2Y47KK-1 03/21/2023 KMS (L) ccr 2023-1154



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6	A BILL
7	TO BE ENTITLED
8	AN ACT
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10	Relating to the Alabama Board of Funeral Service; to
11	amend Section 34-13-1, as amended by Act 2022-339, 2022
12	Regular Session, Sections 34-13-20, 34-13-21, and 34-13-22,
13	Sections 34-13-23 and 34-13-27, as amended by Act 2022-339,
14	2022 Regular Session, Code of Alabama 1975, to rename the
15	Alabama Board of Funeral Service as the Alabama Board of
16	Funeral Services and to provide further for definitions and
17	the membership of the board; to add Article 5 to Chapter 13,
18	Title 34, Code of Alabama 1975, by amending and renumbering
19	Sections 27-17A-1, 27-17A-3, 27-17A-4, 27-17A-10 to 27-17A-25,
20	inclusive, 27-17A-30 to 27-17A-34, inclusive, and 27-17A-40 to
21	27-17A-57, inclusive, as Sections 34-13-170 to 34-13-172,
22	inclusive, 34-13-190 to 34-13-206, inclusive, 34-13-230 to
23	34-13-234, inclusive, and 34-13-260 to 34-13-277, inclusive,
24	Code of Alabama 1975; to establish the Alabama Preneed Funeral
25	and Cemetery Act of 2023; to transfer the existing Preneed
26	Funeral and Cemetery Act, and the regulation of preneed
27	contracts, from the Commissioner and Department of Insurance
28	to the Alabama Board of Funeral Service; to authorize the



- 29 Department of Insurance to temporarily transfer certain funds
- 30 to the board to defray costs associated with the
- 31 administration and operation of the Alabama Preneed Funeral
- 32 and Cemetery Act of 2023; and in connection therewith would
- have as its purpose or effect the requirement of a new or
- 34 increased expenditure of local funds within the meaning of
- 35 Section 111.05 of the Constitution of Alabama of 2022.
- 36 BE IT ENACTED BY THE LEGISLATURE OF ALABAMA:
- 37 Section 1. Sections 34-13-1, as amended by Act
- 38 2022-339, 2022 Regular Session, Sections 34-13-20, 34-13-21,
- 39 and 34-13-22, and Sections 34-13-23 and 34-13-27, as amended
- 40 by Act 2022-339, 2022 Regular Session, of the Code of Alabama
- 41 1975, are amended to read as follows:
- 42 "\$34-13-1
- 43 (a) For purposes of this chapter, the following terms
- 44 have the following meanings:
- 45 (1) ACCREDITED SCHOOL or COLLEGE OF MORTUARY SCIENCE. A
- 46 school or college approved by the American Board of Funeral
- 47 Service Education, or a successor organization, which
- 48 maintains a course of instruction of not less than 48 calendar
- 49 weeks or four academic quarters or college terms and which
- 50 gives a course of instruction in the fundamental subjects
- 51 related to funeral service and mortuary science education as
- 52 approved by the American Board of Funeral Service Education,
- or a successor organization, and other courses of instruction
- 54 in fundamental subjects as may be prescribed by the Alabama
- 55 Board of Funeral Service.

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(2) ALKALINE HYDROLYSIS. The technical process that



- reduces human remains to bone fragments using heat, water, and chemical agents.
- (3) ALTERNATIVE CONTAINER. A nonmetal receptacle or
 enclosure, without ornamentation or a fixed interior lining,
 which is designed for the encasement of human remains and
 which is made of cardboard, pressed-wood, composition
 materials, with or without an outside covering, pouches of
 canvas, or other materials.

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- (3) (4) AMERICAN BOARD OF FUNERAL SERVICE EDUCATION. The national academic accreditation agency for college and university programs in funeral service and mortuary science education. The accrediting function of the American Board of Funeral Service Education is recognized by the United States Department of Education and the Council on Higher Education Accreditation.
- 72 (4)(5) APPRENTICE EMBALMER or EMBALMER'S APPRENTICE.

 73 Any person engaged in the study of the art of embalming under

 74 the instructions and supervision of a licensed embalmer

 75 practicing in this state.
 - (5) (6) APPRENTICE FUNERAL DIRECTOR or FUNERAL DIRECTOR'S APPRENTICE. Any person operating under or in association with a funeral director for the purpose of learning the business or profession of funeral director, to the end that he or she may become licensed under this chapter.
- 81 (7) AT NEED. At the time of death or immediately 82 following death.
- 83 (6)(8) AUTHORIZING AGENT. A person at least 18 years of age, except in the case of a surviving spouse or parent, who



85	is legally entitled to order the cremation or final
86	disposition of particular human remains.
87	(9) BASIC SERVICES FEE. The fee for the professional
88	services of the funeral director and staff that is added to
89	the total cost of the funeral arrangements. The term includes
90	a charge for services performed in conducting the arrangements
91	conference, planning the funeral, securing the necessary
92	permits, preparing the notices, and coordinating the cemetery
93	or crematory arrangements.
94	(10) BELOW-GROUND CRYPT. A preplaced enclosed chamber,
95	usually constructed of reinforced concrete, poured in place or
96	a precast unit installed in quantity, either side-by-side or
97	multiple depth, and covered by earth or sod and known also as
98	a lawn crypt or turf-top crypt.
99	(11) BENEFICIARY. One who benefits from an act, such as
100	one for whom a preneed contract is entered into or the
101	successor-in-interest of a life insurance policy.
102	$\frac{(7)}{(12)}$ BOARD. The Alabama Board of Funeral Service.
103	(13) BRANCH. Any person or entity that is part of a
104	<pre>common business enterprise that has a certificate of authority</pre>
105	issued pursuant to Article 5 and elects to operate under a
106	name other than that of the common business enterprise.
107	(14) BURIAL. The placement of human remains in a grave
108	space or lawn crypt.
109	$\frac{(8)}{(15)}$ CASH ADVANCE ITEMS. Any item of service or
110	merchandise described to a purchaser using the term cash
111	advance, accommodation, cash disbursement, or similar term. A
112	cash advance item is also any item obtained from a third party



- and paid for by a funeral provider on behalf of a purchaser.
- 114 Cash advance items include, but are not limited to, all of the
- 115 following:
- 116 a. Cemetery or crematory services.
- b. Pallbearers.
- 118 c. Public or other transportation.
- d. Clergy honoraria.
- e. Flowers.
- f. Musicians or singers.
- g. Nurses.
- h. Obituary notices.
- i. Funeral programs.
- j. Gratuities.
- 126 k. Death certificates.
- 127 l. Outer burial containers.
- m. Cemetery plots.
- n. Escorts.
- 130 $\frac{(9)}{(16)}$ CASKET. A rigid container designed for the
- 131 encasement of human remains which is usually constructed of
- 132 wood, metal, or similar material and ornamented and lined with
- 133 fabric.
- 134 (10) (17) CEMETERY. A place established, maintained,
- 135 managed, operated, or improved which is dedicated to and used
- or intended to be used for the permanent interment of human
- 137 remains and their memorialization. It may be either land or
- earth interment; a columbarium; a mausoleum for vault or crypt
- 139 entombment; a structure or place used or intended to be used
- 140 for the interment of cremated remains; cryogenic storage; or



141 any combination of one or more thereof. 142 (11) (18) CEMETERY AUTHORITY. Any individual, person, 143 firm, profit or nonprofit corporation, trustee, partnership, 144 society, religious society, church association or denomination, municipality, or other group or entity, however 145 146 organized, insofar as they or any of them may now or hereafter 147 establish, own, operate, lease, control, or manage one or more cemeteries, burial parks, mausoleums, columbariums, or any 148 combination or variation thereof, or hold lands or structures 149 for burial grounds or burial purposes in this state and engage 150 151 in the operation of a cemetery, including any one or more of 152 the following: The care and maintenance of a cemetery; the 153 interment, entombment, and memorialization of the human dead 154 in a cemetery; the sale, installation, care, maintenance, or 155 any combination thereof, with respect of monuments, markers, 156 foundations, memorials, burial vaults, urns, crypts, 157 mausoleums, columbariums, flower vases, floral arrangements, 158 and other cemetery accessories for installation or use within 159 a cemetery; and the supervision and conduct of funeral and 160 burial services within the bounds of the cemetery. (19) CEMETERY MERCHANDISE. Any property offered for 161 162 sale, contracted for sale, or sold for use in connection with 163 the burial, final disposition, memorialization, interment, 164 entombment, or inurnment of human remains by a cemetery authority. The term specifically includes, but is not limited 165 166 to, the casket, the alternative container, the outer burial container, and the memorial, and interment rights. 167 168 (20) CEMETERY SERVICES. At need or preneed services



provided by a cemetery authority for interment, entombment,

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170 inurnment, and installation of cemetery merchandise. 171 (21) CERTIFICATE HOLDER. A funeral establishment, 172 cemetery authority, third-party seller, or any other person to 173 whom a valid certificate of authority to sell preneed 174 contracts has been granted by the board. 175 (22) COLUMBARIUM. A structure or room or space in a 176 building or structure used or intended to be used for the 177 inurnment of cremated remains. $\frac{(12)}{(23)}$ CONVICTION. The entry of a plea of guilty or a 178 179 quilty verdict rendered by any court of competent jurisdiction, excluding traffic violations. 180 (13) (24) CREMATED REMAINS. Human remains recovered 181 182 after the completion of the cremation process, including 183 pulverization, which leaves only bone fragments reduced to unidentifiable dimensions, and the residue of any foreign 184 185 materials that were cremated with the human remains. 186 (25) CREMATED REMAINS CONTAINER. A receptacle in which 187 cremated remains are placed. 188 (14)(26) CREMATION. The technical irreversible process, 189 using heat, flames, or chemical agents, that reduces human 190 remains to bone fragments. The reduction takes place through 191 heat and evaporation. Cremation shall include the processing, 192 and may include the pulverization, of the bone fragments. 193 Cremation is a process and is a method of final disposition. (15) (27) CREMATIONIST. A person licensed by the board 194 to perform the procedure of cremation. 195 196 (16) (28) CREMATION CHAMBER. The retort or vessel used



- 197 to reduce human remains to bone fragments.
- 198 $\frac{(17)}{(29)}$ CREMATION CONTAINER. The container in which
- 199 human remains are transported to a crematory, in which human
- 200 remains are placed upon arrival at a crematory, or for storage
- and placement in a cremation chamber for cremation.
- 202 (18) (30) CREMATORY. A building or portion of a building
- that houses a cremation chamber and that may house a holding
- facility for purposes of cremation and as part of a funeral
- 205 establishment.
- 206 (31) CREMATORY AUTHORITY. Any person who owns or
- 207 controls a crematory.
- 208 (32) DEATH CERTIFICATE. A legal document containing
- 209 vital statistics pertaining to the life and death of the
- 210 deceased.
- 211 (33) DECEASED or DECEDENT. One who is no longer living.
- (19) (34) EMBALMER. Any person engaged, or holding
- 213 himself or herself out as engaged, in the business, practice,
- science, or profession of embalming, whether on his or her own
- 215 behalf or in the employ of a registered and licensed funeral
- 216 director.
- (20) (35) EMBALMING. The practice, science, or
- 218 profession, as commonly practiced, of preserving,
- 219 disinfecting, and preparing by application of chemicals or
- 220 other effectual methods, human dead for burial, cremation, or
- 221 transportation.
- 222 (36) ENCASEMENT. The placement of human remains in a
- 223 rigid container including, but not limited to, a casket or
- 224 urn.



(37) ENDOWM	ENI CARE. THE MAINTENANCE and repair of al	<u>.</u>
places in a cemete	ery, subject to the rules of the cemetery	
authority. The ter	rm may also be referred to as endowed care,	<u>r_</u>
perpetual care, im	mprovement care, or permanent care.	
(38) ENDOWM	ENT CARE TRUST FUND. An irrevocable trust	
fund set aside by	law with a trustee, along with the income	
therefrom, to prov	vide for the endowment care of a cemetery.	
(39) ENTOMB	MENT. The act of placing human remains in	a
mausoleum crypt.		
(40) FINAL	DISPOSITION. The lawful disposal of human	
remains whether by	y interment, cremation, or other method.	
(21) (41) FU	NERAL. A ceremony for celebrating,	
sanctifying, or re	emembering the life of a person who has die	∍d.
A funeral may be o	divided into the following two parts:	
a. The fune	ral service, which may take place at a	
funeral home, chur	cch, or other place.	
b. The comm	ittal service or disposition, which may ta	ke
place by the grave	e, tomb, mausoleum, or crematory where the	
body of the decede	ent is to be buried or cremated.	
(22) (42) FU	NERAL ARRANGEMENTS. The completing of	
funeral service ar	crangements, cremation arrangements, and the	ne
financial details	of a funeral at the time of death. The ter	cm
includes the colle	ection of vital statistic information, deat	Ξh
certificate inform	nation, obituary and funeral notice	
completion, the co	ompletion of a statement of funeral goods a	and
services selected,	organizing of funeral and memorial service	ces
for families, and	the ordering of cash advance items.	
(43) FIINERA	I BENEFICIARY The person or persons who	



will receive the benefit of the funeral and cemetery goods and services to be delivered under a preneed contract at the time of his, her, or their death.

or supervising funerals, the practice of preparing dead human bodies for burial by means other than embalming, or the preparation for the <u>final</u> disposition of dead human bodies; the making of funeral arrangements or providing for funeral services or the making of financial arrangements for the rendering of these services; the provision or maintenance of a place for the preparation for <u>final</u> disposition of dead human bodies; the use of the terms funeral director, undertaker, mortician, funeral parlor, or any other term from which can be implied the practice of funeral directing; or the holding out to the public that one is a funeral director or engaged in a practice described in this subdivision.

(24) (45) FUNERAL DIRECTOR. A person required to be licensed to practice the profession of funeral directing under the laws of this state, who consults with the public, who plans details of funeral services with members of the family and minister or any other person responsible for such planning, or who directs, is in charge, or apparent charge of, and supervises funeral service in a funeral home, church, or other place; who enters into the making, negotiation, or completion of financial arrangements for funeral services, or who uses in connection with the profession of funeral directing the terms funeral director, undertaker, funeral counselor, mortician, or any other term or picture or



combination thereof when considered in context in which used, from which can be implied the practicing of the profession of funeral directing or that the person using such term or picture can be implied to be holding himself or herself out to the public as being engaged in the profession of funeral directing; and for all purposes under Alabama law, a funeral director is considered a professional. For the purposes of this chapter, the term does not include any cemetery authority.

funeral home or mortuary service located at a specific street address where the profession of funeral directing, embalming, or cremation is practiced in the care, planning, and preparation for burial, cremation, or transportation of human dead. A funeral establishment shall consist of and maintain all of the following facilities:

- a. A preparation room equipped with sanitary nonporous floor and wall and necessary drainage and ventilation, and containing operating embalming equipment, necessary approved tables, instruments, hot and cold running water, containers or receptacles for soiled linen or clothing, and supplies for the preparation and embalming of dead human bodies for burial, cremation, and transportation.
- b. A display room containing a stock of adult caskets and funeral supplies displayed in full size, cuts, photographs, or electronic images. At no time shall less than eight different adult size caskets be on the premises.
 - c. At least one operating funeral coach or hearse



- properly licensed and equipped for transporting human remains in a casket or urn.
- 311 d. If engaged in the practice of cremation, the
 312 establishment shall satisfy all crematory requirements
 313 provided in this chapter and have on site an adequate supply
 314 of urns for display and sale.
- e. A room suitable for public viewing or other funeral services that is a minimum of 1,000 square feet.
- f. An office for holding arrangement conferences with relatives or authorizing agents.
- 319 (47) FUNERAL SERVICE. At need or preneed services

 320 provided by a funeral establishment in connection with funeral

 321 directing, final disposition of human remains, or installation

 322 of memorials.

