

- 1 D78YTH-2
- 2 By Senators Figures, Gudger, Jones, Hatcher, Williams,
- 3 Sessions, Scofield, Butler, Barfoot, Singleton, Shelnutt,
- 4 Smitherman
- 5 RFD: Fiscal Responsibility and Economic Development
- 6 First Read: 22-Mar-23

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6	A BILL
7	TO BE ENTITLED
8	AN ACT
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10	Relating to the Alabama Board of Funeral Service; to
11	amend Section 34-13-1, as amended by Act 2022-339, 2022
12	Regular Session, Sections 34-13-20, 34-13-21, and 34-13-22,
13	Sections 34-13-23 and 34-13-27, as amended by Act 2022-339,
14	2022 Regular Session, Code of Alabama 1975, to rename the
15	Alabama Board of Funeral Service as the Alabama Board of
16	Funeral Services and to provide further for definitions and
17	the membership of the board; to add Article 5 to Chapter 13,
18	Title 34, Code of Alabama 1975, by amending and renumbering
19	Sections 27-17A-1, 27-17A-3, 27-17A-4, 27-17A-10 to 27-17A-25,
20	inclusive, 27-17A-30 to 27-17A-34, inclusive, and 27-17A-40 to
21	27-17A-57, inclusive, as Sections 34-13-170 to 34-13-172,
22	inclusive, 34-13-190 to 34-13-206, inclusive, 34-13-230 to
23	34-13-234, inclusive, and 34-13-260 to 34-13-277, inclusive,
24	Code of Alabama 1975; to establish the Alabama Preneed Funeral
25	and Cemetery Act of 2023; to transfer the existing Preneed
26	Funeral and Cemetery Act, and the regulation of preneed
27	contracts, from the Commissioner and Department of Insurance
28	to the Alabama Board of Funeral Service; to authorize the



Department of Insurance to temporarily transfer certain funds 29 30 to the board to defray costs associated with the 31 administration and operation of the Alabama Preneed Funeral 32 and Cemetery Act of 2023; and in connection therewith would 33 have as its purpose or effect the requirement of a new or 34 increased expenditure of local funds within the meaning of 35 Section 111.05 of the Constitution of Alabama of 2022. 36 BE IT ENACTED BY THE LEGISLATURE OF ALABAMA: 37 Section 1. Sections 34-13-1, as amended by Act 2022-339, 2022 Regular Session, Sections 34-13-20, 34-13-21, 38 39 and 34-13-22, and Sections 34-13-23 and 34-13-27, as amended by Act 2022-339, 2022 Regular Session, of the Code of Alabama 40

41 1975, are amended to read as follows:

42

"§34-13-1

43 (a) For purposes of this chapter, the following terms44 have the following meanings:

(1) ACCREDITED SCHOOL or COLLEGE OF MORTUARY SCIENCE. A 45 46 school or college approved by the American Board of Funeral 47 Service Education, or a successor organization, which maintains a course of instruction of not less than 48 calendar 48 49 weeks or four academic quarters or college terms and which 50 gives a course of instruction in the fundamental subjects 51 related to funeral service and mortuary science education as 52 approved by the American Board of Funeral Service Education, 53 or a successor organization, and other courses of instruction in fundamental subjects as may be prescribed by the Alabama 54 Board of Funeral Service. 55

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(2) ALKALINE HYDROLYSIS. The technical process that

reduces human remains to bone fragments using heat, water, and



58	chemical agents.
59	(3) ALTERNATIVE CONTAINER. A nonmetal receptacle or
60	enclosure, without ornamentation or a fixed interior lining,
61	which is designed for the encasement of human remains and
62	which is made of cardboard, pressed-wood, composition
63	materials, with or without an outside covering, pouches of
64	canvas, or other materials.
65	(3)(4) AMERICAN BOARD OF FUNERAL SERVICE EDUCATION. The
66	national academic accreditation agency for college and
67	university programs in funeral service and mortuary science
68	education. The accrediting function of the American Board of
69	Funeral Service Education is recognized by the United States
70	Department of Education and the Council on Higher Education
71	Accreditation.
72	(4) (5) APPRENTICE EMBALMER or EMBALMER'S APPRENTICE.
73	Any person engaged in the study of the art of embalming under
74	the instructions and supervision of a licensed embalmer
75	practicing in this state.
76	(5) (6) APPRENTICE FUNERAL DIRECTOR or FUNERAL
77	DIRECTOR'S APPRENTICE. Any person operating under or in
78	association with a funeral director for the purpose of
79	learning the business or profession of funeral director, to
80	the end that he or she may become licensed under this chapter.
81	(7) AT NEED. At the time of death or immediately

82 following death.

83 (6) (8) AUTHORIZING AGENT. A person at least 18 years of 84 age, except in the case of a surviving spouse or parent, who



85	is legally entitled to order the cremation or final
86	disposition of particular human remains.
87	(9) BASIC SERVICES FEE. The fee for the professional
88	services of the funeral director and staff that is added to
89	the total cost of the funeral arrangements. The term includes
90	a charge for services performed in conducting the arrangements
91	conference, planning the funeral, securing the necessary
92	permits, preparing the notices, and coordinating the cemetery
93	or crematory arrangements.
94	(10) BELOW-GROUND CRYPT. A preplaced enclosed chamber,
95	usually constructed of reinforced concrete, poured in place or
96	a precast unit installed in quantity, either side-by-side or
97	multiple depth, and covered by earth or sod and known also as
98	a lawn crypt or turf-top crypt.
99	(11) BENEFICIARY. One who benefits from an act, such as
100	one for whom a preneed contract is entered into or the
101	successor-in-interest of a life insurance policy.
102	(7)(12) BOARD. The Alabama Board of Funeral Service.
103	(13) BRANCH. Any person or entity that is part of a
104	common business enterprise that has a certificate of authority
105	issued pursuant to Article 5 and elects to operate under a
106	name other than that of the common business enterprise.
107	(14) BURIAL. The placement of human remains in a grave
108	space or lawn crypt.
109	(8) (15) CASH ADVANCE ITEMS. Any item of service or
110	merchandise described to a purchaser using the term cash
111	advance, accommodation, cash disbursement, or similar term. A

112 cash advance item is also any item obtained from a third party

and paid for by a funeral provider on behalf of a purchaser.

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Cash advance items include, but are not limited to, all of the 114 115 following: 116 a. Cemetery or crematory services. b. Pallbearers. 117 118 c. Public or other transportation. d. Clergy honoraria. 119 120 e. Flowers. 121 f. Musicians or singers. 122 q. Nurses. 123 h. Obituary notices. 124 i. Funeral programs. 125 j. Gratuities. k. Death certificates. 126 127 1. Outer burial containers. 128 m. Cemetery plots. 129 n. Escorts. 130 (9) (16) CASKET. A rigid container designed for the 131 encasement of human remains which is usually constructed of 132 wood, metal, or similar material and ornamented and lined with 133 fabric. 134 (10) (17) CEMETERY. A place established, maintained, 135 managed, operated, or improved which is dedicated to and used 136 or intended to be used for the permanent interment of human 137 remains and their memorialization. It may be either land or 138 earth interment; a columbarium; a mausoleum for vault or crypt entombment; a structure or place used or intended to be used 139 140 for the interment of cremated remains; cryogenic storage; or



141 any combination of one or more thereof.

(11) (18) CEMETERY AUTHORITY. Any individual, person, 142 143 firm, profit or nonprofit corporation, trustee, partnership, 144 society, religious society, church association or denomination, municipality, or other group or entity, however 145 146 organized, insofar as they or any of them may now or hereafter 147 establish, own, operate, lease, control, or manage one or more cemeteries, burial parks, mausoleums, columbariums, or any 148 combination or variation thereof, or hold lands or structures 149 for burial grounds or burial purposes in this state and engage 150 151 in the operation of a cemetery, including any one or more of 152 the following: The care and maintenance of a cemetery; the 153 interment, entombment, and memorialization of the human dead 154 in a cemetery; the sale, installation, care, maintenance, or 155 any combination thereof, with respect of monuments, markers, 156 foundations, memorials, burial vaults, urns, crypts, 157 mausoleums, columbariums, flower vases, floral arrangements, 158 and other cemetery accessories for installation or use within 159 a cemetery; and the supervision and conduct of funeral and 160 burial services within the bounds of the cemetery. 161 (19) CEMETERY MERCHANDISE. Any property offered for 162 sale, contracted for sale, or sold for use in connection with

163 the burial, final disposition, memorialization, interment,

164 entombment, or inurnment of human remains by a cemetery

165 authority. The term specifically includes, but is not limited

166 to, the casket, the alternative container, the outer burial

167 <u>container</u>, and the memorial, and interment rights.

168 (20) CEMETERY SERVICES. At need or preneed services



169	provided by a cemetery authority for interment, entombment,
170	inurnment, and installation of cemetery merchandise.
171	(21) CERTIFICATE HOLDER. A funeral establishment,
172	cemetery authority, third-party seller, or any other person to
173	whom a valid certificate of authority to sell preneed
174	contracts has been granted by the board.
175	(22) COLUMBARIUM. A structure or room or space in a
176	building or structure used or intended to be used for the
177	inurnment of cremated remains.
178	(12) (23) CONVICTION. The entry of a plea of guilty or a
179	guilty verdict rendered by any court of competent
180	jurisdiction, excluding traffic violations.
181	(13) (24) CREMATED REMAINS. Human remains recovered
182	after the completion of the cremation process, including
183	pulverization, which leaves only bone fragments reduced to
184	unidentifiable dimensions, and the residue of any foreign
185	materials that were cremated with the human remains.
186	(25) CREMATED REMAINS CONTAINER. A receptacle in which
187	cremated remains are placed.
188	(14) (26) CREMATION. The technical irreversible process,
189	using heat, flames, or chemical agents, that reduces human
190	remains to bone fragments. The reduction takes place through
191	heat and evaporation. Cremation shall include the processing,
192	and may include the pulverization, of the bone fragments.
193	Cremation is a process and is a method of final disposition.

194 (15)(27) CREMATIONIST. A person licensed by the board 195 to perform the procedure of cremation.