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- (26) (48) FUNERAL SUPPLIES or FUNERAL MERCHANDISE. Any item offered for sale, contracted for sale, or sold for use in connection with funeral directing or funeral services when sold by a funeral director including, but not limited to, caskets, alternative containers, outer burial containers, urns, memorials, clothing used to dress human dead when sold by a funeral director, and all equipment and accoutrements normally required for the preparation for burial or funeral and other disposition of human dead.
- 332 (49) GRAVE SPACE. A space of ground in a cemetery that
 333 is used or intended to be used for in-ground burial.
- 334 (27) (50) GROSS IMMORALITY. Willful, flagrant, or
 335 shameful immorality or showing a moral indifference to the
 336 opinions of the good and respectable members of the community



337 and to the just obligations of the position held by the 338 offender. (28) (51) HOLDING ROOM. Either of the following: 339 340 a. A room within a funeral establishment that satisfies the requirements of a branch location as provided in this 341 chapter or board rule, for the retention of human remains 342 343 before final disposition. 344 b. A room within a crematory facility, designated for 345 the retention of human remains before and after cremation, that is not accessible to the public. 346 347 (52) HUMAN REMAINS. The body of a decedent in any stage of decomposition, including cremated remains. 348 349 (53) INTERMENT. The final disposition of human remains by burial, burial at sea, entombment, or inurnment. 350 351 (54) INTERMENT RIGHT. The right to inter human remains in a particular interment space in a cemetery. 352 353 (55) INTERMENT SPACE. A space intended for the final 354 disposition of human remains including, but not limited to, a 355 grave space, mausoleum crypt, niche, and below-ground crypt. 356 (56) INURNMENT. The act of placing cremated remains in 357 a receptacle including, but not limited to, an urn and 358 depositing it in a niche. 359 (57) LICENSEE. Any individual, firm, corporation, 360 partnership, joint venture, or limited liability company which 361 obtains a license, certificate, or registration in accordance 362 with this chapter. (29) (58) MANAGING CREMATIONIST. A licensed funeral 363

director and cremationist who has full charge, control, and



365 supervision of all activities involving cremation at a funeral 366 establishment or crematory. 367 (30) (59) MANAGING EMBALMER. A licensed embalmer who has 368 full charge, control, and supervision of all activities 369 involving the preparation room and embalming. 370 (31) (60) MANAGING FUNERAL DIRECTOR. A licensed funeral 371 director who has full charge, control, and supervision of all 372 activities involving funeral directing for a funeral 373 establishment. (61) MAUSOLEUM. A chamber or structure used or intended 374 375 to be used for entombment. (62) MAUSOLEUM CRYPT. A chamber of a mausoleum of 376 377 sufficient size for entombment of human remains. 378 (63) MEMORIAL. Any product, other than a mausoleum or 379 columbarium, used for identifying an interment space or for commemoration of the life, deeds, or career of some decedent 380 381 including, but not limited to, a monument, marker, niche 382 plate, urn garden plaque, crypt plate, cenotaph, marker bench, 383 and vase. (64) MEMORIAL RETAILER. Any person offering or selling 384 385 memorials at retail to the public. 386 (65) MEMORIALIZATION. Any permanent system designed to 387 mark or record the names and other data pertaining to a 388 decedent. 389 (32) (66) MORAL TURPITUDE. Any unlawful sexual or 390 violent act, or any act involving theft, theft of services, theft by deception, extortion, receiving stolen property, 391

identity theft, forgery, fraud, tampering with records,



- 393 bribery, perjury, or any similar act in any jurisdiction.
- $\frac{(33)}{(67)}$ MORTUARY SCIENCE. The scientific,
- 395 professional, and practical aspects, with due consideration
- 396 given to accepted practices, covering the care, preparation
- 397 for burial, or transportation of dead human bodies, which
- 398 shall include the preservation and sanitation of the bodies
- 399 and restorative art and those aspects related to public
- 400 health, jurisprudence, and good business administration.
- 401 (34) (68) MORTUARY SERVICE. A location with a specific
- 402 street address where embalming or cremation, or both, is
- 403 practiced for a licensed funeral establishment and where no
- 404 services or merchandise are sold directly or at retail to the
- 405 public. A mortuary service shall consist of and maintain all
- 406 of the following facilities:
- a. A preparation room equipped with sanitary nonporous
- 408 floor and walls, operating embalming equipment, and necessary
- 409 drainage and ventilation and containing necessary approved
- 410 tables, instruments, hot and cold running water, containers or
- 411 receptacles for soiled linen or clothing, and supplies for the
- 412 preparation and embalming of dead human bodies for burial,
- 413 cremation, and transportation.
- 414 b. At least one operating motor vehicle properly
- 415 licensed and equipped for transporting human remains in a
- 416 casket or urn.
- c. If engaged in the practice of cremation, the
- 418 establishment shall satisfy all requirements for a crematory
- 419 provided in this chapter.
- 420 (69) NICHE. A space usually within a columbarium used



or intended to be used for inurnment of cremated remains.	
(35) (70) OPERATOR. A person, corporation, firm, legal	1
representative, managing funeral director, general manager,	_or
other organization owning or operating a funeral establishm	nent
or cemetery.	
(71) OUTER BURIAL CONTAINER. A rigid container that	is
designed for placement in the grave space around the casket	or
the urn including, but not limited to, containers commonly	
known as burial vaults, grave boxes, and grave liners.	
(72) PERSON. Any individual, firm, corporation,	
partnership, joint venture, limited liability company,	
association, trustee, government or governmental subdivisio	on,
agency, or other entity, or any combination thereof.	
$\frac{(36)}{(73)}$ PRACTICAL EMBALMER. Any person who has been	
actively and continuously engaged or employed in the practi	.ce
of embalming under the supervision of a licensed embalmer f	or
four consecutive years immediately preceding May 1, 1975, a	ind
has been issued a license as a practical embalmer under the	<u> </u>
grandfather provisions of this chapter.	
(74) PREARRANGEMENT. The term applied to completing	the
details for selection of merchandise or services on a prene	eed
basis, which may or may not include prefunding or prepaymen	ıt.
(75) PREDEVELOPED. Designated areas or buildings with	<u>hin</u>
a cemetery that have been mapped and planned for future	
construction but are not yet completed.	
(76) PREDEVELOPED INTERMENT SPACE. An interment space	<u>e</u>
that is planned for future construction but is not yet	
completed.	



	(77) PREFUND. The term applied to completing the
fin	ancial details of a prearrangement, which include
pre	funding or prepayment.
	(78) PRENEED. Any time prior to death.
	(79) PRENEED CONTRACT. A written contract to purchase
fun	eral merchandise, funeral services, cemetery merchandise,
or	cemetery services from the seller on a preneed basis.
	(80) PRENEED CONTRACT TRUST FUND. The funds received
pur	suant to a preneed contract which are required by law to be
hel	d in trust until the merchandise or services purchased
pur	suant to the contract are delivered or provided or until
oth	erwise lawfully withdrawn.
	(81) PRENEED SALES AGENT. A person who is in the
bus	iness of selling preneed contracts.
	$\frac{(37)}{(82)}$ PROCESSING or PULVERIZATION. The reduction of
ide	ntifiable bone fragments after the completion of the
cre	mation process to unidentifiable bone fragments or
gra	nulated particles by manual or mechanical means.
	(83) PROVIDER. The person, who may or may not be the
<u>sel</u>	ler, who actually provides merchandise and services under
the	terms of a preneed contract.
	(84) PURCHASE PRICE. The amount paid by the purchaser
for	merchandise and services purchased under a preneed
con	tract, exclusive of finance charges, sales tax, charges
<u>rel</u>	ating to interment rights, arrangement conference fees, or
cha	rges for credit life insurance.
	(85) PURCHASER. The person who purchases a preneed
con	tract either on his or her behalf or on behalf of a



477	third-party beneficiary.
478	(86) RELIGIOUS INSTITUTION. An organization formed
479	primarily for religious purposes which has applied and
480	qualified for exemption from federal income tax as an exempt
481	organization under Section 501(c)(3) of the Internal Revenue
482	Code of 1986, as amended.
483	(87) SCATTERING. The lawful dispersion of cremated
484	remains.
485	(88) SELLER. Any person offering or selling merchandise
486	or services on a preneed basis including, but not limited to,
487	funeral establishments, cemetery authorities, crematory
488	authorities, and memorial retailers.
489	(89) SPECIAL CARE. Any care provided, or to be
490	<pre>provided, that is supplemental to, or in excess of, endowment</pre>
491	care, in accordance with the specific directions of any donor
492	of funds for those purposes.
493	(90) SUCCESSOR-IN-INTEREST. A person who lawfully
494	follows another in ownership or control of property or rights.
495	$\frac{(38)}{(91)}$ TEMPORARY CONTAINER. A receptacle for cremated
496	remains, usually composed of cardboard, plastic, or similar
497	material, that can be closed in a manner that prevents the
498	leakage or spillage of the cremated remains or the entrance of
499	foreign material, and is a single container of sufficient size
500	to hold the cremated remains until an urn is acquired or the
501	cremated remains are scattered or buried.
502	(92) THIRD-PARTY SELLER. Any person, who is not a
503	funeral establishment or a cemetery authority, engaged in the
504	sale of preneed funeral merchandise or cemetery merchandise



- (93) TRUSTEE. Any person, state or national bank, trust company, or federally insured savings and loan association lawfully appointed as fiduciary over funds deposited by one or more purchasers of a preneed contract or deposited pursuant to an endowment care trust fund. The term does not refer to a board of trustees.
- 511 (39) (94) URN. A receptacle designed to encase cremated remains.
 - (b) Nothing in this chapter shall require a funeral director or funeral establishment to have or provide a chapel or to restrict the conduct of funeral services from a church or chapel."
- 517 "\$34-13-20

- Service Services, consisting of nine 14 members, each of whom shall be citizens of the United States and residents of the State of Alabama. The membership of the board shall be divided into two distinct divisions, the funeral division and the preneed division, with each division having jurisdiction over their respective areas of service.
 - (b) The appointing authorities shall coordinate their appointments to assure board membership is inclusive and reflects the racial, gender, geographic, <u>urban/rural_urban,</u> rural, and economic diversity of the state.
- (c) (1) Commencing on January 1, 2019, as the terms of the members serving on the board on August 1, 2017, expire, the membership of the <u>funeral division of the</u> board shall be reconstituted to consist of seven professional members and two



consumer members.

(1) Each professional member of the <u>funeral division of</u>
the board shall be a citizen of the United States, a resident
of Alabama, and licensed and in good standing with the board
as an embalmer or funeral director at the time of appointment
and during the entire term of office. Professional members of
the board shall be appointed by the Governor pursuant to
subsection (e). As the terms of the members serving on the
board on October 1, 2023, expire, the professional membership
of the board shall be appointed to reflect the following:

- a. Four Three of the professional members of the board shall hold a current license from the board to practice embalming in the state, shall have been actively practicing embalming in the state for the last 10 consecutive years immediately preceding appointment, and shall be engaged in the practice of embalming at the time of appointment to the board.
- b. Three Four of the professional members of the board shall hold a current license from the board to practice funeral directing in the state, shall have been actively engaged in funeral directing in the state for the last 10 consecutive years immediately preceding appointment, and shall be the operator of a funeral establishment in this state at the time of appointment to the board.
- (2) Commencing on October 1, 2023, the preneed division of the board shall be created to consist of four professional members and one consumer member. Two professional members shall be licensed funeral directors and two professional members shall be licensed preneed sales agents employed by a

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House Insurance Engrossed Substitute for HB212

561 cemetery. Each professional member of the preneed division of 562 the board shall hold a current license from the board to 563 practice as a preneed sales agent, shall have been actively 564 engaged in preneed sales or direct management of preneed sales 565 in the state for the last five consecutive years immediately 566 preceding appointment, and shall be employed by a certificate 567 of authority license holder in this state at the time of 568 appointment to the board. Two of these professional members 569 shall also hold a current certificate of authority to sell 570 preneed services and merchandise. The initial appointment of 571 two of the preneed sales agents appointed pursuant to this paragraph shall expire on December 31, 2025, and for the other 572 573 two, shall expire on December 31, 2026. Thereafter, the preneed sales agent members shall serve pursuant to subsection 574 575 (e). Professional members of the board shall be appointed by 576 the Governor pursuant to subsection (e). 577 $\frac{(2)}{(3)}$ Each consumer member of the board shall 578 represent the public in general and shall have been a citizen 579 of the United States and a resident of Alabama for the last 10 580 consecutive years immediately preceding appointment and during 581 the entire term of office. A consumer member of the board may 582 not have held, nor currently hold, a license or certification 583 issued by the board, be employed at any time by, or 584 professionally or financially associated with, the holder of a 585 license or certificate issued by the board, or be related within the third degree of consanguinity or affinity to the 586 holder of a license or certificate issued by the board. One 587 588 Two consumer members of the board shall be appointed by



the Lieutenant Governor and one consumer member shall be appointed by the Speaker of the House of Representatives pursuant to a procedure adopted by rule of the board.

- (d) Commencing in October of 2018, and each October thereafter of a year where at least one professional member term on either division of the board has expired, or is vacant for any reason, all licensed funeral directors and licensed embalmers for a funeral division member, and all licensed preneed sales agents for a preneed division member, shall meet in Montgomery, at a time and place fixed by the respective division of the board, for the purpose of nominating and submitting the names of three licensed persons for each position on the board to the Governor. The Governor shall promptly appoint one of the three persons so nominated to serve as a professional member of the board.
- (e) (1) Professional and consumer members of the board shall serve staggered terms of four years each to provide continuity of service on the board. If an appointment is not made before the expiration of a term, the board member then serving may continue to serve until a successor has been appointed. A board member may not serve more than two full consecutive terms on the board.
- (2) A board member who is appointed to fill a vacancy which occurs before the expiration of the term of the vacating member shall serve the remaining portion of the term to which the former member was appointed. A vacancy on the board for any reason shall be filled by appointment of the Governor for the unexpired term. The appointee shall serve until his or her



617 <u>successor is nominated and appointed pursuant to subsection</u>
618 <u>(d).</u> If a member is appointed to fill an unexpired term of
619 less than two years, the time may not be counted toward the
620 maximum eight years of service.