196 (16) (28) CREMATION CHAMBER. The retort or vessel used



197 to reduce human remains to bone fragments. 198 (17) (29) CREMATION CONTAINER. The container in which 199 human remains are transported to a crematory, in which human 200 remains are placed upon arrival at a crematory, or for storage 201 and placement in a cremation chamber for cremation. 202 (18) (30) CREMATORY. A building or portion of a building 203 that houses a cremation chamber and that may house a holding 204 facility for purposes of cremation and as part of a funeral 205 establishment. 206 (31) CREMATORY AUTHORITY. Any person who owns or 207 controls a crematory. (32) DEATH CERTIFICATE. A legal document containing 208 209 vital statistics pertaining to the life and death of the 210 deceased. 211 (33) DECEASED or DECEDENT. One who is no longer living. (19) (34) EMBALMER. Any person engaged, or holding 212 213 himself or herself out as engaged, in the business, practice, 214 science, or profession of embalming, whether on his or her own 215 behalf or in the employ of a registered and licensed funeral 216 director. 217 (20) (35) EMBALMING. The practice, science, or profession, as commonly practiced, of preserving, 218 219 disinfecting, and preparing by application of chemicals or 220 other effectual methods, human dead for burial, cremation, or 221 transportation. 222 (36) ENCASEMENT. The placement of human remains in a rigid container including, but not limited to, a casket or 223 224 urn.



225	(37) ENDOWMENT CARE. The maintenance and repair of all
226	places in a cemetery, subject to the rules of the cemetery
227	authority. The term may also be referred to as endowed care,
228	perpetual care, improvement care, or permanent care.
229	(38) ENDOWMENT CARE TRUST FUND. An irrevocable trust
230	fund set aside by law with a trustee, along with the income
231	therefrom, to provide for the endowment care of a cemetery.
232	(39) ENTOMBMENT. The act of placing human remains in a
233	mausoleum crypt.
234	(40) FINAL DISPOSITION. The lawful disposal of human
235	remains whether by interment, cremation, or other method.
236	(21) (41) FUNERAL. A ceremony for celebrating,
237	sanctifying, or remembering the life of a person who has died.
238	A funeral may be divided into the following two parts:
239	a. The funeral service, which may take place at a
240	funeral home, church, or other place.
241	b. The committal service or disposition, which may take
242	place by the grave, tomb, mausoleum, or crematory where the
243	body of the decedent is to be buried or cremated.
244	(42) FUNERAL ARRANGEMENTS. The completing of
245	funeral service arrangements, cremation arrangements, and the
246	financial details of a funeral at the time of death. The term
247	includes the collection of vital statistic information, death
248	certificate information, obituary and funeral notice
249	completion, the completion of a statement of funeral goods and
250	services selected, organizing of funeral and memorial services
251	for families, and the ordering of cash advance items.
252	(43) FUNERAL BENEFICIARY. The person or persons who



253 will receive the benefit of the funeral and cemetery goods and 254 services to be delivered under a preneed contract at the time 255 of his, her, or their death.

256 (23) (44) FUNERAL DIRECTING. The practice of directing 257 or supervising funerals, the practice of preparing dead human 258 bodies for burial by means other than embalming, or the 259 preparation for the final disposition of dead human bodies; 260 the making of funeral arrangements or providing for funeral 261 services or the making of financial arrangements for the 262 rendering of these services; the provision or maintenance of a 263 place for the preparation for final disposition of dead human bodies; the use of the terms funeral director, undertaker, 264 265 mortician, funeral parlor, or any other term from which can be 266 implied the practice of funeral directing; or the holding out 267 to the public that one is a funeral director or engaged in a practice described in this subdivision. 268

269 (45) FUNERAL DIRECTOR. A person required to be 270 licensed to practice the profession of funeral directing under 271 the laws of this state, who consults with the public, who 272 plans details of funeral services with members of the family 273 and minister or any other person responsible for such 274 planning, or who directs, is in charge, or apparent charge of, 275 and supervises funeral service in a funeral home, church, or 276 other place; who enters into the making, negotiation, or 277 completion of financial arrangements for funeral services, or who uses in connection with the profession of funeral 278 directing the terms funeral director, undertaker, funeral 279 280 counselor, mortician, or any other term or picture or



281 combination thereof when considered in context in which used, 282 from which can be implied the practicing of the profession of 283 funeral directing or that the person using such term or 284 picture can be implied to be holding himself or herself out to 285 the public as being engaged in the profession of funeral 286 directing; and for all purposes under Alabama law, a funeral 287 director is considered a professional. For the purposes of 288 this chapter, the term does not include any cemetery 289 authority.

290 (25) (46) FUNERAL ESTABLISHMENTS. The term includes any 291 funeral home or mortuary service located at a specific street 292 address where the profession of funeral directing, embalming, 293 or cremation is practiced in the care, planning, and 294 preparation for burial, cremation, or transportation of human 295 dead. A funeral establishment shall consist of and maintain 296 all of the following facilities:

a. A preparation room equipped with sanitary nonporous
floor and wall and necessary drainage and ventilation, and
containing operating embalming equipment, necessary approved
tables, instruments, hot and cold running water, containers or
receptacles for soiled linen or clothing, and supplies for the
preparation and embalming of dead human bodies for burial,
cremation, and transportation.

b. A display room containing a stock of adult caskets
and funeral supplies displayed in full size, cuts,
photographs, or electronic images. At no time shall less than
eight different adult size caskets be on the premises.

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c. At least one operating funeral coach or hearse



309 properly licensed and equipped for transporting human remains 310 in a casket or urn.

311 d. If engaged in the practice of cremation, the 312 establishment shall satisfy all crematory requirements 313 provided in this chapter and have on site an adequate supply 314 of urns for display and sale.

e. A room suitable for public viewing or other funeralservices that is a minimum of 1,000 square feet.

317 f. An office for holding arrangement conferences with 318 relatives or authorizing agents.

319 (47) FUNERAL SERVICE. At need or preneed services 320 provided by a funeral establishment in connection with funeral 321 directing, final disposition of human remains, or installation 322 of memorials.

323 (26) (48) FUNERAL SUPPLIES or FUNERAL MERCHANDISE. Any item offered for sale, contracted for sale, or sold for use in 324 325 connection with funeral directing or funeral services when 326 sold by a funeral director including, but not limited to, 327 caskets, alternative containers, outer burial containers, 328 urns, memorials, clothing used to dress human dead when sold 329 by a funeral director, and all equipment and accoutrements 330 normally required for the preparation for burial or funeral 331 and other disposition of human dead.

332 (49) GRAVE SPACE. A space of ground in a cemetery that
333 is used or intended to be used for in-ground burial.

334 (27)-(50) GROSS IMMORALITY. Willful, flagrant, or 335 shameful immorality or showing a moral indifference to the 336 opinions of the good and respectable members of the community



337 and to the just obligations of the position held by the 338 offender.

339 (28)-(51) HOLDING ROOM. Either of the following:
a. A room within a funeral establishment that satisfies
341 the requirements of a branch location as provided in this
342 chapter or board rule, for the retention of human remains
343 before <u>final</u> disposition.

b. A room within a crematory facility, designated for
the retention of human remains before and after cremation,
that is not accessible to the public.

347 (52) HUMAN REMAINS. The body of a decedent in any stage 348 of decomposition, including cremated remains.

349 (53) INTERMENT. The final disposition of human remains 350 by burial, burial at sea, entombment, or inurnment.

351 (54) INTERMENT RIGHT. The right to inter human remains 352 in a particular interment space in a cemetery.

353 (55) INTERMENT SPACE. A space intended for the final 354 disposition of human remains including, but not limited to, a

355 grave space, mausoleum crypt, niche, and below-ground crypt.

356 (56) INURNMENT. The act of placing cremated remains in

357 a receptacle including, but not limited to, an urn and

358 depositing it in a niche.

359 (57) LICENSEE. Any individual, firm, corporation,

360 partnership, joint venture, or limited liability company which

361 <u>obtains a license, certificate, or registration in accordance</u>

362 with this chapter.

363 (29)(58) MANAGING CREMATIONIST. A licensed funeral 364 director and cremationist who has full charge, control, and



365	supervision of all activities involving cremation at a funeral
366	establishment or crematory.
367	(30) (59) MANAGING EMBALMER. A licensed embalmer who has
368	full charge, control, and supervision of all activities
369	involving the preparation room and embalming.
370	(31)(60) MANAGING FUNERAL DIRECTOR. A licensed funeral
371	director who has full charge, control, and supervision of all
372	activities involving funeral directing for a funeral
373	establishment.
374	(61) MAUSOLEUM. A chamber or structure used or intended
375	to be used for entombment.
376	(62) MAUSOLEUM CRYPT. A chamber of a mausoleum of
377	sufficient size for entombment of human remains.
378	(63) MEMORIAL. Any product, other than a mausoleum or
379	columbarium, used for identifying an interment space or for
380	commemoration of the life, deeds, or career of some decedent
381	including, but not limited to, a monument, marker, niche
381 382	including, but not limited to, a monument, marker, niche plate, urn garden plaque, crypt plate, cenotaph, marker bench,
382	plate, urn garden plaque, crypt plate, cenotaph, marker bench,
382 383	plate, urn garden plaque, crypt plate, cenotaph, marker bench, and vase.
382 383 384	plate, urn garden plaque, crypt plate, cenotaph, marker bench, and vase. (64) MEMORIAL RETAILER. Any person offering or selling
382 383 384 385	<pre>plate, urn garden plaque, crypt plate, cenotaph, marker bench, and vase.</pre>
382 383 384 385 386	plate, urn garden plaque, crypt plate, cenotaph, marker bench, and vase. (64) MEMORIAL RETAILER. Any person offering or selling memorials at retail to the public. (65) MEMORIALIZATION. Any permanent system designed to
382 383 384 385 386 387	plate, urn garden plaque, crypt plate, cenotaph, marker bench, and vase. (64) MEMORIAL RETAILER. Any person offering or selling memorials at retail to the public. (65) MEMORIALIZATION. Any permanent system designed to mark or record the names and other data pertaining to a
382 383 384 385 386 387 388	plate, urn garden plaque, crypt plate, cenotaph, marker bench, and vase. (64) MEMORIAL RETAILER. Any person offering or selling memorials at retail to the public. (65) MEMORIALIZATION. Any permanent system designed to mark or record the names and other data pertaining to a decedent.
382 383 384 385 386 387 388 388	plate, urn garden plaque, crypt plate, cenotaph, marker bench, and vase. (64) MEMORIAL RETAILER. Any person offering or selling memorials at retail to the public. (65) MEMORIALIZATION. Any permanent system designed to mark or record the names and other data pertaining to a decedent. (32)(66) MORAL TURPITUDE. Any unlawful sexual or



393 bribery, perjury, or any similar act in any jurisdiction.

394 (33) (67) MORTUARY SCIENCE. The scientific, 395 professional, and practical aspects, with due consideration 396 given to accepted practices, covering the care, preparation 397 for burial, or transportation of dead human bodies, which 398 shall include the preservation and sanitation of the bodies 399 and restorative art and those aspects related to public 400 health, jurisprudence, and good business administration.

401 (34)-(68) MORTUARY SERVICE. A location with a specific 402 street address where embalming or cremation, or both, is 403 practiced for a licensed funeral establishment and where no 404 services or merchandise are sold directly or at retail to the 405 public. A mortuary service shall consist of and maintain all 406 of the following facilities:

a. A preparation room equipped with sanitary nonporous
floor and walls, operating embalming equipment, and necessary
drainage and ventilation and containing necessary approved
tables, instruments, hot and cold running water, containers or
receptacles for soiled linen or clothing, and supplies for the
preparation and embalming of dead human bodies for burial,
cremation, and transportation.

b. At least one operating motor vehicle properly
licensed and equipped for transporting human remains in a
casket or urn.

417 c. If engaged in the practice of cremation, the 418 establishment shall satisfy all requirements for a crematory 419 provided in this chapter.

420

(69) NICHE. A space usually within a columbarium used



421 or intended to be used for inurnment of cremated remains. 422 (35) (70) OPERATOR. A person, corporation, firm, legal 423 representative, managing funeral director, general manager, or 424 other organization owning or operating a funeral establishment 425 or cemetery. 426 (71) OUTER BURIAL CONTAINER. A rigid container that is designed for placement in the grave space around the casket or 427 428 the urn including, but not limited to, containers commonly 429 known as burial vaults, grave boxes, and grave liners. (72) PERSON. Any individual, firm, corporation, 430 431 partnership, joint venture, limited liability company, association, trustee, government or governmental subdivision, 432 433 agency, or other entity, or any combination thereof. (36) (73) PRACTICAL EMBALMER. Any person who has been 434 435 actively and continuously engaged or employed in the practice of embalming under the supervision of a licensed embalmer for 436 437 four consecutive years immediately preceding May 1, 1975, and 438 has been issued a license as a practical embalmer under the 439 grandfather provisions of this chapter. 440 (74) PREARRANGEMENT. The term applied to completing the 441 details for selection of merchandise or services on a preneed 442 basis, which may or may not include prefunding or prepayment. 443 (75) PREDEVELOPED. Designated areas or buildings within 444 a cemetery that have been mapped and planned for future 445 construction but are not yet completed. 446 (76) PREDEVELOPED INTERMENT SPACE. An interment space that is planned for future construction but is not yet 447 448 completed.



449	(77) PREFUND. The term applied to completing the
450	financial details of a prearrangement, which include
451	prefunding or prepayment.
452	(78) PRENEED. Any time prior to death.
453	(79) PRENEED CONTRACT. A written contract to purchase
454	funeral merchandise, funeral services, cemetery merchandise,
455	or cemetery services from the seller on a preneed basis.
456	(80) PRENEED CONTRACT TRUST FUND. The funds received
457	pursuant to a preneed contract which are required by law to be
458	held in trust until the merchandise or services purchased
459	pursuant to the contract are delivered or provided or until
460	otherwise lawfully withdrawn.
461	(81) PRENEED SALES AGENT. A person who is in the
462	business of selling preneed contracts.
463	(37)(82) PROCESSING or PULVERIZATION. The reduction of
464	identifiable bone fragments after the completion of the
465	cremation process to unidentifiable bone fragments or
466	granulated particles by manual or mechanical means.
467	(83) PROVIDER. The person, who may or may not be the
468	seller, who actually provides merchandise and services under
469	the terms of a preneed contract.
470	(84) PURCHASE PRICE. The amount paid by the purchaser
471	for merchandise and services purchased under a preneed
472	contract, exclusive of finance charges, sales tax, charges
473	relating to interment rights, arrangement conference fees, or
474	charges for credit life insurance.
475	(85) PURCHASER. The person who purchases a preneed
476	contract either on his or her behalf or on behalf of a



4 7 7	
477	third-party beneficiary.
478	(86) RELIGIOUS INSTITUTION. An organization formed
479	primarily for religious purposes which has applied and
480	qualified for exemption from federal income tax as an exempt
481	organization under Section 501(c)(3) of the Internal Revenue
482	Code of 1986, as amended.
483	(87) SCATTERING. The lawful dispersion of cremated
484	remains.
485	(88) SELLER. Any person offering or selling merchandise
486	or services on a preneed basis including, but not limited to,
487	funeral establishments, cemetery authorities, crematory
488	authorities, and memorial retailers.
489	(89) SPECIAL CARE. Any care provided, or to be
490	provided, that is supplemental to, or in excess of, endowment
491	care, in accordance with the specific directions of any donor
492	of funds for those purposes.
493	(90) SUCCESSOR-IN-INTEREST. A person who lawfully
494	follows another in ownership or control of property or rights.
495	(91) TEMPORARY CONTAINER. A receptacle for cremated
496	remains, usually composed of cardboard, plastic, or similar
497	material, that can be closed in a manner that prevents the
498	leakage or spillage of the cremated remains or the entrance of
499	foreign material, and is a single container of sufficient size
500	to hold the cremated remains until an urn is acquired or the
501	cremated remains are scattered or buried.
502	(92) THIRD-PARTY SELLER. Any person, who is not a
503	funeral establishment or a cemetery authority, engaged in the
504	sale of preneed funeral merchandise or cemetery merchandise.



505	(93) TRUSTEE. Any person, state or national bank, trust
506	company, or federally insured savings and loan association
507	lawfully appointed as fiduciary over funds deposited by one or
508	more purchasers of a preneed contract or deposited pursuant to
509	an endowment care trust fund. The term does not refer to a
510	board of trustees.
511	(94) URN. A receptacle designed to encase cremated
512	remains.
513	(b) Nothing in this chapter shall require a funeral
514	director or funeral establishment to have or provide a chapel
515	or to restrict the conduct of funeral services from a church
516	or chapel."
517	"\$34-13-20
518	(a) There is established the Alabama Board of Funeral
519	Service Services, consisting of <u>nine 14</u> members, each of whom
520	shall be citizens of the United States and residents of the
521	State of Alabama. The membership of the board shall be divided
522	into two distinct divisions, the funeral division and the
523	preneed division, with each division having jurisdiction over
524	their respective areas of service.
525	(b) The appointing authorities shall coordinate their
526	appointments to assure board membership is inclusive and
527	reflects the racial, gender, geographic, <u>urban/rural</u> urban,
528	rural, and economic diversity of the state.
529	(c) (1) Commencing on January 1, 2019, as the terms of

529 (c) (1) Commencing on January 1, 2019, as the terms of 530 the members serving on the board on August 1, 2017, expire, 531 the membership of the <u>funeral division of the</u> board shall be 532 reconstituted to consist of seven professional members and two



533 consumer members.

(1) Each professional member of the funeral division of 534 535 the board shall be a citizen of the United States, a resident 536 of Alabama, and licensed and in good standing with the board 537 as an embalmer or funeral director at the time of appointment 538 and during the entire term of office. Professional members of 539 the board shall be appointed by the Governor pursuant to 540 subsection (e). As the terms of the members serving on the board on October 1, 2023, expire, the professional membership 541 542 of the board shall be appointed to reflect the following:

543 a. Four Three of the professional members of the board 544 shall hold a current license from the board to practice 545 embalming in the state, shall have been actively practicing 546 embalming in the state for the last 10 consecutive years 547 immediately preceding appointment, and shall be engaged in the 548 practice of embalming at the time of appointment to the board.

549 b. Three Four of the professional members of the board 550 shall hold a current license from the board to practice 551 funeral directing in the state, shall have been actively 552 engaged in funeral directing in the state for the last 10 553 consecutive years immediately preceding appointment, and shall 554 be the operator of a funeral establishment in this state at 555 the time of appointment to the board.

556 (2) Commencing on October 1, 2023, the preneed division 557 of the board shall be created to consist of four professional 558 members and one consumer member. Two professional members 559 shall be licensed funeral directors and two professional 560 members shall be licensed preneed sales agents employed by a



561	cemetery. Each professional member of the preneed division of
562	the board shall hold a current license from the board to
563	practice as a preneed sales agent, shall have been actively
564	engaged in preneed sales or direct management of preneed sales
565	in the state for the last five consecutive years immediately
566	preceding appointment, and shall be employed by a certificate
567	of authority license holder in this state at the time of
568	appointment to the board. Two of these professional members
569	shall also hold a current certificate of authority to sell
570	preneed services and merchandise. The initial appointment of
571	two of the preneed sales agents appointed pursuant to this
572	paragraph shall expire on December 31, 2025, and for the other
573	two, shall expire on December 31, 2026. Thereafter, the
574	preneed sales agent members shall serve pursuant to subsection
575	(e). Professional members of the board shall be appointed by
576	the Governor pursuant to subsection (e).

577 (2) (3) Each consumer member of the board shall 578 represent the public in general and shall have been a citizen 579 of the United States and a resident of Alabama for the last 10 580 consecutive years immediately preceding appointment and during 581 the entire term of office. A consumer member of the board may 582 not have held, nor currently hold, a license or certification 583 issued by the board, be employed at any time by, or 584 professionally or financially associated with, the holder of a 585 license or certificate issued by the board, or be related 586 within the third degree of consanguinity or affinity to the holder of a license or certificate issued by the board. One 587 588 Two consumer members of the board shall be appointed by



589 the Lieutenant Governor and one consumer member shall be 590 appointed by the Speaker of the House of Representatives 591 pursuant to a procedure adopted by rule of the board.

592 (d) Commencing in October of 2018, and each October 593 thereafter of a year where at least one professional member 594 term on either division of the board has expired, or is vacant 595 for any reason, all licensed funeral directors and licensed 596 embalmers for a funeral division member, and all licensed 597 preneed sales agents for a preneed division member, shall meet in Montgomery, at a time and place fixed by the respective 598 599 division of the board, for the purpose of nominating and submitting the names of three licensed persons for each 600 601 position on the board to the Governor. The Governor shall 602 promptly appoint one of the three persons so nominated to 603 serve as a professional member of the board.