- (3) Not more than Only one professional funeral division member and one professional preneed division member of the board a division may reside in the same each district as created by Section 34-13-21.
- (4) At each meeting where nominations are made for the professional members of the <u>funeral division of the board</u>, only one licensed funeral director or licensed embalmer employed by the same funeral establishment may vote. <u>At each meeting where nominations are made for the professional members of the preneed division of the board</u>, only one licensed preneed sales agent employed by the same certificate of authority holder may vote.
- (f)(1) In accordance with applicable law, in addition to a board member resigning from the board in writing, a board member may be removed from the board for any of the following grounds:
- a. The refusal or inability to perform board duties in an efficient, responsible, or professional manner.
- b. The misuse of his or her position on the board to obtain financial gain or seek personal advantage for himself, herself, or another person.
 - c. A final adjudication or determination of guilt by any lawful authority of the board member or sanction of the board member for the violation of any law the board determines



- 645 is substantially related to any practice governed by this 646 chapter.
- 647 d. The revocation or suspension of the license of a 648 professional member of the board.

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- (2) Any board member who fails to qualify after appointment shall automatically become ineligible to serve as a member of the board and a new member, properly qualified, shall be appointed in the same manner as the original 653 appointment and shall serve the remainder of the term of the vacating board member.
 - (3) If a consumer board member fails to attend two or more meetings within a year, without a valid excuse as determined by the board, he or she shall be removed from the board. A new consumer board member shall be appointed in the same manner as the original appointment and shall serve the remainder of the term.
 - (g) (1) The status of any person or entity properly licensed by the Alabama Board of Funeral Service on the effective date of this act shall continue under the Alabama Board of Funeral Services.
- 665 (2) All the rights, duties, property, real or personal, 666 and all other effects existing in the name of the Alabama 667 Board of Funeral Service shall be transferred to the Alabama 668 Board of Funeral Services. Any reference to the Alabama Board 669 of Funeral Service in any existing law, contract, or other 670 instrument, shall be deemed a reference to the Alabama Board of Funeral Services. 671
 - (3) A reasonable transition period for the name change



673 shall be allowed to permit an orderly and cost-effective 674 transition, relating particularly to the use of equipment and 675 supplies, all letterhead, business cards, forms, and any other 676 materials in use by the board containing the name Alabama 677 Board of Funeral Service shall continue to be used by the 678 Alabama Board of Funeral Services until the supplies are 679 exhausted. Replacement supplies shall contain the name of the 680 Alabama Board of Funeral Services. 681 (4) The Code Commissioner, pursuant to Section 29-7-8, at times determined appropriate, shall implement this 682 683 statutory name change in applicable sections of this code." **"**§34-13-21 684 685 There are created, for the purpose of this chapter, 686 seven geographical districts which shall be identical with the 687 seven congressional districts as fixed and established by Section 17-14-70, as may be amended. It is the purpose and 688 689 intention of this section to provide that not more than one 690 professional member of each division of the board shall be 691 selected from each district and that three nominees to the 692 Governor for appointment to the board shall be made from each 693 district. The two three consumer members of the board may not 694 reside in the same congressional district." 695 "\$34-13-22 696 (a) The Alabama Board of Funeral Service Services shall 697 hold not less than one joint meeting of both divisions quarterly, such meeting for the purpose of reviewing 698 financial, budgetary, and employment matters. The quarterly 699 700 meetings to be held at such a time and place as the board may



701 determine after notice of such the meeting has been given in 702 the manner prescribed herein at least 15 days prior to such 703 the meeting. The board may hold such other meetings as it the 704 board may deem necessary. A majority of the appointed members 705 shall constitute a quorum authorized to transact general 706 business in the name of the board. The board shall not meet on 707 the premises of any embalming school or college of mortuary 708 science; and, if any such meeting is held, all the proceedings of such meeting shall be void Upon the executive director 709 serving on the effective date of the act amending this 710 711 subsection leaving office, two-thirds of the appointed members of each division shall constitute a quorum for the purposes of 712 713 selecting an executive director and establishing fees.

- (b) Additionally, each division of the board shall hold at least one division meeting quarterly."
- 716 "\$34-13-23

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- (a) (1) The board appointed under this chapter and each successor thereto may shall select from its own membership a chair and to adopt rules for the transaction of its business and for the betterment and promotion of the standards of service and practice to be followed in the death care industry in the State of Alabama as the board may deem expedient and consistent with the laws of this state and for the public good.
- (2) The chair shall preside at all meetings of the board unless otherwise ordered, and he or she shall exercise and perform all duties and functions incident to the office of chair.



729 (3) The board may <u>also</u> select from its own membership a
730 vice chair, a secretary, and a treasurer. No two offices shall
731 be held by the same person.

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- (b) The treasurer shall give bond to the State of Alabama in the sum of ten thousand dollars (\$10,000), and any premium payable for the bond shall be paid from the funds of the board. The bond shall be deposited with the Treasurer of the State of Alabama.
- 737 (c) A board member shall be reimbursed for necessary travel expenses, per diem, and the necessary expenses incident 738 739 to his or her attendance upon the business of the board, and, in addition thereto, shall receive compensation in the amount 740 741 of seventy-five dollars (\$75) for every day not to exceed 20 days per year actually spent by the member upon the business 742 743 of the board. The board may employ in the unclassified service 744 an executive director and up to four associate executive 745 directors who shall each receive and be paid an annual salary 746 to be fixed by the board pursuant to Section 36-6-6. The 747 salary shall be paid on a semimonthly basis. In addition, the 748 executive director and associate executive directors shall 749 each receive his or her necessary travel and other incidental 750 expenses as are incurred in the performance of duties, and all 751 expenses, per diem, and compensation shall be paid out of the 752 receipts of the board. At no time shall the operation of the 753 board be an expense to the state.
 - (d) The executive director of the board shall have complete supervision and be held responsible for the direction of the office of the board, shall have supervision over



employees, field inspections, <u>audits</u> <u>examinations</u>, and enforcement of this chapter, and shall be responsible and answerable to the board. The associate executive directors shall assist the executive director and perform such other duties as may be assigned to him or her by the executive director.

- (e) The executive director shall keep a record in which shall be registered the name and business address of every person to whom licenses have been granted in accordance with this chapter, the number and date of the license and the date of each renewal. Upon request to do so, the executive director shall supply a list of all persons and establishments holding a license under this chapter, then in force, giving the names of the persons, their business addresses, and the numbers of their licenses.
 - (f) It shall be the duty of the executive director to prepare under the direction of the board and cause to be printed all forms required by this chapter to be prescribed by the board. All notices required to be mailed by this chapter shall be directed to the last known address of the party to whom the notice is sent.
- (g) The executive director shall serve at the pleasure of the board and shall perform duties as may be necessary for the proper functioning of the board as the board may determine or as may be prescribed in this chapter. During the employment of the executive director, he or she may not be employed by any funeral establishment.
 - (h) All fees and fines received under this chapter



- 785 shall be paid into a special fund in the State Treasury to be 786 known as the Alabama State Funeral Service Fund, which is 787 hereby created, for the necessary and proper expenses of the 788 board, and for a reasonable reserve for future use by the 789 board. All monies in the fund are hereby appropriated, as a 790 continuing appropriation, to the board to be used for carrying 791 out this chapter. Commencing on October 1, 2023, the name of 792 the fund shall be changed to the Alabama Board of Funeral 793 Services Fund.
- 794 (i) Each member of the board, the executive director, 795 the associate executive directors, designated employees, and 796 independent contractors of the board appropriately identified 797 are authorized at any given time to enter the office, 798 premises, establishment, or place of business where any 799 practice or activity regulated by this chapter is carried on, 800 or advertised as being carried on, to investigate complaints 801 or perform audits examinations or inspections. Each on-site 802 inspection shall include an inspection of the license, 803 certification, and registration of each licensee and 804 apprentice trainee operating therein.
 - (j) All members of the board or designated employees of the board may serve and execute any process issued by any court under this chapter and execute any papers, orders, or process issued by the board or any officer or member of the board under this chapter.

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810 (k) The board may employ clerical assistants and 811 employees as necessary to carry out this chapter, and the 812 terms and conditions of employment shall be determined by the



board. The board may establish and equip an office from which this chapter may be carried out.

- 815 (1) (1) The board may acquire and hold, in its own name, 816 real property by purchase, gift, lease, lease with the option 817 to purchase, or other lawful means, except eminent domain, 818 which real property may be used by the board to carry out its 819 responsibilities. The board may also transfer, sell, convey, 820 or cause to be conveyed real property and any improvements 821 thereon, subject to the requirements of this section. In 822 purchasing any real property, maintaining real property, or 823 making improvements thereto, the board may expend any funds 824 contained in the Funeral Board Property Acquisition Fund 825 established in subdivision (2), and any obligations created in 826 connection with the purchase or improvement of the real 827 property shall not create debts, obligations, or liabilities 828 of the state. As used in this subsection, real property shall 829 include land, lots, and all things and interests, including 830 leasehold interests, pertaining thereto, and all other things 831 annexed or attached to the land which would pass to a vendee 832 by conveyance of the land or lot, including mineral, gas, and 833 oil interests. All sales or leases made by the board of any 834 real property owned or held by the board shall be subject to 835 the requirements of Article 3, Chapter 15, Title 9. 836 Notwithstanding the foregoing, the proceeds from the sale of 837 real property owned by the board which are distributed pursuant to Section 9-15-83 shall be paid to the board and 838 deposited into the property acquisition fund. 839
 - (2) There is established the Funeral Board Property



841 Acquisition Fund within the State Treasury. Any funds received 842 by the board pursuant to this section shall be deposited into 843 the property acquisition fund and shall be held by the board 844 in trust for carrying out the purposes of the property 845 acquisition fund. Amounts in the property acquisition fund shall be budgeted and allotted in accordance with Sections 846 847 41-4-80 through 41-4-96 and Sections 41-19-1 through 41-19-12. 848 Not later than May 1, 2022, the executive director shall 849 transfer from the Alabama State Funeral Service Fund to the property acquisition fund an amount determined by vote of the 850 851 board for the purchase of real property. Thereafter, the board shall annually, during the month of October, transfer an 852 853 amount between two percent and seven percent of the receipts 854 of the board from the previous fiscal year to the property 855 acquisition fund.

- (3) At the end of each fiscal year, any unencumbered and unexpended balance in the property acquisition fund shall not revert to the State General Fund but shall carry over to the next fiscal year."
- **"**§34-13-27

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- (a) The board shall adopt a common seal, which may be altered as often as the board may desire, and the funeral division of the board may adopt and enforce, for the protection of the public health, safety, and welfare, reasonable rules relating to all of the following:
- (1) The practice of the profession of embalming, including, but not limited to, solicitation of business.
 - (2) The practice of the profession of funeral



- directing, including, but not limited to, solicitation of business.
- (3) The sanitary condition and physical facilities of funeral homes, mortuaries, and funeral establishments where the profession of embalming and funeral directing is carried on, with particular regard to plumbing, sewage, disinfecting, ventilation, and equipment.
- 876 (4) Carrying out generally the various provisions of 877 this chapter for the protection of the peace, health, safety, 878 and welfare of the public.
- 879 (5) Carrying out a program for training of apprentice 880 embalmers and apprentice funeral directors.
- 881 (6) The sale of goods, services, and merchandise and
 882 the operation of entities and establishments regulated by the
 883 board.
- 884 (b) The preneed division of the board may adopt and
 885 enforce, for the protection of the public health, safety, and
 886 welfare, reasonable rules relating to the sale of preneed
 887 merchandise and services."
- Section 2. The following heading is added to Division

 1, commencing with Section 34-13-170, of Article 5, Chapter

 13, Title 34, Code of Alabama 1975:
- "Article 5. Alabama Preneed Funeral and Cemetery Act of 2023.
- "Division 1. General Provisions."
- Section 3. Sections 27-17A-1, 27-17A-3, and 27-17A-4 of the Code of Alabama 1975, are amended and renumbered as Division 1 of Article 5 of Chapter 13 of Title 34, Code of



897	Alabama 1975, to read as follows:
898	" \$27-17A-1 <u>\$34-13-170</u>
899	(a) This chapter article shall be known and may be
900	cited as the Alabama Preneed Funeral and Cemetery Act of 2023.
901	(b) (1) The Alabama Board of Funeral Services succeeds
902	to and is vested with the powers, duties, and functions of the
903	Department of Insurance relating to the regulation of
904	endowment care, preneed sales contracts, and the licensing of
905	<pre>preneed sales agents.</pre>
906	(2) All records of the Department of Insurance relating
907	to the regulation of preneed sales contracts, endowment care,
908	and the licensing of preneed sales agents are transferred to
909	the board.
910	(3) The status of any person properly licensed by the
911	Department of Insurance under the former Chapter 17A of Title
912	27, on the effective date of the act adding this subdivision,
913	shall continue under the board.
914	(4) The administrative rules of the Department of
915	Insurance existing on the effective date of the act adding
916	this subdivision shall remain in effect as administrative
917	rules of the board until added, amended, or repealed by the
918	board.
919	(5) The existence and functioning of the Alabama
920	Preneed Funeral and Cemetery Act, created and functioning
921	pursuant to Sections 27-17A-1 to 27-17A-57, inclusive, is
922	continued as the Alabama Preneed Funeral and Cemetery Act of
923	2023, under this article. All rights, duties, and obligations
924	existing in the name of the Department of Insurance, relating



- to endowment care, preneed sales contracts, and preneed sales agent licenses, shall continue under the board. Any reference to the Department of Insurance in any existing law, contract, or other instrument relating to endowment care, preneed sales contracts, and preneed sales agent licenses, shall be deemed a reference to the board.
- (6) The transfer of the regulation of preneed contracts and the licensing of preneed sales agents from the Department of Insurance to the board shall not affect the rights of any person held before the effective date of the act adding this subdivision, as those rights relate to any preneed trust funds, endowment care trust funds, or any other funds held in trust pursuant to the Alabama Preneed Funeral and Cemetery Act."

939 "\$27-17A-3<u>\$34-13-171</u>

- (a) Nothing in this chapter shall be construed to prohibit the funding of preneed contracts with multiple insurance or annuity contracts. Life insurance and annuity contracts used to fund preneed contracts shall conform with the provisions of this title Title 27 as they relate to life insurance and annuities and shall cover not less than the initial retail price of the preneed contract.
- (b) The initial premium payment for a life insurance policy or annuity contract shall be made payable to the issuing insurance company and the preneed seller shall remit the payment to the insurance company within 10 business days after the insurance application is signed by the parties. If a preneed contract provides for installment payments, each



- premium payment shall be made payable to the insurance company and, if collected by the preneed seller, shall be remitted to the insurance company within 10 business days after receipt by the preneed seller.
- (c) Nothing in this chapter shall prohibit a seller, or any other person, from receiving commissions earned and payable in regard to funding preneed contracts with life insurance or annuity contracts, provided the seller or other person holds a valid insurance producer license in this state and is appointed by the insurance company paying the commission.
- (d) A preneed seller may be identified as the beneficiary or assignee of the death benefit proceeds of a life insurance policy or annuity contract sold as a future funding mechanism for a preneed contract, but may not be the owner of the policy or annuity contract or exercise any ownership rights in the policy or annuity. If the preneed contract is cancelled before or after the death of the funeral beneficiary, the preneed seller shall cancel and relinquish any assignment of benefits or beneficiary status under the policy or annuity contract, and deliver the policy or contract, if in the custody of the preneed seller, to the policy owner or his or her legal representative."