(e) (1) Professional and consumer members of the board
shall serve staggered terms of four years each to provide
continuity of service on the board. If an appointment is not
made before the expiration of a term, the board member then
serving may continue to serve until a successor has been
appointed. A board member may not serve more than two full
consecutive terms on the board.

611 (2) A board member who is appointed to fill a vacancy 612 which occurs before the expiration of the term of the vacating 613 member shall serve the remaining portion of the term to which 614 the former member was appointed. A vacancy on the board for 615 any reason shall be filled by appointment of the Governor for 616 the unexpired term. The appointee shall serve until his or her



617 <u>successor is nominated and appointed pursuant to subsection</u> 618 <u>(d).</u> If a member is appointed to fill an unexpired term of 619 less than two years, the time may not be counted toward the 620 maximum eight years of service.

621 (3) <u>Not more than Only</u> one professional <u>funeral</u>
622 <u>division member and one professional preneed division member</u>
623 of <u>the board a division</u> may reside in <u>the same each district</u>
624 as created by Section 34-13-21.

(4) At each meeting where nominations are made for the professional members of the <u>funeral division of the board</u>, only one licensed funeral director or licensed embalmer employed by the same funeral establishment may vote. <u>At each</u> <u>meeting where nominations are made for the professional</u> <u>members of the preneed division of the board</u>, only one

631 licensed preneed sales agent employed by the same certificate
632 of authority holder may vote.

(f) (1) In accordance with applicable law, in addition to a board member resigning from the board in writing, a board member may be removed from the board for any of the following grounds:

a. The refusal or inability to perform board duties inan efficient, responsible, or professional manner.

b. The misuse of his or her position on the board to
obtain financial gain or seek personal advantage for himself,
herself, or another person.

c. A final adjudication or determination of guilt by
any lawful authority of the board member or sanction of the
board member for the violation of any law the board determines



645 is substantially related to any practice governed by this 646 chapter.

647 d. The revocation or suspension of the license of a 648 professional member of the board.

649 (2) Any board member who fails to qualify after 650 appointment shall automatically become ineligible to serve as 651 a member of the board and a new member, properly qualified, 652 shall be appointed in the same manner as the original 653 appointment and shall serve the remainder of the term of the 654 vacating board member.

655 (3) If a consumer board member fails to attend two or more meetings within a year, without a valid excuse as 656 657 determined by the board, he or she shall be removed from the 658 board. A new consumer board member shall be appointed in the 659 same manner as the original appointment and shall serve the remainder of the term. 660

- 661 (g) (1) The status of any person or entity properly 662 licensed by the Alabama Board of Funeral Service on the 663 effective date of this act shall continue under the Alabama
- 664 Board of Funeral Services.
- 665 (2) All the rights, duties, property, real or personal, 666 and all other effects existing in the name of the Alabama 667 Board of Funeral Service shall be transferred to the Alabama 668 Board of Funeral Services. Any reference to the Alabama Board 669 of Funeral Service in any existing law, contract, or other 670 instrument, shall be deemed a reference to the Alabama Board of Funeral Services. 671 672
 - (3) A reasonable transition period for the name change



673	shall be allowed to permit an orderly and cost-effective
674	transition, relating particularly to the use of equipment and
675	supplies, all letterhead, business cards, forms, and any other
676	materials in use by the board containing the name Alabama
677	Board of Funeral Service shall continue to be used by the
678	Alabama Board of Funeral Services until the supplies are
679	exhausted. Replacement supplies shall contain the name of the
680	Alabama Board of Funeral Services.
681	(4) The Code Commissioner, pursuant to Section 29-7-8,
682	at times determined appropriate, shall implement this
683	statutory name change in applicable sections of this code."
684	"\$34-13-21
685	There are created, for the purpose of this chapter,
686	seven geographical districts which shall be identical with the
687	seven congressional districts as fixed and established by
688	Section 17-14-70, as may be amended. It is the purpose and
689	intention of this section to provide that <u>not more than one</u>
690	professional member of <u>each division of</u> the board shall be
691	selected from each district and that three nominees to the
692	Governor for appointment to the board shall be made from each
693	district. The <u>two</u> three consumer members of the board may not
694	reside in the same congressional district."
695	"\$34-13-22
696	(a) The Alabama Board of Funeral <u>Service</u> Services shall
697	hold not less than one <u>joint</u> meeting <u>of both divisions</u>
698	quarterly , such meeting for the purpose of reviewing
699	financial, budgetary, and employment matters. The quarterly
700	meetings to be held at such a time and place as the board may



701	determine after notice of <u>such the</u> meeting has been given in
702	the manner prescribed herein at least 15 days prior to such
703	<u>the</u> meeting. The board may hold _such other meetings as _it _the
704	board may deem necessary. A majority of the appointed members
705	shall constitute a quorum authorized to transact general
706	business in the name of the board. The board shall not meet on
707	the premises of any embalming school or college of mortuary
708	science; and, if any such meeting is held, all the proceedings
709	of such meeting shall be void Upon the executive director
710	serving on the effective date of the act amending this
711	subsection leaving office, two-thirds of the appointed members
712	of each division shall constitute a quorum for the purposes of
713	selecting an executive director and establishing fees.
714	(b) Additionally, each division of the board shall hold
715	at least one division meeting quarterly."
716	"§34-13-23
717	(a)(1) The board appointed under this chapter and each

718 successor thereto may shall select from its own membership a 718 chair and to adopt rules for the transaction of its business 720 and for the betterment and promotion of the standards of 721 service and practice to be followed in the death care industry 722 in the State of Alabama as the board may deem expedient and 723 consistent with the laws of this state and for the public 724 good.

(2) The chair shall preside at all meetings of the board unless otherwise ordered, and he or she shall exercise and perform all duties and functions incident to the office of chair.



(3) The board may <u>also</u> select from its own membership a
vice chair, a secretary, and a treasurer. No two offices shall
be held by the same person.

(b) The treasurer shall give bond to the State of Alabama in the sum of ten thousand dollars (\$10,000), and any premium payable for the bond shall be paid from the funds of the board. The bond shall be deposited with the Treasurer of the State of Alabama.

737 (c) A board member shall be reimbursed for necessary travel expenses, per diem, and the necessary expenses incident 738 739 to his or her attendance upon the business of the board, and, in addition thereto, shall receive compensation in the amount 740 of seventy-five dollars (\$75) for every day not to exceed 20 741 days per year actually spent by the member upon the business 742 743 of the board. The board may employ in the unclassified service an executive director and up to four associate executive 744 745 directors who shall each receive and be paid an annual salary 746 to be fixed by the board pursuant to Section 36-6-6. The 747 salary shall be paid on a semimonthly basis. In addition, the 748 executive director and associate executive directors shall 749 each receive his or her necessary travel and other incidental 750 expenses as are incurred in the performance of duties, and all 751 expenses, per diem, and compensation shall be paid out of the receipts of the board. At no time shall the operation of the 752 753 board be an expense to the state.

(d) The executive director of the board shall have
complete supervision and be held responsible for the direction
of the office of the board, shall have supervision over

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757 employees, field inspections, <u>audits</u> <u>examinations</u>, and 758 enforcement of this chapter, and shall be responsible and 759 answerable to the board. The associate executive directors 760 shall assist the executive director and perform such other 761 duties as may be assigned to him or her by the executive 762 director.

763 (e) The executive director shall keep a record in which 764 shall be registered the name and business address of every 765 person to whom licenses have been granted in accordance with 766 this chapter, the number and date of the license and the date 767 of each renewal. Upon request to do so, the executive director shall supply a list of all persons and establishments holding 768 a license under this chapter, then in force, giving the names 769 770 of the persons, their business addresses, and the numbers of 771 their licenses.

(f) It shall be the duty of the executive director to prepare under the direction of the board and cause to be printed all forms required by this chapter to be prescribed by the board. All notices required to be mailed by this chapter shall be directed to the last known address of the party to whom the notice is sent.

(g) The executive director shall serve at the pleasure of the board and shall perform duties as may be necessary for the proper functioning of the board as the board may determine or as may be prescribed in this chapter. During the employment of the executive director, he or she may not be employed by any funeral establishment.

784

(h) All fees and fines received under this chapter



785 shall be paid into a special fund in the State Treasury to be 786 known as the Alabama State Funeral Service Fund, which is 787 hereby created, for the necessary and proper expenses of the 788 board, and for a reasonable reserve for future use by the 789 board. All monies in the fund are hereby appropriated, as a 790 continuing appropriation, to the board to be used for carrying 791 out this chapter. Commencing on October 1, 2023, the name of 792 the fund shall be changed to the Alabama Board of Funeral 793 Services Fund.

(i) Each member of the board, the executive director, 794 795 the associate executive directors, designated employees, and 796 independent contractors of the board appropriately identified 797 are authorized at any given time to enter the office, 798 premises, establishment, or place of business where any 799 practice or activity regulated by this chapter is carried on, 800 or advertised as being carried on, to investigate complaints 801 or perform audits examinations or inspections. Each on-site 802 inspection shall include an inspection of the license, 803 certification, and registration of each licensee and 804 apprentice trainee operating therein.

(j) All members of the board or designated employees of the board may serve and execute any process issued by any court under this chapter and execute any papers, orders, or process issued by the board or any officer or member of the board under this chapter.

(k) The board may employ clerical assistants and
employees as necessary to carry out this chapter, and the
terms and conditions of employment shall be determined by the



813 board. The board may establish and equip an office from which 814 this chapter may be carried out.

815 (1) (1) The board may acquire and hold, in its own name, 816 real property by purchase, gift, lease, lease with the option 817 to purchase, or other lawful means, except eminent domain, 818 which real property may be used by the board to carry out its 819 responsibilities. The board may also transfer, sell, convey, 820 or cause to be conveyed real property and any improvements 821 thereon, subject to the requirements of this section. In 822 purchasing any real property, maintaining real property, or 823 making improvements thereto, the board may expend any funds 824 contained in the Funeral Board Property Acquisition Fund 825 established in subdivision (2), and any obligations created in 826 connection with the purchase or improvement of the real 827 property shall not create debts, obligations, or liabilities 828 of the state. As used in this subsection, real property shall 829 include land, lots, and all things and interests, including 830 leasehold interests, pertaining thereto, and all other things 831 annexed or attached to the land which would pass to a vendee 832 by conveyance of the land or lot, including mineral, gas, and 833 oil interests. All sales or leases made by the board of any 834 real property owned or held by the board shall be subject to the requirements of Article 3, Chapter 15, Title 9. 835 836 Notwithstanding the foregoing, the proceeds from the sale of 837 real property owned by the board which are distributed pursuant to Section 9-15-83 shall be paid to the board and 838 deposited into the property acquisition fund. 839

840

(2) There is established the Funeral Board Property



841 Acquisition Fund within the State Treasury. Any funds received 842 by the board pursuant to this section shall be deposited into 843 the property acquisition fund and shall be held by the board 844 in trust for carrying out the purposes of the property 845 acquisition fund. Amounts in the property acquisition fund 846 shall be budgeted and allotted in accordance with Sections 847 41-4-80 through 41-4-96 and Sections 41-19-1 through 41-19-12. 848 Not later than May 1, 2022, the executive director shall 849 transfer from the Alabama State Funeral Service Fund to the property acquisition fund an amount determined by vote of the 850 851 board for the purchase of real property. Thereafter, the board shall annually, during the month of October, transfer an 852 853 amount between two percent and seven percent of the receipts 854 of the board from the previous fiscal year to the property 855 acquisition fund.

856 (3) At the end of each fiscal year, any unencumbered 857 and unexpended balance in the property acquisition fund shall 858 not revert to the State General Fund but shall carry over to 859 the next fiscal year."

860 "\$34-13-27

861 <u>(a)</u> The board shall adopt a common seal, which may be 862 altered as often as the board may desire, and <u>the funeral</u> 863 <u>division of the board may</u> adopt and enforce, for the 864 protection of the public health, safety, and welfare, 865 reasonable rules relating to all of the following:

866 (1) The practice of the profession of embalming,
867 including, but not limited to, solicitation of business.
868 (2) The practice of the profession of funeral



869 directing, including, but not limited to, solicitation of 870 business.

(3) The sanitary condition and physical facilities of funeral homes, mortuaries, and funeral establishments where the profession of embalming and funeral directing is carried on, with particular regard to plumbing, sewage, disinfecting, ventilation, and equipment.

876 (4) Carrying out generally the various provisions of
877 this chapter for the protection of the peace, health, safety,
878 and welfare of the public.

879 (5) Carrying out a program for training of apprentice880 embalmers and apprentice funeral directors.

(6) The sale of goods, services, and merchandise and the operation of entities and establishments regulated by the board.

884 (b) The preneed division of the board may adopt and 885 enforce, for the protection of the public health, safety, and 886 welfare, reasonable rules relating to the sale of preneed

887 <u>merchandise and services.</u>"

Section 2. The following heading is added to Division 1, commencing with Section 34-13-170, of Article 5, Chapter 13, Title 34, Code of Alabama 1975:

891 "Article 5. Alabama Preneed Funeral and Cemetery Act of892 2023.

893 "Division 1. General Provisions."

Section 3. Sections 27-17A-1, 27-17A-3, and 27-17A-4 of the Code of Alabama 1975, are amended and renumbered as Division 1 of Article 5 of Chapter 13 of Title 34, Code of



897 Alabama 1975, to read as follows:

898	
898	" \$27-17A-1 <u>\$34-13-170</u> (a) This chapter article shall be known and may be
900	cited as the Alabama Preneed Funeral and Cemetery Act of 2023.
901	(b)(1) The Alabama Board of Funeral Services succeeds
902	to and is vested with the powers, duties, and functions of the
903	Department of Insurance relating to the regulation of
904	endowment care, preneed sales contracts, and the licensing of
905	preneed sales agents.
906	(2) All records of the Department of Insurance relating
907	to the regulation of preneed sales contracts, endowment care,
908	and the licensing of preneed sales agents are transferred to
909	the board.
910	(3) The status of any person properly licensed by the
911	Department of Insurance under the former Chapter 17A of Title
912	27, on the effective date of the act adding this subdivision,
913	shall continue under the board.
914	(4) The administrative rules of the Department of
915	Insurance existing on the effective date of the act adding
916	this subdivision shall remain in effect as administrative
917	rules of the board until added, amended, or repealed by the
918	board.
919	(5) The existence and functioning of the Alabama
920	Preneed Funeral and Cemetery Act, created and functioning
921	pursuant to Sections 27-17A-1 to 27-17A-57, inclusive, is
922	continued as the Alabama Preneed Funeral and Cemetery Act of
923	2023, under this article. All rights, duties, and obligations
924	existing in the name of the Department of Insurance, relating



925	to endowment care, preneed sales contracts, and preneed sales
926	agent licenses, shall continue under the board. Any reference
927	to the Department of Insurance in any existing law, contract,
928	or other instrument relating to endowment care, preneed sales
929	contracts, and preneed sales agent licenses, shall be deemed a
930	reference to the board.
931	(6) The transfer of the regulation of preneed contracts
932	and the licensing of preneed sales agents from the Department
933	of Insurance to the board shall not affect the rights of any
934	person held before the effective date of the act adding this
935	subdivision, as those rights relate to any preneed trust
936	funds, endowment care trust funds, or any other funds held in
937	trust pursuant to the Alabama Preneed Funeral and Cemetery
938	<u>Act.</u> "
939	" \$27-17A-3 <u>\$34-13-171</u>

940 (a) Nothing in this chapter shall be construed to
941 prohibit the funding of preneed contracts with multiple
942 insurance or annuity contracts. Life insurance and annuity
943 contracts used to fund preneed contracts shall conform with
944 the provisions of this title <u>Title 27</u> as they relate to life
945 insurance and annuities and shall cover not less than the
946 initial retail price of the preneed contract.

947 (b) The initial premium payment for a life insurance 948 policy or annuity contract shall be made payable to the 949 issuing insurance company and the preneed seller shall remit 950 the payment to the insurance company within 10 business days 951 after the insurance application is signed by the parties. If a 952 preneed contract provides for installment payments, each



953 premium payment shall be made payable to the insurance company 954 and, if collected by the preneed seller, shall be remitted to 955 the insurance company within 10 business days after receipt by 956 the preneed seller.

957 (c) Nothing in this chapter shall prohibit a seller, or 958 any other person, from receiving commissions earned and 959 payable in regard to funding preneed contracts with life 960 insurance or annuity contracts, provided the seller or other 961 person holds a valid insurance producer license in this state 962 and is appointed by the insurance company paying the 963 commission.

(d) A preneed seller may be identified as the 964 965 beneficiary or assignee of the death benefit proceeds of a 966 life insurance policy or annuity contract sold as a future 967 funding mechanism for a preneed contract, but may not be the 968 owner of the policy or annuity contract or exercise any 969 ownership rights in the policy or annuity. If the preneed 970 contract is cancelled before or after the death of the funeral 971 beneficiary, the preneed seller shall cancel and relinquish 972 any assignment of benefits or beneficiary status under the 973 policy or annuity contract, and deliver the policy or 974 contract, if in the custody of the preneed seller, to the 975 policy owner or his or her legal representative."

976

"\$27-17A-4\$34-13-172

977 Nothing in this chapter shall be construed to prohibit 978 cemetery authorities from selling funeral merchandise, funeral 979 establishments from selling cemetery merchandise, or 980 third-party sellers from selling either funeral merchandise or



981 cemetery merchandise, or both. Provided, the required amount 982 of the purchase price to be placed into trust shall be 983 governed by the appropriate section of this chapter." 984 Section 4. The following heading is added to Division 985 2, commencing with Section 34-13-190, of Article 5, Chapter 986 13, Title 34, Code of Alabama 1975: 987 "Division 2. Certificate of Authority." 988 Section 5. Sections 27-17A-10, 27-17A-11, 27-17A-11.1, 27-17A-12, 27-17A-13, 27-17A-14, 27-17A-15, 27-17A-16, 989 27-17A-17, 27-17A-18, 27-17A-19, 27-17A-20, 27-17A-21, 990 991 27-17A-22, 27-17A-23, 27-17A-24, and 27-17A-25 of the Code of Alabama 1975, are amended and renumbered as Division 2 of 992 993 Article 5 of Chapter 13 of Title 34, Code of Alabama 1975, to 994 read as follows: 995 "\$27-17A-10\$34-13-190 (a) No person may sell a preneed contract without first 996 997 having a valid certificate of authority. 998 (b) (1) No person may receive any funds for payment on a 999 preneed contract who does not hold a valid certificate of 1000 authority. 1001 (2) Any preneed transaction in which a buyer pays to 1002 the seller before need, in whole or in part, a purchase price 1003 for funeral or cemetery merchandise and services, and in which 1004 the seller is not obligated to deliver the contracted for 1005 merchandise or to perform the services until need, in whole or

1006 in part, shall be evidenced by a written preneed contract 1007 satisfying the requirements of this chapter and signed by the 1008 seller and the purchaser. No person may receive or accept any



1009 form of consideration in such a transaction without a fully 1010 signed written preneed contract. A transaction not evidenced 1011 by a signed written preneed contract shall be voidable at the 1012 election of the buyer and, if such election is made, the 1013 seller shall refund to the buyer the entire amount paid by the 1014 buyer together with interest thereon at the legal rate within 1015 30 days after notice to the seller.

1016 (3) The provisions of subdivision (1) do not apply to 1017 the purchase of a life insurance policy or annuity, the benefits of which are assigned to a funeral home-and/or or 1018 1019 cemetery authority, or the benefits of which are to be paid to a funeral home and/or or cemetery authority named as 1020 beneficiary of the policy or annuity, as long as the purchaser 1021 1022 and funeral home and/or or cemetery authority acknowledge in 1023 writing that no preneed contract is entered as a result of the 1024 purchase or assignment of the life insurance policy or annuity 1025 at the time the policy or annuity is purchased. Benefits from 1026 a life insurance policy or annuity issued under this 1027 subdivision shall only be paid to a funeral home-and/or or 1028 cemetery authority which provides funeral or cemetery 1029 merchandise and services at the death of the insured whether 1030 or not such funeral home and/or or cemetery has been named as an assignee or the beneficiary of the policy or annuity. If 1031 1032 the amount of the policy or annuity proceeds shall exceed the 1033 actual funeral costs at the time of need, such the excess 1034 amount <u>must</u> shall be paid to a designated beneficiary, other than a funeral home and/or or cemetery authority, or to the 1035 1036 estate of the insured or annuitant.