"\$27-17A-4\$34-13-172

Nothing in this chapter shall be construed to prohibit cemetery authorities from selling funeral merchandise, funeral establishments from selling cemetery merchandise, or third-party sellers from selling either funeral merchandise or



- 981 cemetery merchandise, or both. Provided, the required amount
- 982 of the purchase price to be placed into trust shall be
- 983 governed by the appropriate section of this chapter."
- 984 Section 4. The following heading is added to Division
- 985 2, commencing with Section 34-13-190, of Article 5, Chapter
- 986 13, Title 34, Code of Alabama 1975:
- 987 "Division 2. Certificate of Authority."
- 988 Section 5. Sections 27-17A-10, 27-17A-11, 27-17A-11.1,
- 989 27-17A-12, 27-17A-13, 27-17A-14, 27-17A-15, 27-17A-16,
- 990 27-17A-17, 27-17A-18, 27-17A-19, 27-17A-20, 27-17A-21,
- 991 27-17A-22, 27-17A-23, 27-17A-24, and 27-17A-25 of the Code of
- 992 Alabama 1975, are amended and renumbered as Division 2 of
- 993 Article 5 of Chapter 13 of Title 34, Code of Alabama 1975, to
- 994 read as follows:
- 995 "\$27-17\\\\-10\\$34-13-190
- 996 (a) No person may sell a preneed contract without first
- 997 having a valid certificate of authority.
- 998 (b) (1) No person may receive any funds for payment on a
- 999 preneed contract who does not hold a valid certificate of
- 1000 authority.
- 1001 (2) Any preneed transaction in which a buyer pays to
- 1002 the seller before need, in whole or in part, a purchase price
- 1003 for funeral or cemetery merchandise and services, and in which
- 1004 the seller is not obligated to deliver the contracted for
- 1005 merchandise or to perform the services until need, in whole or
- 1006 in part, shall be evidenced by a written preneed contract
- 1007 satisfying the requirements of this chapter and signed by the
- 1008 seller and the purchaser. No person may receive or accept any



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form of consideration in such a transaction without a fully signed written preneed contract. A transaction not evidenced by a signed written preneed contract shall be voidable at the election of the buyer and, if such election is made, the seller shall refund to the buyer the entire amount paid by the buyer together with interest thereon at the legal rate within 30 days after notice to the seller.

1016 (3) The provisions of subdivision (1) do not apply to the purchase of a life insurance policy or annuity, the 1017 benefits of which are assigned to a funeral home and/or or 1018 1019 cemetery authority, or the benefits of which are to be paid to a funeral home—and/or or cemetery authority named as 1020 beneficiary of the policy or annuity, as long as the purchaser 1021 1022 and funeral home and/or or cemetery authority acknowledge in 1023 writing that no preneed contract is entered as a result of the 1024 purchase or assignment of the life insurance policy or annuity 1025 at the time the policy or annuity is purchased. Benefits from 1026 a life insurance policy or annuity issued under this 1027 subdivision shall only be paid to a funeral home and/or or 1028 cemetery authority which provides funeral or cemetery 1029 merchandise and services at the death of the insured whether 1030 or not such funeral home and/or or cemetery has been named as an assignee or the beneficiary of the policy or annuity. If 1031 1032 the amount of the policy or annuity proceeds shall exceed the actual funeral costs at the time of need, such the excess 1033 1034 amount must shall be paid to a designated beneficiary, other than a funeral home and/or or cemetery authority, or to the 1035 1036 estate of the insured or annuitant.



- (4) The provisions of subdivision Subdivision (1) do 1037 1038 does not apply to any legal reserve insurance company or to 1039 any trust company or to any national or state bank or savings 1040 and loan association having trust powers which company, bank, 1041 or association receives any money in trust pursuant to the sale of a preneed contract. 1042 1043 (c) (1) No person may obtain a certificate of authority 1044 under this article chapter for the preneed sale of funeral 1045 services or cemetery services unless the person or its agent, 1046 in the case of a corporate entity, holds a license as a 1047 funeral director or a funeral establishment, or is a cemetery authority. and qualifies as an applicant for a certificate of 1048 1049 authority pursuant to the following standards and 1050 qualifications: 1051 a. The applicant shall be at least the legal age of 1052 majority in this state. 1053 b. The applicant shall be in good standing with the 1054 board. 1055 c. The applicant may not have any felony or misdemeanor 1056 convictions that relate to any activity regulated by this 1057 chapter or a crime involving moral turpitude, as defined by
- d. The applicant shall be of good moral character and submit to a criminal history background check pursuant to subdivision (2).

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this chapter.

(2) An applicant for a certificate of authority shall

submit to the board, on a form sworn to by the applicant, his

or her name, date of birth, Social Security number, and two



1065 complete sets of fingerprints for completion of a criminal 1066 history background check. The board shall submit the 1067 fingerprints to the Alabama State Law Enforcement Agency for a 1068 state criminal history background check. The fingerprints 1069 shall be forwarded by the agency to the Federal Bureau of 1070 Investigation for a national criminal history background 1071 check. Costs associated with conducting a criminal history 1072 background check shall be paid by the applicant. The board 1073 shall keep information received pursuant to this subdivision confidential, except that information received and relied upon 1074 1075 in denying the issuance of a certificate of authority may be disclosed if necessary to support the denial. All character 1076 1077 information, including the information obtained through the criminal history background checks, shall be considered in 1078 1079 licensure decisions to the extent permissible by all 1080 applicable laws.

(d) The provisions of this This section do does not apply to a cemetery authority owned or operated by a governmental agency or a religious institution or to those cemeteries that do not charge fees or sell plots, interment rights, or any related cemetery merchandise."

"\$27-17\\-11\$34-13-191

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(a) An application to the <u>commissioner</u> board for a certificate of authority shall be accompanied by the statement and other matters described in this section in the form prescribed by the <u>commissioner</u> board. Annually thereafter, within six months after the end of its fiscal period, or within an extension of time therefor, as the <u>commissioner</u>



1093 board for good cause may grant, the person authorized to 1094 engage in the sale of preneed contracts shall file with the 1095 commissioner board a full and true statement of his or her 1096 financial condition, transactions, and affairs, prepared on a 1097 basis as adopted by a rule of the commissioner board, as of 1098 the preceding fiscal period or at such other time or times as 1099 the commissioner board may provide by rule, together with 1100 information and data which may be required by the commissioner 1101 board.

- (b) The statement shall include all of the following:
- (1) The types of preneed contracts proposed to be written and the type of funding vehicle vehicles to be used.

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- (2) The name and address of the place of business of the person offering to write preneed contracts.
- 1107 (3) Evidence that the person offering the statement has
 1108 the following qualifications:
- a. Has the ability to discharge his or her <u>preneed</u>
 liabilities as they become due in the normal course of
 business and has sufficient funds available during the
 calendar year to perform his or her obligations under the
 contract.
- b. Has complied with the trust requirements for the funds received under contracts issued by himself or herself as hereinafter described.
- 1117 c. Has disbursed interest, dividends, or accretions

 1118 earned by trust funds, in accordance with this article chapter

 1119 and rules promulgated adopted hereunder.
 - d. Has complied with this chapter and any rules of the



- 1121 commissioner board.
- 1122 (4) Any other information considered necessary by the

 1123 commissioner board to meet the commissioner's board's

 1124 responsibilities under this chapter.
- 1125 (c) If the person is an individual, the statement shall
 1126 be sworn by him or her; if a firm or association, by all
 1127 members thereof; or, if a corporation, by any officer of the
 1128 corporation.
- 1129 (d)(1) An application to the commissioner board for an initial certificate of authority shall be accompanied by an 1130 1131 application fee in an amount to be determined by the commissioner board, not to exceed one hundred fifty dollars 1132 1133 (\$150) one hundred ninety-eight dollars (\$198). Thereafter, 1134 each annual application for renewal of a certificate of 1135 authority shall be accompanied by the appropriate fee as determined by the commissioner board not to exceed 1136 seventy-five dollars (\$75) ninety-nine dollars (\$99). 1137
- 1138 (2) Any person or entity that is part of a common 1139 business enterprise that has a certificate of authority issued 1140 pursuant to this article chapter and elects to operate under a 1141 name other than that of the common business enterprise shall submit an application on a form—adopted prescribed by the 1142 commissioner board to become a branch registrant. Upon the 1143 1144 approval of the commissioner board that the entity qualifies to sell preneed contracts under this article chapter except 1145 for the requirements of subparagraph 1., of paragraph a. of 1146 subdivision (3) of subsection (b) and if the certificate 1147 1148 holder meets the requirements of paragraph a. subparagraph 1.,



- a branch registration shall be issued. Each branch registrant may operate under the certificate of authority of the common business enterprise upon the payment of a fee established by the commissioner board not to exceed one hundred fifty dollars (\$150) one hundred ninety-eight dollars (\$198) accompanying the application on July September 1 annually.
- (e) Upon the <u>commissioner</u> <u>board</u> being satisfied that the statement and matters which may accompany <u>it</u> the statement meet the requirements of this <u>article</u> <u>chapter</u> and of its rules, the <u>commissioner</u> <u>board</u> shall issue or renew the certificate of authority.
- (f) The certificate of authority shall expire annually on <u>September October</u> 1, unless renewed, or at such other time or times as the <u>commissioner board</u> may provide by rule.
- 1163 (g) On or before July 1 of a date adopted by the board

 1164 each year, the certificate holder shall file with the

 1165 commissioner board in the form prescribed by the commissioner

 1166 board a full and true statement as to the activities of any

 1167 trust established by it pursuant to this article chapter for

 1168 the preceding calendar year.
- (h) In addition to any other penalty that may be provided for under this article chapter, the commissioner board may levy a fine not to exceed fifty dollars (\$50) per day for each day the certificate holder fails to file its annual statement, and the commissioner board may levy a fine not to exceed fifty dollars (\$50) per day for each day the certificate holder fails to file the statement of activities of the trust. Upon notice to the certificate holder by the



commissioner board that the certificate holder has failed to file the annual statement or the statement of activities of the trust, the certificate holder's authority to sell preneed contracts shall cease while the default continues.

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- 1181 (i) To facilitate uniformity in financial statements 1182 and to facilitate analysis, the commissioner board may by rule 1183 adopt a form for financial statements. The holder of a 1184 certificate of authority may submit a written request to the 1185 commissioner board to exempt the holder from filing financial statements at renewal. The commissioner board may waive the 1186 1187 requirement for filing a financial statement at renewal if all of the following are satisfied: 1188
- 1189 (1) No valid complaint has been filed since the last 1190 examination_audit.
- 1191 (2) No administrative action against the preneed entity
 1192 has been instituted since the last examination audit.
- 1193 (3) The certificate holder certifies that all
 1194 outstanding preneed contracts written by the holder since
 1195 April 30, 2002, are fully funded in accordance with this
 1196 chapter.
- 1197 (4) The certificate holder certifies that it will fully
 1198 fund all preneed contracts with life insurance, annuity, or
 1199 will deposit 100 percent of all funds collected on all preneed
 1200 contracts in trust within 30 days after the end of the
 1201 calendar month in which the funds are collected.
 - (5) The preneed entity has provided to the department board in a timely manner all required and requested records.
 - (6) The preneed entity agrees to file quarterly reports



of its preneed activity on a form—or, in a format, and as often as prescribed by the commissioner board.

of certificates of authority and establish fees for the transfer in an amount not to exceed one hundred dollars (\$100) one hundred thirty-two dollars (\$132). Upon receipt of an application for transfer, the commissioner board may grant a temporary certificate of authority to the proposed transferee, based upon criteria established by the commissioner board by rule, which criteria shall promote the purposes of this article chapter in protecting the consumer. A temporary certificate of authority shall expire 60 days after issuance unless renewed by the commissioner board."

"\$27-17A-11.1\$34-13-192

(a) On—a semi-annual basis, within 45 days after the end of each second calendar reporting period or before July 1, each year, the certificate holder shall file a report of its preneed contract activity on a form or in a format prescribed by the commissioner board. The information reported shall include the total number of preneed contracts in force at the end of the previous reporting period calendar year, the total number of preneed contracts sold during the reporting period previous calendar year, the total number of preneed contracts fulfilled during the reporting period previous calendar year, the total number of preneed contracts in force at the end of the reporting period previous calendar year, and such other information as may be required by the commissioner board. The report shall be organized by type of funding including, life



- 1233 insurance, annuity, trust, letter of credit, or surety bond. 1234 The report shall also provide a certification by the trustee 1235 of the amount of assets held by the trust at the beginning of 1236 the reporting period and at the end of the reporting period, 1237 together with the amount of deposits and withdrawals during 1238 the reporting period. If a certificate holder shall twice 1239 default in complying with the requirements of this subsection, 1240 the commissioner board may require that the certificate holder 1241 thereafter submit the report within 45 days after the end of each calendar quarter and shall continue so reporting for a 1242 1243 time to be determined by the commissioner board.
- 1244 (b) The certificate holder shall maintain a written log
 1245 of preneed sales. The log shall be on a form or in a format
 1246 prescribed by the <u>commissioner board</u>, shall detail all
 1247 information required by the <u>commissioner board</u>, and shall be
 1248 available for inspection at any time by the <u>commissioner</u>
 1249 board.

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- (c) Each cemetery authority shall maintain a written log of the sale of cemetery interment rights. The log shall be on a form or in a format prescribed by the <u>commissioner</u> <u>board</u> and shall detail all information required by the <u>commissioner</u> <u>board</u>.
- 1255 (d) The board may maintain a statewide database of

 1256 preneed contracts reported to the board pursuant to subsection

 1257 (a). The board may make information in this database

 1258 searchable by the public by means of unique identifiers, or

 1259 any other means, that the board determines respects the

 1260 privacy of those involved while also protecting consumers from



- financial waste by allowing families to determine if a

 deceased loved one has an existing preneed contract. Any

 preneed consumer who does not wish for his or her information

 to appear in this searchable database may opt out by following

 a process established by the board."
- 1266 "\$27-17A-12\$34-13-193

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- (a) Preneed contract forms and related forms shall be filed with and approved by the commissioner board.
- (b) Specific disclosure regarding whether, consistent with the requirements of this chapter, the certificate holder is placing certain preneed funds received with the contract in trust, in an annuity, or in insurance, is required in the preneed contract.
- (c) Preneed contracts which have been submitted to the

 commissioner board shall be deemed to have been approved by

 the commissioner board in the event that the commissioner

 board fails to notify the certificate holder that approval has

 been denied within 30 days following submission to the

 commissioner board."
- 1280 "\$27-17A-13\$34-13-194

1281 (a) Except as provided in Sections 27-17A-3 and 1282 $\frac{27-17\lambda-14}{34-13-171}$ and 34-13-195, every preneed contract 1283 shall require the monies paid to the seller or trustee to be 1284 placed in trust in accordance with Article 3 Division 3, for 1285 funeral merchandise and services sold by funeral 1286 establishments or third party sellers, or Article 4 Division 4, for cemetery merchandise and services sold by cemetery 1287 1288 authorities.