(4) The provisions of subdivision Subdivision (1) do 1037 1038 does not apply to any legal reserve insurance company or to 1039 any trust company or to any national or state bank or savings 1040 and loan association having trust powers which company, bank, 1041 or association receives any money in trust pursuant to the 1042 sale of a preneed contract. 1043 (c) (1) No person may obtain a certificate of authority 1044 under this article chapter for the preneed sale of funeral 1045 services or cemetery services unless the person or its agent, 1046 in the case of a corporate entity, holds a license as a 1047 funeral director or a funeral establishment, or is a cemetery authority- and qualifies as an applicant for a certificate of 1048 1049 authority pursuant to the following standards and 1050 qualifications: 1051 a. The applicant shall be at least the legal age of 1052 majority in this state. 1053 b. The applicant shall be in good standing with the 1054 board. 1055 c. The applicant may not have any felony or misdemeanor 1056 convictions that relate to any activity regulated by this 1057 chapter or a crime involving moral turpitude, as defined by 1058 this chapter. 1059 d. The applicant shall be of good moral character and 1060 submit to a criminal history background check pursuant to 1061 subdivision (2). 1062 (2) An applicant for a certificate of authority shall 1063 submit to the board, on a form sworn to by the applicant, his 1064 or her name, date of birth, Social Security number, and two



1065	complete sets of fingerprints for completion of a criminal
1066	history background check. The board shall submit the
1067	fingerprints to the Alabama State Law Enforcement Agency for a
1068	state criminal history background check. The fingerprints
1069	shall be forwarded by the agency to the Federal Bureau of
1070	Investigation for a national criminal history background
1071	check. Costs associated with conducting a criminal history
1072	background check shall be paid by the applicant. The board
1073	shall keep information received pursuant to this subdivision
1074	confidential, except that information received and relied upon
1075	in denying the issuance of a certificate of authority may be
1076	disclosed if necessary to support the denial. All character
1077	information, including the information obtained through the
1078	criminal history background checks, shall be considered in
1079	licensure decisions to the extent permissible by all
1080	applicable laws.
1081	(d) The provisions of this This section do does not
1082	apply to a cemetery authority owned or operated by a
1083	governmental agency or a religious institution or to those
1084	cemeteries that do not charge fees or sell plots, interment
1085	rights, or any related cemetery merchandise."
1086	" \$27-17A-11 <u>\$34-13-191</u>
1087	(a) An application to the commissioner board for a
1088	certificate of authority shall be accompanied by the statement
1089	and other matters described in this section in the form
1090	prescribed by the <u>commissioner</u> board. Annually thereafter,
1091	within six months after the end of its fiscal period, or
1092	within an extension of time therefor, as the commissioner



1093 board for good cause may grant, the person authorized to 1094 engage in the sale of preneed contracts shall file with the 1095 commissioner board a full and true statement of his or her 1096 financial condition, transactions, and affairs, prepared on a 1097 basis as adopted by a rule of the commissioner board, as of 1098 the preceding fiscal period or at such other time or times as 1099 the commissioner board may provide by rule, together with 1100 information and data which may be required by the commissioner 1101 board.

1102

(b) The statement shall include all of the following:

(1) The types of preneed contracts proposed to be written and the type of funding <u>vehicle</u> vehicles to be used.

1105 (2) The name and address of the place of business of 1106 the person offering to write preneed contracts.

1107 (3) Evidence that the person offering the statement has 1108 the following qualifications:

1109 a. Has the ability to discharge his or her <u>preneed</u> 1110 liabilities as they become due in the normal course of 1111 business and has sufficient funds available during the 1112 calendar year to perform his or her obligations under the 1113 contract.

b. Has complied with the trust requirements for the funds received under contracts issued by himself or herself as hereinafter described.

1117 c. Has disbursed interest, dividends, or accretions 1118 earned by trust funds, in accordance with this <u>article chapter</u> 1119 and rules <u>promulgated adopted</u> hereunder.

1120 d. Has complied with this chapter and any rules of the



1121 commissioner board.

(4) Any other information considered necessary by the commissioner board to meet the commissioner's board's responsibilities under this chapter.

(c) If the person is an individual, the statement shall be sworn by him or her; if a firm or association, by all members thereof; or, if a corporation, by any officer of the corporation.

1129 (d) (1) An application to the <u>commissioner</u> board for an initial certificate of authority shall be accompanied by an 1130 1131 application fee in an amount to be determined by the commissioner board, not to exceed one hundred fifty dollars 1132 1133 (\$150) one hundred ninety-eight dollars (\$198). Thereafter, 1134 each annual application for renewal of a certificate of 1135 authority shall be accompanied by the appropriate fee as determined by the commissioner board not to exceed 1136 seventy-five dollars (\$75) ninety-nine dollars (\$99). 1137

1138 (2) Any person or entity that is part of a common 1139 business enterprise that has a certificate of authority issued 1140 pursuant to this article chapter and elects to operate under a 1141 name other than that of the common business enterprise shall 1142 submit an application on a form adopted prescribed by the commissioner board to become a branch registrant. Upon the 1143 1144 approval of the commissioner board that the entity qualifies to sell preneed contracts under this article chapter except 1145 for the requirements of subparagraph 1., of paragraph a. of 1146 subdivision (3) of subsection (b) and if the certificate 1147 1148 holder meets the requirements of paragraph a. subparagraph 1.,



a branch registration shall be issued. Each branch registrant may operate under the certificate of authority of the common business enterprise upon the payment of a fee established by the commissioner board not to exceed one hundred fifty dollars (\$150) one hundred ninety-eight dollars (\$198) accompanying the application on July September 1 annually.

(e) Upon the <u>commissioner board</u> being satisfied that the statement and matters which may accompany<u>it the statement</u> meet the requirements of this<u>article chapter</u> and of its rules, the <u>commissioner board</u> shall issue or renew the certificate of authority.

(f) The certificate of authority shall expire annually on <u>September October</u> 1, unless renewed, or at such other time or times as the <u>commissioner</u> board may provide by rule.

(g) On or before July 1 of <u>a date adopted by the board</u> each year, the certificate holder shall file with the <u>commissioner board</u> in the form prescribed by the <u>commissioner</u> <u>board</u> a full and true statement as to the activities of any trust established by it pursuant to this <u>article chapter</u> for the preceding calendar year.

1169 (h) In addition to any other penalty that may be provided for under this article chapter, the commissioner 1170 board may levy a fine not to exceed fifty dollars (\$50) per 1171 1172 day for each day the certificate holder fails to file its 1173 annual statement, and the commissioner board may levy a fine not to exceed fifty dollars (\$50) per day for each day the 1174 certificate holder fails to file the statement of activities 1175 1176 of the trust. Upon notice to the certificate holder by the



1177 <u>commissioner board</u> that the certificate holder has failed to 1178 file the annual statement or the statement of activities of 1179 the trust, the certificate holder's authority to sell preneed 1180 contracts shall cease while the default continues.

1181 (i) To facilitate uniformity in financial statements 1182 and to facilitate analysis, the commissioner board may by rule 1183 adopt a form for financial statements. The holder of a 1184 certificate of authority may submit a written request to the 1185 commissioner board to exempt the holder from filing financial statements at renewal. The commissioner board may waive the 1186 1187 requirement for filing a financial statement at renewal if all of the following are satisfied: 1188

(1) No valid complaint has been filed since the last 1190 examination audit.

1191 (2) No administrative action against the preneed entity 1192 has been instituted since the last <u>examination audit</u>.

(3) The certificate holder certifies that all outstanding preneed contracts written by the holder since April 30, 2002, are fully funded in accordance with this chapter.

(4) The certificate holder certifies that it will fully fund all preneed contracts with life insurance, annuity, or will deposit 100 percent of all funds collected on all preneed contracts in trust within 30 days after the end of the calendar month in which the funds are collected.

1202 (5) The preneed entity has provided to the department
1203 <u>board</u> in a timely manner all required and requested records.
1204 (6) The preneed entity agrees to file <u>quarterly</u> reports



1205 of its preneed activity on a form-or, in a format, and as 1206 often as prescribed by the commissioner board.

1207 (j) The commissioner board may authorize the transfer 1208 of certificates of authority and establish fees for the 1209 transfer in an amount not to exceed one hundred dollars (\$100) 1210 one hundred thirty-two dollars (\$132). Upon receipt of an 1211 application for transfer, the commissioner board may grant a 1212 temporary certificate of authority to the proposed transferee, 1213 based upon criteria established by the commissioner board by rule, which criteria shall promote the purposes of this 1214 1215 article chapter in protecting the consumer. A temporary certificate of authority shall expire 60 days after issuance 1216 1217 unless renewed by the commissioner board."

1218

"\$27-17A-11.1<u>\$34-13-192</u>

1219 (a) On a semi-annual basis, within 45 days after the end of each second calendar reporting period or before July 1, 1220 each year, the certificate holder shall file a report of its 1221 1222 preneed contract activity on a form or in a format prescribed 1223 by the commissioner board. The information reported shall include the total number of preneed contracts in force at the 1224 1225 end of the previous reporting period calendar year, the total 1226 number of preneed contracts sold during the reporting period 1227 previous calendar year, the total number of preneed contracts 1228 fulfilled during the reporting period previous calendar year, 1229 the total number of preneed contracts in force at the end of 1230 the reporting period previous calendar year, and such other information as may be required by the commissioner board. The 1231 1232 report shall be organized by type of funding including, life



1233 insurance, annuity, trust, letter of credit, or surety bond. 1234 The report shall also provide a certification by the trustee 1235 of the amount of assets held by the trust at the beginning of 1236 the reporting period and at the end of the reporting period, 1237 together with the amount of deposits and withdrawals during 1238 the reporting period. If a certificate holder shall twice 1239 default in complying with the requirements of this subsection, 1240 the commissioner board may require that the certificate holder 1241 thereafter submit the report within 45 days after the end of each calendar quarter and shall continue so reporting for a 1242 1243 time to be determined by the commissioner board.