(b) Although this chapter does not apply to preneed contracts entered into prior to May 1, 2002, a preneed provider which contends that a preneed trust fund which was in effect prior to May 1, 2002, complies with this chapter with respect to the contracts entered into prior to May 1, 2002, may provide to the commissioner board documentary proof thereof. Upon the commissioner board determining that compliance has been established, the pre-existing preneed trust fund assets may be merged with or into the trust fund required under this chapter or continued as the trust fund and that determination by the commissioner board shall be noted on the certificate of authority, and thereafter all preneed contracts covered by the trust fund, including those entered into prior to May 1, 2002, shall be subject to this chapter."

"\$27-17A-14\$34-13-195

(a) As an alternative to the trust requirement of Section $\frac{27-17\Lambda-13}{34-13-194}$, the details of which are set forth in Articles 3 and 4 Divisions 3 and 4, a preneed provider may, with the prior approval of the commissioner board, may purchase a surety bond in an amount not less than the aggregate value of outstanding liabilities on undelivered preneed contracts for merchandise, services, and cash advances. For the purposes of this section, the term outstanding liabilities means the original retail amount of services and cash advances and the actual cost to the entity to provide the undelivered merchandise sold on each contract written after April 30, 2002. The surety bond shall be in an amount sufficient to cover the outstanding liability at the



1317 time each contract is executed.

- (b) The bond shall be made payable to the State of Alabama for the benefit of the <u>commissioner</u> board and of all purchasers of preneed merchandise, services, and cash advances. The bond shall be issued by an insurance company licensed in the State of Alabama and authorized to issue surety bonds and approved by the <u>commissioner</u> board.
- (c) The amount of the bond shall be based on a report documenting the outstanding liabilities of the preneed provider for the previous calendar quarter and the projected liability for the immediately following quarter, shall be prepared by the preneed provider using generally accepted accounting principles, and shall be signed by the chief executive officer or chief financial officer of the preneed provider. The report shall be compiled as of the end of the preneed provider's fiscal year and updated quarterly.
 - (d) The amount of the bond shall be increased or decreased as necessary to correlate with changes in the outstanding liabilities. Further, the <u>commissioner</u> board may order the bond to be increased as necessary to correlate with changes in the outstanding liabilities of bonded contracts due to increases in the consumer price index.
- 1339 (e) If the preneed provider fails to maintain a bond
 1340 pursuant to this section the preneed provider shall cease the
 1341 offering for sale and sale of preneed merchandise, services,
 1342 and cash advances as provided by rule of the board.
 - (f) No surety bond used to comply with this section shall be canceled or subject to cancellation unless at least



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60 days' advance notice thereof, in writing, is filed with the commissioner, board by the surety company. The cancellation of the bond shall not relieve the obligation of the surety company for claims arising out of contracts issued or otherwise covered before cancellation of the bond. In the event that notice of termination of the bond is filed with the commissioner board, the certificate holder insured thereunder shall, within 30 days of the filing of the notice of termination with the commissioner board, shall provide the commissioner board with a replacement bond or with evidence which is satisfactory to the commissioner board demonstrating that the provisions of this chapter have has been fully complied with. If within 30 days of filing of the notice of termination with the commissioner board no replacement bond acceptable to the commissioner board or no evidence satisfactory to the commissioner board demonstrating that the provisions of this chapter have has been complied with is filed with the commissioner board, the commissioner board shall suspend the license of the certificate holder until the certificate holder files a replacement bond acceptable to the commissioner board or demonstrates to the satisfaction of the commissioner board that it has complied with the provisions of this chapter.

(g) Upon prior approval by the <u>commissioner</u> <u>board</u>, the preneed provider may file with the <u>commissioner</u> <u>board</u> a letter of credit in the amount of the outstanding liabilities in lieu of a surety bond, in the form and subject to the terms and conditions evidencing the financial responsibility of the



party or parties issuing the letter of credit, and otherwise, as may be prescribed by the commissioner board."

"\$27-17A-15\$34-13-196

- may deem_deemed necessary, examine shall examine the business of any person writing, or holding himself or herself out to be writing, preneed contracts under this chapter to the extent applicable. The examination shall be made by designated representatives employed or examiners of the Department of Insurance contracted by the board.
- (b) The written report of each examination, when completed, shall be filed in the office of the commissioner board and, when so filed, shall not constitute a public record.
- (c) Any person being examined shall produce, upon request, all records of the person. The designated representative of the <u>commissioner</u> board may at any time examine the records and affairs of the person, whether in connection with a formal examination or not.
- (d) The <u>commissioner may board shall</u> waive the examination requirements of this section if the certificate holder submits audited financial statements. <u>Upon receipt of a verifiable complaint</u>, the board may perform a target market conduct examination as a part of an investigation.
- (e) The person examined shall pay the examination expenses, travel expense, and per diem subsistence allowance provided for examiners and incurred by the commissioner's board's representatives or examiners in connection with an



1401	examination in accordance with Section 27-2-25 as prescribed
1402	by rule of the board.
1403	(f) Whenever any special examination of the premises,
1404	facilities, books, or records of a licensee is necessary based
1405	on the failure of the licensee to comply with this chapter or
1406	rule adopted by the board, the board shall charge a fee based
1407	on the cost of the special examination including, but not
1408	limited to, the prorated compensation of board employees
1409	involved in the special examination and any expenses incurred.
1410	(g) If the board finds that a certificate of authority
1411	holder or licensee has failed to operate in accordance with
1412	this chapter and, by their action, has created a deficit of
1413	preneed funds entrusted to them by the consumer, then the
1414	<pre>board may:</pre>
1415	(1) Bring an action for injunctive relief against the
1416	responsible licensee or the holder of the certificate of
1417	authority in the Circuit Court of Montgomery County.
1418	(2) Issue an emergency suspension of all licenses held
1419	by the holder of the certificate of authority, and its
1420	associated personnel, in accordance with the Administrative
1421	Procedure Act.
1422	(3) Take any other disciplinary action authorized by
1423	this chapter."
1424	" \$27-17A-16 <u>\$34-13-197</u>
1425	(a) A certificate holder shall be considered inactive
1426	upon the acceptance of the surrender of its license by the
1427	<pre>commissioner board or upon the nonreceipt by the commissioner</pre>
1428	board of the certificate of authority renewal application and





1429 fees.

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- 1430 (b) A certificate holder shall cease all preneed sales
 1431 to the public upon becoming inactive. The certificate holder
 1432 shall collect and deposit into trust all of the funds paid
 1433 toward preneed contracts sold prior to becoming inactive.
- 1434 (c) Any certificate holder desiring to surrender its
 1435 license to the <u>commissioner</u> board shall first do all of the
 1436 following:
 - (1) File notice with the commissioner board.
 - (2) Submit copies of its existing trust agreements.
- 1439 (3) Submit a sample copy of each type of preneed contract sold.
- 1441 (4) Resolve to the <u>commissioner's</u> satisfaction <u>of the</u>

 1442 <u>board</u> all findings and violations resulting from the last

 1443 examination conducted.
 - (5) Pay all outstanding fines and invoices due the commissioner board.
 - (6) Submit its current certificate of authority.
- (d) Upon receipt of the notice, the <u>commissioner</u> board
 shall review the certificate holder's trust funds, trust
 agreements, and evidence of all outstanding preneed contracts.
- (e) After a review to the commissioner's satisfaction

 of the board, the commissioner board shall terminate the

 certificate of authority by an order which shall set forth the

 conditions of termination established by the commissioner

 board to ensure that the preneed funds will be available for

 their intended purpose.
- 1456 (f) The trust fund of the certificate holder shall be



- held intact and in trust after the certificate holder has become inactive, and the funds in that trust shall be disbursed in accordance with the requirements of the written contracts until the funds have been exhausted.
- (g) The <u>commissioner</u> <u>board</u> shall continue to have jurisdiction over the inactive certificate holder as if the certificate were active and to require the reports and inspect the records as the <u>commissioner</u> <u>board</u> deems appropriate so long as there are funds in trust or preneed contracts that are not fulfilled.
- (h) In addition to any other Other terms of revocation or suspension ordered pursuant to Chapter 13 of Title 34, the provisions of this chapter may also apply.—"

"\$27-17A-17\$34-13-198

- (a) Any dissolution or liquidation of a certificate holder shall be deemed to be the liquidation of an insurance company and shall be conducted under the supervision of the commissioner, who shall have all powers with respect thereto granted to the commissioner under Chapter 32 with respect to the liquidation of insurance companies.
- (b) The commissioner may apply for an order directing
 the commissioner to liquidate a certificate holder upon any
 one or more grounds set out in Section 27-32-6 or when, in the
 commissioner's opinion, the continued operation of the
 certificate holder would be hazardous either to purchasers,
 beneficiaries, or to the people of this state.
 - The board may fine and revoke, suspend, or place on probation the certificate of authority and the establishment



licen	se of a certificate holder on any of the following
groun	ds:
	(1) The certificate holder is impaired or insolvent.
	(2) The certificate holder has refused to submit, or
has w	withheld, any of its books, records, accounts, or affairs
to ex	amination by the board.
	(3) The certificate holder has concealed or removed
recor	ds or preneed assets, or both.
	(4) The certificate holder has failed to comply with an
order	of the board.
	(5) The certificate holder has transferred, or
attem	pted to transfer, substantially its entire property or
busin	ess, or has entered into any transaction the effect of
which	is to merge substantially its entire property or
busin	ess with that of any other certificate holder, person,
corpo	ration, or entity without first having obtained the
writt	en approval of the board.
	(6) The certificate holder has willfully violated its
artic	eles of incorporation or any law of this state, including
any r	rule of the board.
	(7) The certificate holder has an officer, director, or
manag	er who has refused to be examined under oath concerning
the a	ffairs of the certificate holder.
	(8) If the board determines that the continued preneed
sales	of the certificate holder would be hazardous to
purch	asers, beneficiaries, or residents of this state."
	" \$27-17A-18 §34-13-199
	(a) All individuals who offer preneed contracts to the



- public, or who execute preneed contracts on behalf of a

 certificate holder, shall be registered with the commissioner

 board as preneed sales agents, pursuant to this article

 chapter.
 - (b) All preneed sales agents and funeral directors acting as preneed sales agents shall be affiliated with the certificate holder that they are representing.

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- 1520 (c) A certificate holder shall be responsible for the 1521 activities of all preneed sales agents and all funeral directors acting as preneed sales agents, who are affiliated 1522 1523 with the certificate holder and who perform any type of preneed-related activity on behalf of the certificate holder. 1524 1525 In addition to the preneed sales agents and funeral directors 1526 acting as preneed sales agents, each certificate holder shall 1527 also be subject to discipline if its preneed sales agents or 1528 funeral directors acting as preneed sales agents violate any 1529 provision of this article chapter.
- (d) A preneed sales agent and a funeral director acting
 as a preneed sales agent shall be authorized to may sell,
 offer, and execute preneed contracts on behalf of all properly
 licensed entities owned or operated by the sponsoring
 certificate holder.
- 1535 (e) An individual may begin <u>functioning</u> operating as a
 1536 preneed sales agent as soon as a completed application for
 1537 registration, as set forth in subsection (g), is <u>sent to the</u>
 1538 <u>commissioner</u> approved by the board.
- 1539 (f) $\underline{\text{(1)}}$ The qualifications for a preneed sales agent are 1540 as follows:



1541	$\frac{(1)}{a}$. The applicant must be at least 18 years of age.
1542	$\frac{(2)}{b}$. The applicant must be in good standing with the
1543	commissioner board.
1544	$\frac{(3)}{c}$. The applicant $\frac{must}{may}$ not have any felony or
1545	misdemeanor convictions that relate to any activity regulated
1546	by this chapter or a crime involving moral turpitude, as
1547	defined by this chapter.
1548	d. The applicant shall be of good moral character and
1549	submit to a criminal history background check pursuant to
1550	subdivision (2).
1551	(2) An applicant for licensure as a preneed sales agent
1552	shall submit to the board, on a form sworn to by the
1553	applicant, his or her name, date of birth, Social Security
1554	number, and two complete sets of fingerprints for completion
1555	of a criminal history background check. The board shall submit
1556	the fingerprints to the Alabama State Law Enforcement Agency
1557	for a state criminal history background check. The
1558	fingerprints shall be forwarded by the agency to the Federal
1559	Bureau of Investigation for a national criminal history
1560	background check. Costs associated with conducting a criminal
1561	history background check shall be paid by the applicant. The
1562	board shall keep information received pursuant to this
1563	subdivision confidential, except that information received and
1564	relied upon in denying the issuance of a certificate of
1565	authority may be disclosed if necessary to support the denial.
1566	All character information, including the information obtained
1567	through the criminal history background checks, shall be
1568	considered in licensure decisions to the extent permissible by





1569 all applicable laws.

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- agent shall be submitted to the <u>commissioner board</u> with an application fee determined by the <u>commissioner board</u>, but not to exceed <u>twenty-five dollars (\$25)</u> thirty-three dollars (\$33), by the certificate holder in a form that has been prescribed by <u>commissioner board</u> rule <u>and approved by the commissioner</u>. The application shall contain, at a minimum, all of the following:
- (1) The name, address, Social Security number, and date of birth of the applicant and any other information as the commissioner_board may reasonably require of the applicant.
 - (2) The name, address, and license number of the sponsoring certificate holder.
 - (3) A representation, signed by the applicant, that the applicant meets the requirements set forth in subsection (f).
- 1585 (4) A representation, signed by the certificate holder, 1586 that the applicant is authorized to offer, sell, and sign 1587 preneed contracts on behalf of the certificate holder, and 1588 that the certificate holder has trained the applicant in the 1589 provisions of this article chapter relating to preneed sales, 1590 the provisions of the certificate holder's preneed contract, 1591 and the nature of the merchandise, services, or burial rights 1592 sold by the certificate holder.
- 1593 (5) A statement indicating whether the applicant has
 1594 any type of working or agency relationship with any other
 1595 certificate holder or insurance company.
 - (h) An individual may be registered as a preneed sales



agent on behalf of more than one certificate holder, provided that the individual has received the written consent of all certificate holders.

- (i) A certificate holder who has registered a preneed sales agent shall notify the <u>commissioner</u> board within 30 days after the individual's status as a preneed sales agent has been terminated.
- 1604 (j) Upon receipt approval of an application that 1605 complies with all of the requirements of subsection (q), the commissioner board shall register the applicant. The 1606 1607 commissioner shall by rule board, in accordance with this chapter, shall provide for annual renewal of registration upon 1608 1609 receipt of a renewal application and a renewal fee not to 1610 exceed twenty-five dollars (\$25) thirty-three dollars (\$33) as 1611 set by the commissioner board."

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No person shall engage in this state in any trade practice which is addressed in the Alabama Deceptive Trade Practices Act (Section 8-19-1 et seq.) Chapter 19 of Title 8, or as determined pursuant to this chapter to be, an unfair method of competition or an unfair or deceptive act or practice."

"\$27-17A-20\$34-13-201

(a) Whenever the <u>commissioner</u> board has reason to believe that any person has engaged, or is engaging, in this state in any unfair method of competition or any unfair or deceptive act or practice as defined in this <u>article</u> chapter, or is engaging in the sale of preneed contracts without being



properly licensed as required by this <u>article chapter</u>, or is otherwise acting in violation of this chapter, and that a proceeding by the <u>commissioner board</u> in respect thereto would be in the interest of the public, the <u>commissioner board</u> shall institute a proceeding in accordance with this section.

- (b) A statement of charges, notice, or order or other process under this chapter may be served by anyone duly authorized by the commissioner board. Service may be made either in the manner provided by law for service of process in civil actions or by certifying and mailing a copy of the statement to the person affected by the statement, notice, or order or other process at his or her or its residence or principal office or place of business. The verified return by the person so serving the statement, notice, or order or other process, setting forth the manner of the service, shall be proof of the service; and the return postcard receipt for the statement, notice, or order or other process, certified and mailed as provided in this subsection, shall be proof of service of the statement, notice, or order or other process.
- (c) The commissioner board shall conduct or cause to have conducted a hearing in accordance with Article 1 of Chapter 2 this chapter, and shall, during the conduct of the hearing, have those powers necessary to enforce this chapter and rules of the board; however, the penalties for failure to comply with a subpoena or with an order directing discovery shall be limited to a fine not to exceed one thousand dollars (\$1,000) per violation. In accordance with Section 36-12-40, evidence introduced and presented in a hearing conducted under



- this chapter shall be deemed a public writing."
- 1654 "\$27-17A-21\$34-13-202
- 1655 (a) If the commissioner board finds that one or more 1656 grounds exist for the discretionary suspension or revocation 1657 of a certificate of authority or establishment license issued 1658 under this article chapter, the commissioner may board, in 1659 lieu of the suspension or revocation, may impose a fine upon 1660 the certificate holder in an amount not to exceed one thousand 1661 dollars (\$1,000) for each nonwillful violation and in an amount not to exceed ten thousand dollars (\$10,000) for each 1662 1663 willful violation.
 - (b) The <u>commissioner</u> <u>board</u> may grant not more than 30 days from the date of the order for the payment of any fine."
- 1666 "\$27-17A-22\$34-13-203

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- 1667 (a) (1) A person who knowingly receives payments for a
 1668 preneed contract without having a valid certificate of
 1669 authority:
- a. Commits a Class B felony, punishable as provided by

 law, as to each contract on which the payments collected equal

 or exceed, in the aggregate, two thousand five hundred dollars

 (\$2,500).
- b. Commits a Class C felony, punishable as provided by

 law, as to each contract on which the payments collected are

 between, in the aggregate, five hundred dollars (\$500) and two

 thousand five hundred dollars (\$2,500).
- 1678 c. Commits a Class A misdemeanor, punishable as

 1679 provided by law, as to each contract on which the payments

 1680 collected do not exceed, in the aggregate, five hundred





1681 dollars (\$500).

- 1682 (2) In addition to the criminal penalty imposed under

 1683 subdivision (1), upon conviction of an offense under

 1684 subdivision (1), a person may not thereafter obtain a

 1685 certificate of authority or register as a preneed sales agent.
- 1686 (b) (1) A person who willfully fails to timely deposit

 1687 the amount required to be so deposited under this chapter in a

 1688 preneed merchandise and services trust or endowment care

 1689 trust:
- a. Commits a Class B felony, punishable as provided by

 law, as to each contract on which the amount due for deposit

 in trust equals or exceeds, in the aggregate, two thousand

 five hundred dollars (\$2,500).
- b. Commits a Class C felony, punishable as provided by

 law, as to each contract on which the amount due for deposit

 in trust is less than, in the aggregate, two thousand five

 hundred dollars (\$2,500).
- (2) In addition to the criminal penalty imposed under subdivision (1), upon conviction of an offense under subdivision (1), the certificate of authority or preneed sales agent registration held by the person shall be automatically revoked and the person may not thereafter obtain a certificate of authority or register as a preneed sales agent.
- 1704 (c) (1) A person who knowingly withdraws funds or assets
 1705 from a preneed merchandise and services trust or endowment
 1706 care trust in a manner or under circumstances not authorized
 1707 by this chapter or rule of the board:
 - a. Commits a Class B felony, punishable as provided by



1709 law, if the aggregate amount withdrawn in any single
1710 transaction or series of related transactions equals or
1711 exceeds two thousand five hundred dollars (\$2,500).

- b. Commits a Class C felony, punishable as provided by

 law, if the aggregate amount withdrawn in any single

 transaction or series of related transactions is less than two
 thousand five hundred dollars (\$2,500).
 - (2) In addition to the criminal penalty imposed under subdivision (1), upon conviction of an offense under subdivision (1), the certificate of authority or preneed sales agent registration held by the person shall be automatically revoked and the person may not thereafter obtain a certificate of authority or register as a preneed sales agent.
 - (d) A person commits a Class C felony, punishable as provided by law, if any of the following occur:
 - (1) The person knowingly delivers to the commissioner board any official form, report, record, data, or other document required by the commissioner board containing a false statement or false information concerning a matter material to the commissioner board in the exercise of his or her its authority to administer and enforce this chapter.
- 1730 (2) Incident to, or during the course of, an

 1731 examination, inspection, investigation, or other inquiry

 1732 authorized by this chapter, the person knowingly makes

 1733 available to a representative of the commissioner board any

 1734 official form, report, record, data, or other document

 1735 required by the commissioner board containing a false

 1736 statement or false information concerning a matter material to



- the purpose of the examination, inspection, investigation, or inquiry.
- 1739 (3) With respect to the business records of a person 1740 engaging in, or who has at any time engaged in, the sale of a 1741 preneed contract, a person, with a purpose to use deception as 1742 defined in subdivision (1) of Section 13A-8-1, makes false 1743 entries in such the records or alters, erases, obliterates, 1744 deletes, or removes a correct entry in such the records, fails 1745 to make a correct entry in such the records, or prevents the making of a correct entry, or causes the omission of a correct 1746 1747 entry in such the records.
 - (e) Except as otherwise provided in this section

 chapter, the willful violation of this chapter is a Class A misdemeanor, punishable as provided by law.
- 1751 (f) The duties and authority of the insurance fraud
 1752 unit created under Section 27-12A-40, including the powers of
 1753 the unit's investigators, shall extend to investigations into
 1754 violations of this section."

1755 "\$27-17A-23\$34-13-204

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1756 The commissioner board, the Attorney General, or any 1757 person may bring a civil action against a person or company 1758 violating this chapter or rule of the board in Montgomery 1759 County or the appropriate court of the county in which the 1760 alleged violator resides or has his or her or its principal 1761 place of business or in the county wherein the alleged 1762 violation occurred. Upon adverse adjudication, the defendant shall be liable for actual damages caused by the violation. 1763 1764 The court, as provided by common law, may award punitive



- damages and may provide equitable relief as it deems proper or necessary, including enjoining the defendant from further violation of this chapter or rule of the board."
 - "\$27-17A-24\$34-13-205

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The provisions of this chapter are cumulative to rights
under the general civil and common law, and no action of the

commissioner board may abrogate the rights to damages or other
relief in any court."

"\$27-17A-25\$34-13-206

- (a) All fees collected by the <u>commissioner</u> <u>board</u>

 pursuant to this chapter shall be deposited into the <u>State</u>

 <u>Treasury to the credit of the Insurance Department</u> <u>Alabama</u>

 State Funeral Service Fund.
- 1778 (b) All fines collected by the <u>commissioner board</u>
 1779 pursuant to this chapter shall be deposited into the <u>State</u>
 1780 <u>Treasury to the credit of the State General Alabama State</u>
 1781 Funeral Service Fund.
- 1782 (c) The <u>commissioner</u> board may use funds available from
 1783 any source including, but not limited to, grants,
 1784 appropriations, and gifts, for any purpose in the enforcement
 1785 of this chapter."
- Section 6. The following heading is added to Division 3, commencing with Section 34-13-230, of Article 5, Chapter 13, Title 34, Code of Alabama 1975:
- "Division 3. Funeral Merchandise and Services Trust 1790 Fund."
- 1791 Section 7. Sections 27-17A-30, 27-17A-31, 27-17A-32, 1792 27-17A-33, and 27-17A-34 of the Code of Alabama 1975, are



amended and renumbered as Division 3 of Article 5 of Chapter 1794 13 of Title 34, Code of Alabama 1975, to read as follows:

"\$27-17A-30\$34-13-230

To comply with the trust requirement of subsection (a) of Section 27-17A-13 34-13-194, all certificate holders providing preneed contracts for funeral services or funeral merchandise shall be subject to this article chapter."

"\$27-17A-31\$34-13-231

- (a) Any person who is paid, collects, or receives funds under a preneed contract for funeral services or funeral merchandise to be funded by trust shall deposit in trust an amount at least equal to the sum of 75 percent of the amount collected on the purchase price for all funeral services and funeral merchandise sold, transportation, and facilities rented other than outer burial containers, 60 percent of the amount collected on the purchase price for outer burial containers, 110 percent of the wholesale cost of memorials from the amount collected on the purchase price of memorials, and 100 percent of the amount collected on the purchase price for all cash advance items sold.
- (b) All deposits shall be made within 30 days after the end of the calendar month in which the preneed contract is paid in full, unless, prior to that time, all liabilities of the seller under the preneed contract to deliver the specific funeral merchandise or funeral services, or both, or the specific cash advances, identified by the preneed provider as properly allocated to the payment, have been satisfied, or the preneed contract is validly cancelled.



(c) The trustee shall take title to the property conveyed to the trust for the purpose of investing, protecting, and conserving it for the certificate holder; collecting income; and distributing the principal and income as prescribed in this article chapter.

- (d) The certificate holder is prohibited from sharing in the discharge of these responsibilities, except that the certificate holder may appoint an adviser to the trustee or elect tax free investments. Nothing in this chapter shall prohibit a trustee from electing the qualified funeral trust option under the Internal Revenue Code.
- (e) The trust agreement shall be submitted to the commissioner board for approval and filing.
- (f) The funds shall be held in trust, both as to principal and income earned thereon, and shall remain intact, except that the cost of the operation of the trust or trust account authorized by this section may be deducted from the income earned thereon.
- (g) The contract purchaser shall have no interest whatsoever in, or power whatsoever over, funds deposited in trust pursuant to this section.
- (h) In no event may—such_the funds be loaned to a

 certificate holder, an affiliate of a certificate holder, or

 any person directly or indirectly engaged in the burial,

 funeral home, or cemetery business. Furthermore, the

 certificate holder's interest in the trust shall not be

 pledged as collateral for any loans, debts, or liabilities of

 the certificate holder and shall not be transferred to any



person without the prior written approval from the commissioner_board and the trustee. Even though the certificate holder shall be deemed and treated as the settlor and beneficiary of the trust for all purposes, all of the trust funds are exempt from all claims of creditors of the certificate holder except as to the claims of the contract purchaser, his or her representative, or the commissioner board.

(i) For all preneed contracts written or entered into on or after January 1, 2015, all required deposits in trust shall commence not later than 30 days after the end of the calendar month in which the sum of the monies collected on the preneed contract exceeds the amount that is not required to be deposited in trust as determined under subsection (a) unless, prior to that time, all liabilities of the preneed seller under the preneed contract have been satisfied, or the preneed contract is validly cancelled. Further required deposits on the contract shall thereafter be made not later than 30 days after the end of the calendar month in which each contract payment is collected by the seller."

"\$27-17A-32\$34-13-232

(a) If amounts paid by the purchaser under a preneed contract for funeral merchandise have previously been deposited in trust, the seller may withdraw the principal amount and trust appreciation attributable to the delivered item at such time as the funeral merchandise is delivered or installed or, if comprised of materials designed to withstand prolonged, protected storage without deterioration, the



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merchandise is placed in storage with a responsible third party bonded and insured for the wholesale value thereof and evidenced by a receipt specifically identifying the item, the specific preneed contract, the location of the item, and the identity and address of the bonding and insuring parties. For purposes of this subsection only, caskets and alternative containers may not be held in storage by the seller or a third party storage facility prior to the death of the funeral beneficiary.

(b) The trustee shall make regular valuations of the 1886 1887 assets it holds in trust and provide a report of the valuations to the certificate holder at least quarterly. At 1888 1889 all times, the certificate holder shall be able to determine 1890 the amount held in trust attributable to each contract holder. 1891 For all contracts effective on or after January 1, 2015, the 1892 determination shall be based upon the fair market value of the 1893 trust at the time and the proportionate share of the fair 1894 market value attributable to each contract holder. For all 1895 contracts in effect before January 1, 2015, the valuation of 1896 each contract may be calculated using any valuation method 1897 that had been previously approved by the commissioner or the 1898 department Commissioner or the Department of Insurance before 1899 January 1, 2015. Any person who withdraws appreciation in the 1900 value of trust, other than the pro rata portion of such the 1901 appreciation which may be withdrawn upon the death of a 1902 contract's funeral beneficiary or upon cancellation of a preneed contract, shall be required to make additional 1903 1904 deposits from his or her own funds to restore the aggregate



value of assets to the value of funds deposited in trust, but excluding from the funds deposited those funds paid out upon preneed contracts which the person has fully performed or which have been otherwise withdrawn, as provided in this article chapter. The certificate holder shall be liable to third parties to the extent that income from the trust is not sufficient to pay the expenses of the trust.