(b) The certificate holder shall maintain a written log of preneed sales. The log shall be on a form or in a format prescribed by the <u>commissioner board</u>, shall detail all information required by the <u>commissioner board</u>, and shall be available for inspection at any time by the <u>commissioner</u> board.

(c) Each cemetery authority shall maintain a written log of the sale of cemetery interment rights. The log shall be on a form or in a format prescribed by the <u>commissioner board</u> and shall detail all information required by the <u>commissioner</u> board.

(d) The board may maintain a statewide database of
preneed contracts reported to the board pursuant to subsection
(a). The board may make information in this database
searchable by the public by means of unique identifiers, or
any other means, that the board determines respects the
privacy of those involved while also protecting consumers from



1261	financial waste by allowing families to determine if a
1262	deceased loved one has an existing preneed contract. Any
1263	preneed consumer who does not wish for his or her information
1264	to appear in this searchable database may opt out by following
1265	a process established by the board."
1266	" §27-17A-12 §34-13-193
1267	(a) Preneed contract forms and related forms shall be
1268	filed with and approved by the <u>commissioner</u> <u>board</u> .

(b) Specific disclosure regarding whether, consistent with the requirements of this chapter, the certificate holder is placing certain preneed funds received with the contract in trust, in an annuity, or in insurance, is required in the preneed contract.

(c) Preneed contracts which have been submitted to the commissioner board shall be deemed to have been approved by the commissioner board in the event that the commissioner board fails to notify the certificate holder that approval has been denied within 30 days following submission to the commissioner board."

1280

"\$27-17A-13\$34-13-194

1281 (a) Except as provided in Sections 27-17A-3 and 1282 27-17A-14 34-13-171 and 34-13-195, every preneed contract 1283 shall require the monies paid to the seller or trustee to be 1284 placed in trust in accordance with <u>Article 3</u> Division 3, for 1285 funeral merchandise and services sold by funeral establishments or third party sellers, or Article 4 Division 1286 4, for cemetery merchandise and services sold by cemetery 1287 1288 authorities.



1289 (b) Although this chapter does not apply to preneed 1290 contracts entered into prior to May 1, 2002, a preneed 1291 provider which contends that a preneed trust fund which was in 1292 effect prior to May 1, 2002, complies with this chapter with 1293 respect to the contracts entered into prior to May 1, 2002, may provide to the commissioner board documentary proof 1294 1295 thereof. Upon the commissioner board determining that 1296 compliance has been established, the pre-existing preneed 1297 trust fund assets may be merged with or into the trust fund required under this chapter or continued as the trust fund and 1298 1299 that determination by the commissioner board shall be noted on the certificate of authority, and thereafter all preneed 1300 1301 contracts covered by the trust fund, including those entered 1302 into prior to May 1, 2002, shall be subject to this chapter."

1303

"\$27-17A-14\$34-13-195

(a) As an alternative to the trust requirement of 1304 1305 Section 27-17A-13 34-13-194, the details of which are set 1306 forth in Articles 3 and 4 Divisions 3 and 4, a preneed 1307 provider may, with the prior approval of the commissioner 1308 board, may purchase a surety bond in an amount not less than 1309 the aggregate value of outstanding liabilities on undelivered 1310 preneed contracts for merchandise, services, and cash 1311 advances. For the purposes of this section, the term 1312 outstanding liabilities means the original retail amount of 1313 services and cash advances and the actual cost to the entity 1314 to provide the undelivered merchandise sold on each contract written after April 30, 2002. The surety bond shall be in an 1315 1316 amount sufficient to cover the outstanding liability at the



1317 time each contract is executed.

(b) The bond shall be made payable to the State of
Alabama for the benefit of the <u>commissioner board</u> and of all
purchasers of preneed merchandise, services, and cash
advances. The bond shall be issued by an insurance company
licensed in the State of Alabama and authorized to issue
surety bonds and approved by the <u>commissioner board</u>.

1324 (c) The amount of the bond shall be based on a report 1325 documenting the outstanding liabilities of the preneed provider for the previous calendar quarter and the projected 1326 1327 liability for the immediately following quarter, shall be 1328 prepared by the preneed provider using generally accepted 1329 accounting principles, and shall be signed by the chief 1330 executive officer or chief financial officer of the preneed 1331 provider. The report shall be compiled as of the end of the preneed provider's fiscal year and updated quarterly. 1332

(d) The amount of the bond shall be increased or decreased as necessary to correlate with changes in the outstanding liabilities. Further, the <u>commissioner board</u> may order the bond to be increased as necessary to correlate with changes in the outstanding liabilities of bonded contracts due to increases in the consumer price index.

(e) If the preneed provider fails to maintain a bond pursuant to this section the preneed provider shall cease the offering for sale and sale of preneed merchandise, services, and cash advances as provided by rule of the board.

1343 (f) No surety bond used to comply with this section 1344 shall be canceled or subject to cancellation unless at least



60 days' advance notice thereof, in writing, is filed with the 1345 1346 commissioner, board by the surety company. The cancellation of 1347 the bond shall not relieve the obligation of the surety 1348 company for claims arising out of contracts issued or 1349 otherwise covered before cancellation of the bond. In the 1350 event that notice of termination of the bond is filed with the 1351 commissioner board, the certificate holder insured thereunder 1352 shall, within 30 days of the filing of the notice of termination with the commissioner board, shall provide the 1353 commissioner board with a replacement bond or with evidence 1354 1355 which is satisfactory to the <u>commissioner</u> board demonstrating that the provisions of this chapter have has been fully 1356 1357 complied with. If within 30 days of filing of the notice of 1358 termination with the commissioner board no replacement bond 1359 acceptable to the commissioner board or no evidence satisfactory to the commissioner board demonstrating that the 1360 1361 provisions of this chapter have has been complied with is 1362 filed with the commissioner board, the commissioner board 1363 shall suspend the license of the certificate holder until the 1364 certificate holder files a replacement bond acceptable to the 1365 commissioner board or demonstrates to the satisfaction of the 1366 commissioner board that it has complied with the provisions of 1367 this chapter.

(g) Upon prior approval by the <u>commissioner board</u>, the preneed provider may file with the <u>commissioner board</u> a letter of credit in the amount of the outstanding liabilities in lieu of a surety bond, in the form and subject to the terms and conditions evidencing the financial responsibility of the



1373 party or parties issuing the letter of credit, and otherwise, as may be prescribed by the commissioner board." 1374 1375 "\$27-17A-15\$34-13-196 1376 (a) The commissioner shall board, as often as he or she 1377 may deem deemed necessary, examine shall examine the business 1378 of any person writing, or holding himself or herself out to be 1379 writing, preneed contracts under this chapter to the extent 1380 applicable. The examination shall be made by designated representatives employed or examiners of the Department of 1381 1382 Insurance contracted by the board.

(b) The written report of each examination, when completed, shall be filed in the office of the commissioner board and, when so filed, shall not constitute a public record.

(c) Any person being examined shall produce, upon request, all records of the person. The designated representative of the <u>commissioner board</u> may at any time examine the records and affairs of the person, whether in connection with a formal examination or not.

(d) The commissioner may board shall waive the
examination requirements of this section if the certificate
holder submits audited financial statements. Upon receipt of a
verifiable complaint, the board may perform a target market
conduct examination as a part of an investigation.

(e) The person examined shall pay the examination
expenses, travel expense, and per diem subsistence allowance
provided for examiners and incurred by the commissioner's
board's representatives or examiners in connection with an



1401	examination in accordance with Section 27-2-25 as prescribed
1402	by rule of the board.
1403	(f) Whenever any special examination of the premises,
1404	facilities, books, or records of a licensee is necessary based
1405	on the failure of the licensee to comply with this chapter or
1406	rule adopted by the board, the board shall charge a fee based
1407	on the cost of the special examination including, but not
1408	limited to, the prorated compensation of board employees
1409	involved in the special examination and any expenses incurred.
1410	(g) If the board finds that a certificate of authority
1411	holder or licensee has failed to operate in accordance with
1412	this chapter and, by their action, has created a deficit of
1413	preneed funds entrusted to them by the consumer, then the
1414	board may:
1415	(1) Bring an action for injunctive relief against the
1416	responsible licensee or the holder of the certificate of
1417	authority in the Circuit Court of Montgomery County.
1418	(2) Issue an emergency suspension of all licenses held
1419	by the holder of the certificate of authority, and its
1420	associated personnel, in accordance with the Administrative
1421	Procedure Act.
1422	(3) Take any other disciplinary action authorized by
1423	this chapter."
1424	" \$27-17A-16 <u>\$34-13-197</u>
1425	(a) A certificate holder shall be considered inactive
1426	upon the acceptance of the surrender of its license by the
1427	commissioner board or upon the nonreceipt by the commissioner
1428	board of the certificate of authority renewal application and



1429 fees.

(b) A certificate holder shall cease all preneed sales to the public upon becoming inactive. The certificate holder shall collect and deposit into trust all of the funds paid toward preneed contracts sold prior to becoming inactive.

1434 (c) Any certificate holder desiring to surrender its 1435 license to the <u>commissioner board</u> shall first do all of the 1436 following:

1437 (1) File notice with the commissioner board.

1438

(2) Submit copies of its existing trust agreements.

1439 (3) Submit a sample copy of each type of preneed1440 contract sold.

1441 (4) Resolve to the <u>commissioner's</u> satisfaction <u>of the</u> 1442 <u>board</u> all findings and violations resulting from the last 1443 examination conducted.

1444 (5) Pay all outstanding fines and invoices due the 1445 commissioner board.

(6) Submit its current certificate of authority.
(d) Upon receipt of the notice, the <u>commissioner board</u>
shall review the certificate holder's trust funds, trust
agreements, and evidence of all outstanding preneed contracts.
(e) After a review to the <u>commissioner's</u> satisfaction

1451 <u>of the board</u>, the <u>commissioner board</u> shall terminate the 1452 certificate of authority by an order which shall set forth the 1453 conditions of termination established by the <u>commissioner</u> 1454 <u>board</u> to ensure that the preneed funds will be available for 1455 their intended purpose.