- (c) The trustee of the trust established pursuant to this article chapter shall have all of the following powers:
- (1) Make investments and exercise necessary investment powers, provided that the <u>commissioner</u> board may by order require the trustee to liquidate or dispose of any investment within 30 days after the order.
- (2) Commingle the property of the trust with the property of any other preneed funeral, preneed cemetery, or endowment care trust established pursuant to this article chapter and make corresponding allocations and divisions of assets, liabilities, income, and expenses.
- (d) Notwithstanding the provisions of Section 19-3-125, the trustee may, subject to compliance with the requirements set forth below, may invest any portion or all of the funds received under preneed contracts and deposited in trust in life insurance contracts or annuities issued on the lives of preneed contract purchasers or preneed contract beneficiaries, hereinafter, the insured or annuitant, without any obligation to cover at a minimum the retail amount of the preneed contract at the time of purchase of the life insurance contracts or annuities as set forth in Section 27-17A-3





- 1933 34-13-171.
- 1934 (1) Trust funds shall not be invested by the trustee in 1935 life insurance contracts or annuities unless the following 1936 requirements are met:
- a. The company issuing the life insurance contracts or annuities is licensed by the Department of Insurance and the insurance producer or annuity seller is properly licensed within its domiciliary jurisdiction.
- b. Prior to the investment, the insured or annuitant consents, in writing, to the investment in life insurance contracts or annuities.
- 1944 c. For life insurance contracts or annuities issued
 1945 prior to May 6, 2008, and currently in force, such contracts
 1946 shall be construed to have been an authorized investment by
 1947 the trustee under this chapter if the insured or annuitant is
 1948 notified in writing of the existence of any such contract and
 1949 provided with a copy of the contract.
- 1950 (2) Upon request, the insured or annuitant shall be
 1951 provided with a copy of any life insurance contract or annuity
 1952 issued to a preened trustee at no expense to the insured or
 1953 annuitant.
- 1954 (3) Any life insurance contract or annuity issued in accordance with this subsection and otherwise in compliance therewith shall be valid and in full force according to the terms and conditions thereof.
- 1958 (4) A trustee that invests all or any portion of the
 1959 funds received under preneed contracts and deposited in trust
 1960 in life insurance contracts or annuities issued by one company



- licensed by the <u>department</u> State Department of Insurance shall be considered to satisfy the standards and requirements of Section 19-3-120.2 and Chapter 3B of Title 19.
 - (5) It is the intention of the Legislature that this subsection shall be retroactive and shall apply to all life insurance contracts or annuities issued prior to May 6, 2008."

"\$27-17\\-33\\$34-13-233

- (a) A purchaser, by providing written notice to the certificate holder, may cancel a preneed contract within 30 days of the date that the contract was executed provided that the funeral merchandise and funeral services have not yet been used. Upon providing the notice, the purchaser shall be entitled to a complete refund of the amount paid, except for the amount allocable to any funeral merchandise or funeral services that have been used, and shall be released from all obligations under the contract. This subsection shall apply to all items that are purchased as part of a preneed contract.
- (b) After 30 days from the date the preneed contract was executed, a purchaser, by providing written notice to the certificate holder, may cancel the funeral services, funeral merchandise, facilities, and cash advance items portions of a preneed contract at any time, and shall be entitled to the refund defined in the preneed contract allocable to those items. Any accumulated earnings allocable to the preneed contract shall be paid to the certificate holder upon the cancellation.
 - (c) Upon breach of contract or failure of the certificate holder to provide funeral merchandise or services



under a preneed contract, the contract purchaser shall be entitled to a refund of 100 percent of all money paid on the contract. The refund shall be made within 30 days after receipt by the certificate holder of the contract purchaser's written request for refund.

- (d) If a purchaser is 90 days past due in making payments on a preneed contract, the contract shall be considered to be in default, and the certificate holder shall be entitled to cancel the contract and withdraw all funds in trust. Upon making the withdrawal, the certificate holder shall refund to the purchaser the amount defined in the preneed contract in the event of default of the purchaser, provided that the certificate holder has provided the purchaser with 30 days' written notice of its intention to exercise any of its rights under this provision.
- 2004 (e) All preneed contracts are cancelable and revocable
 2005 as provided in this section during the lifetime of the
 2006 purchaser, provided that a preneed contract does not restrict
 2007 any contract purchaser who is a qualified applicant for, or a
 2008 recipient of, supplemental security income, temporary cash
 2009 assistance, or Medicaid from making his or her contract
 2010 irrevocable.
- 2012 irrevocable pursuant to subsection (e), the purchaser or the
 2013 authorizing agent shall have the right to appoint a provider
 2014 other than the seller of the preneed contract. In the event
 2015 that a provider is appointed pursuant to this subsection, the
 2016 seller shall transfer to the appointed provider the amount



2017	pard by the purchaser to the serier and those amounts
2018	deposited into trust, less a reasonable transfer fee
2019	determined by the <u>seller</u> board. In the event the preneed
2020	contract was funded by an insurance or annuity policy, the
2021	seller shall cancel and relinquish any assignment of benefits
2022	or beneficiary status under the policy or annuity contract,
2023	and deliver the policy, if in the custody of the preneed
2024	seller, to the policy owner or his or her legal
2025	representative, and the seller may collect a reasonable
2026	transfer fee as determined by rule of the board. No transfer
2027	hereunder shall occur without the acceptance of the appointed
2028	provider.

(g) All refunds required to be made under this section to a purchaser who has canceled a contract must be made within 30 days after the date the written notice of cancellation is received by the certificate holder."

"\$27-17A-34\$34-13-234

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2034 (a) Disbursement of funds discharging any preneed 2035 contract for funeral services or funeral merchandise fulfilled 2036 after May 1, 2002, shall be made by the trustee to the 2037 certificate holder upon receipt by the trustee of a 2038 certification of the certificate holder that the preneed 2039 contract has been performed in whole or in part or the preneed contract has been cancelled. Before the trustee may disburse 2040 2041 any trust funds, the certificate holder shall provide to the 2042 trustee a death certificate or other valid proof of death, a 2043 letter from the preneed contract holder cancelling the preneed 2044 contract or valid proof the contract has been cancelled in



2045 accordance with Section $\frac{27-17\lambda-33}{34-13-233}$, or valid proof 2046 the merchandise has been delivered and installed, and services 2047 have been performed. Any trustee accepting preneed contract 2048 proceeds under this article chapter may rely upon the 2049 certification of the certificate holder accompanied by the 2050 required proof, and shall not be liable to anyone for such 2051 reliance. If the contract is only partially performed, the 2052 disbursement shall only cover that portion of the contract 2053 performed. In the event of any contract default by the 2054 contract purchaser, or in the event that the funeral 2055 merchandise or funeral service contracted for is not provided, 2056 the trustee shall return, within 30 days after its receipt of 2057 a written request therefor, 100 percent of the funds deposited 2058 into the trust on the contract and the income and accretion 2059 thereon to the certificate holder or to its assigns, subject to Section $\frac{27-17\lambda-33}{34-13-233}$. 2060

(b) For all contracts effective on or after January 1, 2015, the amount that may be withdrawn from the trust upon fulfillment or cancellation of any particular preneed contract may not exceed the amount attributable to that preneed contract in proportion to the total amount held in trust for all preneed contracts as of the date of withdrawal. For all contracts in effect before January 1, 2015, the valuation of each contract and the amount that may be withdrawn from the trust may be calculated using any valuation method that had been approved by the commissioner or the department

Commissioner or the Department of Insurance before January 1,

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- Section 8. The following heading is added to Division 4, commencing with Section 34-13-260, of Article 5, Chapter 13, Title 34, Code of Alabama 1975:
- 2076 "Division 4. Cemetery Merchandise and Services Trust 2077 Fund."
- 2078 Section 9. Sections 27-17A-40, 27-17A-41, 27-17A-42,
- 2079 27-17A-43, 27-17A-44, 27-17A-45, 27-17A-46, 27-17A-47,
- 2080 27-17A-48, 27-17A-49, 27-17A-50, 27-17A-51, 27-17A-52,
- 2081 27-17A-53, 27-17A-54, 27-17A-55, 27-17A-56, and 27-17A-57 of
- 2082 the Code of Alabama 1975, are amended and renumbered as
- 2083 Division 4 of Article 5 of Chapter 13 of Title 34, Code of
- 2084 Alabama 1975, to read as follows:
- 2085 "\$27-17A-40\$34-13-260
- To comply with the trust requirement of subsection (a)
 of Section—27-17A-13_34-13-194, all certificate holders who
 are cemetery authorities providing preneed contracts for
 cemetery services or cemetery merchandise shall be subject to
 this article chapter."
- 2091 "\$27-17\\\-41\\$34-13-261
- 2092 (a) Any person who receives or collects any funds on
 2093 account of a preneed contract in this state for cemetery
 2094 services or cemetery merchandise, or both, entered into after
 2095 May 1, 2002, shall have the obligation to pay over and
 2096 contribute into a trust fund as hereinafter described, those
 2097 amounts or proportions of the funds as hereinafter provided.
- 2098 (b) Whether or not the preneed contract provides for 2099 cemetery merchandise or cemetery services, or any combination 2100 thereof, the trust fund shall be referred to in this section





- 2101 as the Cemetery Merchandise and Services Trust Fund.
- 2102 (c) The trustee of the Cemetery Merchandise and
 2103 Services Trust Fund shall be qualified as such within the
 2104 definition of the trustee.
- 2105 (d) The trustee shall take title to the property
 2106 conveyed to the Cemetery Merchandise and Services Trust Fund
 2107 subject to this section.
- 2108 (e) The contract purchaser shall have no interest
 2109 whatsoever in, or power whatsoever over, the funds deposited
 2110 in the Cemetery Merchandise and Services Trust Fund.
- 2111 (f) The party contracting to deliver the cemetery
 2112 merchandise or cemetery services or cash advances, whether or
 2113 not a preneed provider, shall be referred to in this section
 2114 as the "seller."
- 2115 (g) The seller shall be the beneficiary of the Cemetery
 2116 Merchandise and Services Trust Fund."

2117 "\$27-17\\ 42\$34-13-262

- 2118 (a) The obligation of the seller under a preneed
 2119 contract shall be to make contributions into the Cemetery
 2120 Merchandise and Services Trust Fund in accordance with the
 2121 following formulae:
- 2122 (1) With respect to all cemetery merchandise, 110 2123 percent of wholesale cost.
- 2124 (2) With respect to outer burial containers, 60 percent 2125 of the purchase price specified in the preneed contract.
- 2126 (3) With respect to cemetery services, 60 percent of 2127 the purchase price specified in the preneed contract.
- 2128 (4) With respect to all cash advance items sold, 100





- 2129 percent of the purchase price specified for the same in the 2130 preneed contract.
- 2131 (5) With respect to caskets, 75 percent of the purchase 2132 price.
- 2133 (b) All contributions shall be made within 30 days 2134 after the end of the calendar month in which the preneed 2135 contract is paid in full, unless, prior to that time, all 2136 liabilities of the seller under the preneed contract to 2137 deliver the specific cemetery merchandise or cemetery services, or both, or the specific cash advances, identified 2138 2139 by the preneed provider as properly allocated to the payment, have been satisfied, or the preneed contract is validly 2140 2141 cancelled.
- 2142 (c) For all preneed contracts entered into on or after 2143 January 1, 2015, all contributions shall be made not later than 30 days after the end of the calendar month in which the 2144 2145 sum of the monies collected on the preneed contract exceeds 2146 the amount that is not required to be contributed as determined under subsection (a), unless, prior to that time, 2147 2148 all liabilities of the seller under the preneed contract have 2149 been satisfied, or the preneed contract is validly cancelled. 2150 Further required trust contributions on the contract shall 2151 thereafter be made not later than 30 days after the end of the 2152 calendar month in which each contract payment is collected by 2153 the seller.
- 2154 (d) The trustee shall invest and reinvest the Cemetery
 2155 Merchandise and Services Trust Fund.

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(e) The trustee shall make regular evaluations of the



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fair market value of assets held in and liabilities, if any, of the Cemetery Merchandise and Services Trust Fund and provide a report of the evaluations to the seller at least quarterly. Upon receipt of each quarterly report, the seller may submit to the trustee a written and detailed analysis concerning the balance of funds in the Cemetery Merchandise and Services Trust Fund, certified under oath as being true and correct upon information and belief by a responsible officer of the seller.

2166 (f) While the obligation of the seller to make 2167 contributions to the Cemetery Merchandise and Services Trust Fund is set forth in this section, the obligation of the 2168 2169 seller at the time of making certain withdrawals from the 2170 Cemetery Merchandise and Services Trust Fund as herein 2171 provided for shall be calculated with respect to the current 2172 wholesale cost of cemetery merchandise and current retail 2173 price of cemetery services and cash advances at the time of 2174 withdrawal. If the fair market value as reported by the 2175 trustee exceeds 110 percent of the total of the following, the 2176 seller shall be entitled to withdraw and retain from the 2177 merchandise trust fund, the excess funds therein: 110 percent 2178 of the current wholesale cost of the liability to deliver all 2179 cemetery merchandise, 60 percent of the current retail price 2180 for all cemetery services, 60 percent of the current retail 2181 price of outer burial containers, 75 percent of the current 2182 retail price of caskets, and 100 percent of the current retail price of all cash advances, for the total of all preneed 2183 2184 contracts for which the purchasers have paid in full, all



calculated as of the time of withdrawal; and concerning the total of all preneed contracts for which the purchasers have not paid in full, 25 percent of the total of the following:

110 percent of the current wholesale cost of the liability to deliver all cemetery merchandise, 60 percent of the current retail price for all cemetery services, and 100 percent of the current retail price of all cash advances, all calculated as of the time of withdrawal.

aforesaid analysis and certification and provide the same to the trustee. If the certification discloses that the fair market value of the Cemetery Merchandise and Services Trust Fund is less than 100 percent of the aggregate calculated amount the seller shall from its own funds contribute to the Cemetery Merchandise and Services Trust Fund within the 12 months succeeding the annual computation the amount necessary to restore the trust fund to an amount equal to not less than 100 percent of the aggregate amount so calculated."

"\$27-17\\ 43\\$34-13-263

(a) Upon cancellation of a preneed contract by mutual agreement between the seller and purchaser, or upon unilateral cancellation of a preneed contract by the seller by reason of default on the part of the purchaser, or other valid cancellation by reason of transfers to another seller or otherwise, the seller may, upon submission of a certification under oath by a responsible officer of the seller to the trustee, may withdraw from the Cemetery Merchandise and Services Trust Fund and retain an amount equal to the amount



- 2213 of all funds contributed to the trust fund with respect to the preneed contract. Any trustee accepting preneed contract proceeds under this article chapter may rely on the seller's certification under oath as required herein to be made, and 2217 shall not be liable to anyone for such reliance.
- 2218 (b) At such time as the seller undertakes to perform 2219 its obligations under a preneed contract by delivery or 2220 installation, or both, of cemetery merchandise and the 2221 provision of cemetery services and disbursement on account of 2222 cash advances, or otherwise, upon certification to the trustee 2223 under oath by a responsible officer of the seller that the obligations of the seller under the contract have been 2224 2225 completely fulfilled, the seller may withdraw from the 2226 Cemetery Merchandise and Services Trust Fund and retain an 2227 amount equal to the current wholesale cost to the fund with 2228 respect to the preneed contract.
- 2229 (c) At such time as the seller has fulfilled all of its 2230 obligations under all preneed contracts with respect to which 2231 funds have been contributed to the trust fund, and 2232 certification under oath to the trustee by a responsible 2233 officer of the seller of those facts, the seller may withdraw 2234 from the trust fund and retain all of the remaining assets 2235 thereof."

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If the amounts paid by the purchaser under a preneed contract for cemetery merchandise have previously been deposited in trust, the seller may withdraw the principal amount there, at such time as the cemetery merchandise is



delivered or installed or, if comprised of materials designed to withstand prolonged, protected storage without deterioration, the merchandise is placed in storage with a responsible third party bonded and insured for the wholesale value thereof and evidenced by a receipt specifically identifying the item, the specific preneed contract, the location of the item, and the identity and address of the bonding and insuring parties. For purposes of this section only, caskets and alternative containers may not be held in storage by the seller or a third party storage facility prior to the death of the funeral beneficiary."

"\$27-17A-45<u>\$34-13-265</u>

An endowment care fund and all payments or contributions to it are expressly permitted as and for charitable and eleemosynary purposes. No payment, gift, grant, bequest, or other contribution for endowment care is invalid by reason of any indefiniteness or uncertainty of the persons designated as beneficiaries in the instruments creating the fund, nor is the fund or any contributions to it invalid as violating any law against perpetuities, or the suspension of the power of alienation of title to property."

"\$27-17A-46\$34-13-266

Any cemetery now existing or hereafter established, excluding those operated by governmental agencies or religious institutions, shall be may be qualified as an endowment care cemetery, except those cemeteries which do not charge fees or sell plots, interment rights, or any related cemetery."

"\$27-17A-47\$34-13-267



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- (a) Every cemetery authority operating an endowment care cemetery shall establish an endowment care fund which shall be placed with and held by a bank, trust company, savings and loan association, or other financial institution authorized to provide trust services under Title 5, as amended, or under the applicable laws of the United States or any other state, or a board of trustees, consisting of at least three members, who shall reside in the State of Alabama, one of whom is engaged in outside cemetery management, and each of whom shall be bonded to honestly perform the duties of trustee under a formal trust agreement.
- (b) Except as specifically provided in this subsection, 2280 2281 commencing on July 1, 2014, a person serving on a board of 2282 trustees or cemetery authority may not also serve as a trustee 2283 of an endowment care fund for the cemetery authority. A board of trustees in existence on July 1, 2014, may continue to 2284 2285 serve as the trustee of an endowment care fund if the board of 2286 trustees otherwise complies with this subsection. Unless 2287 exempted by the commissioner board pursuant to this 2288 subsection, on or before January 1, 2015, each member of a 2289 board of trustees in existence on July 1, 2014, shall furnish 2290 the bond required by subsection (a) in the greater of one 2291 hundred thousand dollars (\$100,000) or the amount in each 2292 endowment care fund for which the board of trustees acts as 2293 trustee as of December 31, 2014. Thereafter, the amount of the 2294 bonds shall be increased on January 1 of each succeeding year to equal the amount in each endowment care fund as of the 2295 2296 immediately preceding December 31. The commissioner board



- shall exempt a board of trustees from the bond requirement if
 the board of trustees provides to the <u>commissioner</u> board an
 annual audit report that satisfies all of the following
 criteria:
 - (1) The report is prepared by a certified public accountant authorized to practice in Alabama.

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- 2303 (2) The report evidences that the review made the
 2304 subject of the report by the accountant encompasses each
 2305 endowment care fund for which the board of trustees acts as
 2306 trustee.
- 2307 (3) The report notes relating to the endowment care
 2308 fund or funds are in a form that is reasonably acceptable to
 2309 the commissioner board.
- 2310 (4) The report does not evidence any material violation 2311 of or noncompliance with this chapter relating to an endowment 2312 care fund.
- 2313 (c) The corporate trustee or board of trustees shall be 2314 referred to as a qualified trustee. Unless otherwise specified 2315 in this article chapter or in the terms of the trust 2316 instrument, the trustee of any trust established under or 2317 pursuant to this article chapter shall have all powers granted 2318 to trustees under Article 14 of Chapter 3 of Title 19. The 2319 incorporation herein of such powers shall not be deemed to 2320 imply any duties of trustees of trusts established under or 2321 pursuant to this article chapter not expressly delineated in 2322 this article chapter.
- 2323 (d) The cemetery authority may employ a person to 2324 advise the trustee in the management of the fund.



- (e) The cemetery authority may enter into a contract with the qualified trustee for the management and investment of the endowment care fund, which contract may provide for the payment of income from the fund of reasonable fees or commissions to the trustee, and its reasonable expenses for administering the trust.
- (f) As often as he or she the board may deem necessary, the commissioner board may examine the records or facilities, or both, of any cemetery authority operating an endowment care cemetery."

"\$27-17A-48\$34-13-268

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- (a) Each cemetery authority shall <u>comply with this</u>
 chapter and maintain at each place of business a list of the
 names and addresses of its owners and directors, which shall
 be available to the public.
- (b) Each cemetery authority shall maintain a record of 2340 2341 all property interment space owners by name and last known 2342 address with a description of merchandise and location of 2343 burial lots, crypts, or niches and the records shall be on a 2344 form or in a format prescribed by the board and shall detail 2345 all information required by the board. A plat map shall be 2346 maintained for each cemetery location at the cemetery business 2347 office. A book or file shall be kept as to the date, location 2348 by lot, and space number of each person interred or entombed 2349 in the cemetery. A written copy of the cemetery rules and 2350 regulations shall be maintained at each location and made available to the public upon request.-" 2351

"\$27-17\\-49\$34-13-269



- 2353 (a) From the sale price of each plot, crypt, or niche 2354 sold by the cemetery authority, of an endowment care cemetery, 2355 it shall pay an amount, not less than as determined in 2356 accordance with the following schedule, to the trustee of the 2357 endowment care fund, which payment shall be paid over to the trustee not more than four months after the close of the month 2358 2359 in which the total or final payment on the sale has been 2360 received:
- 2361 (1) Fifteen percent of the <u>sale</u> net sales price of each grave or lawn crypt space.

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- (2) Five percent of the <u>sale</u> net <u>sales</u> price of each mausoleum crypt or niche.
- 2365 (3) If a cemetery donates or gives a free space,
 2366 mausoleum, or niche, a minimum of fifty dollars (\$50) shall be
 2367 paid to the endowment care fund.
 - (3) (4) The amount received for special care funds, gifts, grants, contribution devises, or bequests made with respect to the separate or special care of a particular lot, grave, crypt, niche, mausoleum, monument, or marker or that of a particular family, as distinguished from the general endowed care of a cemetery or of a garden.
- (b) In addition to subsection (a), a cemetery authority
 may receive, and transfer to the trustee, as a part of or
 incident to the endowment care fund, any property, real,
 personal, or mixed, bequeathed, devised, given, or otherwise
 contributed to it for endowment care purposes. Any contractual
 endowment care deposits shall fall under this article chapter.
 - (c) Any cemetery authority which is organized and



- engaged in business prior to May 1, 2002, shall qualify as an endowment care cemetery if the following occur:
- 2383 (1) Not already placed, it shall within 90 days of May 2384 1, 2002, have placed the entire principal of any endowment 2385 care fund in its possession, custody, or control, into the 2386 hands of a qualified trustee designated by it, to be 2387 administered as set forth in this article chapter; and 2388 principal of its endowment care fund, or the aggregate 2389 principal of its endowment care funds, if more than one, shall 2390 have a fair market value on either May 1, 2002, or on the date 2391 of transfer to the trustee of not less than twenty-five thousand dollars (\$25,000); or it shall substitute 25 percent 2392 2393 for each percentage of each sale for the next five years or 2394 five thousand dollars (\$5,000) per year, whichever is greater, 2395 until the balance of twenty-five thousand dollars (\$25,000) is 2396 reached. In such case, the entire amount of twenty-five 2397 thousand dollars (\$25,000) shall be paid into the fund before 2398 the end of the fifth year, and no interest may be removed from 2399 the fund until the twenty-five thousand dollars (\$25,000) 2400 minimum has been reached.
- 2401 (2) It shall at all times after May 1, 2002, comply
 2402 with the minimum requirements for payments to the trustee for
 2403 endowment care.
- (d) Any cemetery authority organizing a cemetery after May 1, 2002, whether it be by incorporation, association, individually, or by any other means, or having its first burial after May 1, 2002, before disposing of any burial lot or right or making any sale thereof or making its first



- burial, or both, shall cause to be deposited with a qualified trustee, in cash, the sum of twenty-five thousand dollars (\$25,000) in the endowment care fund.
- 2412 (e) When a cemetery authority has placed with a 2413 trustee, pursuant to this article chapter, a sum of money in 2414 excess of the aggregate which would be required only under 2415 subsection (a), the cemetery authority shall not be required 2416 under this article chapter to make further payments to the 2417 trustee until such time thereafter as, taking into account all sales of plots, crypts, and niches in the cemetery property 2418 2419 since the first of the sales, the aggregate of payments to the trustee if made in accordance with subsection (a) would equal 2420 2421 the applicable minimum amount paid to the trustee under 2422 subdivision (1) of subsection (c), or subsection (d) of this 2423 section.
- 2424 (f) Any deposit previously made, or represented to be
 2425 made to an existing endowment care fund which exceeds 10
 2426 percent of the gross selling price of all plots, crypts, and
 2427 niches sold since representation of endowment care shall be
 2428 made a permanent part of the endowment care fund and
 2429 transferred to the qualified trustee under this article
 2430 chapter."

2431 "\$27-17A-50\$34-13-270

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(a) No cemetery authority may directly or indirectly require or direct the investment, reinvestment, or retention by a qualified trustee of any part of an endowment care trust in any asset or business in which the cemetery authority or any officer, director, owner, partner, or employee of the



cemetery authority has a financial interest. Nothing contained in this subsection shall prevent the trustee, subject to the provisions regarding investment and reinvestment of the trust estate as are contained in the governing instrument creating the trust, from investing, reinvesting, or retaining any asset or business in which the cemetery authority or any officer, director, owner, partner, or employee of the cemetery authority has an insubstantial or nonmaterial financial interest, provided that the trustee, in the exercise of the trustee's discretion, deems the investment, reinvestment, or retention to be for the best interest of the trust estate.

- (b) The net income from the endowment care fund, to the extent that the same is distributed from the fund, shall be used exclusively for covering the costs of endowment care of the cemetery.
- (c) For the purposes of this section, net income does 2452 2453 not include realized or unrealized capital gains or losses. 2454 All realized capital gains and losses shall be recorded to corpus, which is the sum of deposits made by a cemetery 2455 2456 authority into an endowment care fund, pursuant to Section 2457 27-17A-49 34-13-269, and all realized capital gains or losses. 2458 Capital gains taxes, if any, may be paid from the corpus. 2459 Unrealized capital gains and losses, if any, shall be recorded 2460 as an adjustment to the fair market value of the endowment 2461 care fund."
- 2462 "\$27-17A-51\$34-13-271

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2463 The trustee shall not be required to inquire into the 2464 propriety of the expenditures made by the cemetery authority



in connection with endowment care of the cemetery, and it shall not be held responsible in any manner whatsoever for and on account of payments of the income from the endowment care fund made to the cemetery authority."

"\$27-17A-52\$34-13-272

The trustee shall, not less than annually, shall file with the cemetery authority an account which shall include a complete disclosure of all activity since the previous account and a statement detailing fund investments."

"\$27-17A-53\$34-13-273

To the extent that any endowment care trust existing on May 1, 2002, includes investments or assets, the retention of which the trustee in the free exercise of its discretion deems not in the best interest of the trust estate, the trustee shall dispose of the investments or assets as soon as practicable without undue sacrifice to the trust estate, and in any event within two years after May 1, 2002."

"\$27-17A-54\$34-13-274

An annual report of the endowment care fund shall be made to the commissioner board by each cemetery authority within 90 days of the close of each calendar year. This report shall include the qualified trustee's name or names, the bond numbers if individual trustees or the name and address of the financial institution in which the fund is maintained, and the affidavit of the cemetery authority affirming compliance with this article chapter. Prior to the sale or transfer of a cemetery, the cemetery authority shall report and document to the commissioner board that the endowment care fund is



currently funded in accordance with this article chapter."

"\$27-17A-55\$34-13-275

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A cemetery authority shall start construction of that section of a mausoleum or bank of below-ground crypts in which sales, contracts for sale, reservations for sale, or agreements for sale are being made, within five years after the date of the first sale or when 75 percent of the mausoleum or below-ground crypts have been sold and the purchase price has been received, whichever occurs first. The construction shall be completed within six years after the date of the first sale made. Extensions for completion, not to exceed one year, may be granted by the commissioner board for good cause shown. If the units have not been completely constructed at the time of need or the time specified herein, unless otherwise specified in the preneed contract, all monies paid shall be refunded upon request, plus interest earned thereon if deposited by the cemetery authority in an escrow or trust fund, and if not so deposited in an escrow or trust fund earning interest, then plus interest in an amount equal to the interest or discount which would have been earned thereon had the funds been invested in United States Treasury Bills having a 90-day maturity."

"\$27-17A-56\$34-13-276

(a) Cemetery Each cemetery shall adopt rules and regulations—are adopted for the mutual protection of the cemetery owners and the owners of interment rights in the cemetery. All owners of interment rights and other persons within the cemetery shall be subject to these rules and



regulations as they now exist and as they may be amended or altered by the cemetery. The cemetery authority has the right to shall enforce these rules and regulations. The cemetery authority expressly reserves the right and, at any time and without prior notice to any owners, to may adopt new rules and regulations or to amend, modify, or repeal any section, paragraph, or sentence of these rules and regulations.

(b) This section shall not apply to the officers, directors, shareholders, partners, employees, agents, or representatives of a cemetery authority who intentionally commit an act of vandalism or other illegal act.—"

"\$27-17A-57\$34-13-277

The <u>commissioner</u> <u>board</u> shall have the same jurisdiction over funeral establishments, funeral directors, cemetery authorities, or third party sellers who sell preneed contracts without a preneed certificate of authority as <u>he or she</u> the <u>board</u> has over those preneed sellers who possess a preneed certificate of authority."

Section 10. Beginning with the 2024 fiscal year, the Department of Insurance may transfer to the Alabama Board of Funeral Service and Cemetery Service quarterly, for deposit by the board into the Alabama Board of Funeral Services Fund, the total amount of three hundred thousand dollars (\$300,000) per fiscal year, to defray costs associated with the administration and operation of the Alabama Preneed Funeral and Cemetery Act of 2023 by the board. Unless extended by an act of the Legislature, this section shall be repealed at the end of the 2027 fiscal year.



2549	Section 11. Although this bill would have as its
2550	purpose or effect the requirement of a new or increased
2551	expenditure of local funds, the bill is excluded from further
2552	requirements and application under Section 111.05 of the
2553	Constitution of Alabama of 2022, because the bill defines a
2554	new crime or amends the definition of an existing crime.
2555	Section 12. This act shall become effective on the
2556	October 1, 2023, following its passage and approval by the
2557	Governor, or its otherwise becoming law.