1456

(f) The trust fund of the certificate holder shall be

held intact and in trust after the certificate holder has

1457



1458 become inactive, and the funds in that trust shall be 1459 disbursed in accordance with the requirements of the written contracts until the funds have been exhausted. 1460 1461 (q) The commissioner board shall continue to have 1462 jurisdiction over the inactive certificate holder as if the 1463 certificate were active and to require the reports and inspect the records as the commissioner board deems appropriate so 1464 1465 long as there are funds in trust or preneed contracts that are not fulfilled. 1466 1467 (h) In addition to any other Other terms of revocation or suspension ordered pursuant to Chapter 13 of Title 34, the 1468 1469 provisions of this chapter may also apply.-" "\$27-17A-17\$34-13-198 1470 1471 (a) Any dissolution or liquidation of a certificate holder shall be deemed to be the liquidation of an insurance 1472 1473 company and shall be conducted under the supervision of the 1474 commissioner, who shall have all powers with respect thereto granted to the commissioner under Chapter 32 with respect to 1475 1476 the liquidation of insurance companies. (b) The commissioner may apply for an order directing 1477 1478 the commissioner to liquidate a certificate holder upon any 1479 one or more grounds set out in Section 27-32-6 or when, in the commissioner's opinion, the continued operation of the 1480 1481 certificate holder would be hazardous either to purchasers, beneficiaries, or to the people of this state. 1482 The board may fine and revoke, suspend, or place on 1483 1484 probation the certificate of authority and the establishment



1485	license of a certificate holder on any of the following
1486	grounds:
1487	(1) The certificate holder is impaired or insolvent.
1488	(2) The certificate holder has refused to submit, or
1489	has withheld, any of its books, records, accounts, or affairs
1490	to examination by the board.
1491	(3) The certificate holder has concealed or removed
1492	records or preneed assets, or both.
1493	(4) The certificate holder has failed to comply with an
1494	order of the board.
1495	(5) The certificate holder has transferred, or
1496	attempted to transfer, substantially its entire property or
1497	business, or has entered into any transaction the effect of
1498	which is to merge substantially its entire property or
1499	business with that of any other certificate holder, person,
1500	corporation, or entity without first having obtained the
1501	written approval of the board.
1502	(6) The certificate holder has willfully violated its
1503	articles of incorporation or any law of this state, including
1504	any rule of the board.
1505	(7) The certificate holder has an officer, director, or
1506	manager who has refused to be examined under oath concerning
1507	the affairs of the certificate holder.
1508	(8) If the board determines that the continued preneed
1509	sales of the certificate holder would be hazardous to
1510	purchasers, beneficiaries, or residents of this state."
1511	" \$27-17A-18 <u>\$34-13-199</u>
1512	(a) All individuals who offer preneed contracts to the



1513 public, or who execute preneed contracts on behalf of a 1514 certificate holder, shall be registered with the commissioner 1515 <u>board</u> as preneed sales agents, pursuant to this article 1516 chapter.

(b) All preneed sales agents and funeral directors
acting as preneed sales agents shall be affiliated with the
certificate holder that they are representing.

1520 (c) A certificate holder shall be responsible for the 1521 activities of all preneed sales agents and all funeral directors acting as preneed sales agents, who are affiliated 1522 1523 with the certificate holder and who perform any type of preneed-related activity on behalf of the certificate holder. 1524 1525 In addition to the preneed sales agents and funeral directors 1526 acting as preneed sales agents, each certificate holder shall 1527 also be subject to discipline if its preneed sales agents or 1528 funeral directors acting as preneed sales agents violate any 1529 provision of this article chapter.

(d) A preneed sales agent and a funeral director acting
as a preneed sales agent shall be authorized to may sell,
offer, and execute preneed contracts on behalf of all properly
<u>licensed</u> entities owned or operated by the sponsoring
certificate holder.

(e) An individual may begin <u>functioning operating</u> as a preneed sales agent as soon as a completed application for registration, as set forth in subsection (g), is <u>sent to the</u> <u>commissioner</u> approved by the board.

1539 (f) (1) The qualifications for a preneed sales agent are 1540 as follows:



1541	(1) <u>a.</u> The applicant must be at least 18 years of age.
1542	(2) b. The applicant must be in good standing with the
1543	commissioner_board.
1544	(3) c. The applicant <u>must</u> may not have any felony or
1545	misdemeanor convictions that relate to any activity regulated
1546	by this chapter or a crime involving moral turpitude, as
1547	defined by this chapter.
1548	d. The applicant shall be of good moral character and
1549	submit to a criminal history background check pursuant to
1550	subdivision (2).
1551	(2) An applicant for licensure as a preneed sales agent
1552	shall submit to the board, on a form sworn to by the
1553	applicant, his or her name, date of birth, Social Security
1554	number, and two complete sets of fingerprints for completion
1555	of a criminal history background check. The board shall submit
1556	the fingerprints to the Alabama State Law Enforcement Agency
1557	for a state criminal history background check. The
1558	fingerprints shall be forwarded by the agency to the Federal
1559	Bureau of Investigation for a national criminal history
1560	background check. Costs associated with conducting a criminal
1561	history background check shall be paid by the applicant. The
1562	board shall keep information received pursuant to this
1563	subdivision confidential, except that information received and
1564	relied upon in denying the issuance of a certificate of
1565	authority may be disclosed if necessary to support the denial.
1566	All character information, including the information obtained
1567	through the criminal history background checks, shall be
1568	considered in licensure decisions to the extent permissible by



1569 all applicable laws.

1570 (g) An application for registration as a preneed sales 1571 agent shall be submitted to the commissioner board with an 1572 application fee determined by the commissioner board, but not 1573 to exceed twenty-five dollars (\$25) thirty-three dollars 1574 (\$33), by the certificate holder in a form that has been 1575 prescribed by commissioner board rule and approved by the 1576 commissioner. The application shall contain, at a minimum, all 1577 of the following:

1578 (1) The name, address, Social Security number, and date
 1579 of birth of the applicant and any other information as the
 1580 commissioner board may reasonably require of the applicant.

1581 (2) The name, address, and license number of the1582 sponsoring certificate holder.

1583 (3) A representation, signed by the applicant, that the 1584 applicant meets the requirements set forth in subsection (f).

1585 (4) A representation, signed by the certificate holder, 1586 that the applicant is authorized to offer, sell, and sign 1587 preneed contracts on behalf of the certificate holder, and 1588 that the certificate holder has trained the applicant in the 1589 provisions of this article chapter relating to preneed sales, 1590 the provisions of the certificate holder's preneed contract, 1591 and the nature of the merchandise, services, or burial rights 1592 sold by the certificate holder.

(5) A statement indicating whether the applicant has any type of working or agency relationship with any other certificate holder or insurance company.

1596 (h) An individual may be registered as a preneed sales



1597 agent on behalf of more than one certificate holder, provided 1598 that the individual has received the written consent of all 1599 certificate holders. 1600 (i) A certificate holder who has registered a preneed 1601 sales agent shall notify the commissioner board within 30 days 1602 after the individual's status as a preneed sales agent has 1603 been terminated. 1604 (j) Upon receipt approval of an application that 1605 complies with all of the requirements of subsection (q), the commissioner board shall register the applicant. The 1606 1607 commissioner shall by rule board, in accordance with this chapter, shall provide for annual renewal of registration upon 1608 1609 receipt of a renewal application and a renewal fee not to exceed twenty-five dollars (\$25) thirty-three dollars (\$33) as 1610 1611 set by the commissioner board." "\$27-17A-19\$34-13-200 1612 1613 No person shall engage in this state in any trade 1614 practice which is addressed in the Alabama Deceptive Trade 1615 Practices Act (Section 8-19-1 et seq.) Chapter 19 of Title 8,

1616 or as determined pursuant to this chapter to be, an unfair 1617 method of competition or an unfair or deceptive act or 1618 practice."

1619

"\$27-17A-20\$34-13-201

(a) Whenever the <u>commissioner board</u> has reason to
believe that any person has engaged, or is engaging, in this
state in any unfair method of competition or any unfair or
deceptive act or practice as defined in this <u>article chapter</u>,
or is engaging in the sale of preneed contracts without being



1625 properly licensed as required by this <u>article_chapter</u>, or is 1626 otherwise acting in violation of this chapter, and that a 1627 proceeding by the <u>commissioner board</u> in respect thereto would 1628 be in the interest of the public, the <u>commissioner board</u> shall 1629 institute a proceeding in accordance with this section.

(b) A statement of charges, notice, or order or other 1630 1631 process under this chapter may be served by anyone duly 1632 authorized by the commissioner board. Service may be made 1633 either in the manner provided by law for service of process in civil actions or by certifying and mailing a copy of the 1634 1635 statement to the person affected by the statement, notice, or order or other process at his or her or its residence or 1636 1637 principal office or place of business. The verified return by 1638 the person so serving the statement, notice, or order or other 1639 process, setting forth the manner of the service, shall be proof of the service; and the return postcard receipt for the 1640 1641 statement, notice, or order or other process, certified and 1642 mailed as provided in this subsection, shall be proof of 1643 service of the statement, notice, or order or other process.

1644 (c) The commissioner board shall conduct or cause to 1645 have conducted a hearing in accordance with Article 1 of 1646 Chapter 2 this chapter, and shall, during the conduct of the 1647 hearing, have those powers necessary to enforce this chapter 1648 and rules of the board; however, the penalties for failure to 1649 comply with a subpoena or with an order directing discovery 1650 shall be limited to a fine not to exceed one thousand dollars (\$1,000) per violation. In accordance with Section 36-12-40, 1651 1652 evidence introduced and presented in a hearing conducted under



this chapter shall be deemed a public writing." 1653 "\$27-17A-21\$34-13-202 1654 1655 (a) If the commissioner board finds that one or more 1656 grounds exist for the discretionary suspension or revocation 1657 of a certificate of authority or establishment license issued 1658 under this article chapter, the commissioner may board, in 1659 lieu of the suspension or revocation, may impose a fine upon 1660 the certificate holder in an amount not to exceed one thousand 1661 dollars (\$1,000) for each nonwillful violation and in an amount not to exceed ten thousand dollars (\$10,000) for each 1662 1663 willful violation. (b) The commissioner board may grant not more than 30 1664 1665 days from the date of the order for the payment of any fine." "\$27-17A-22\$34-13-203 1666 1667 (a) (1) A person who knowingly receives payments for a preneed contract without having a valid certificate of 1668 1669 authority: 1670 a. Commits a Class B felony, punishable as provided by 1671 law, as to each contract on which the payments collected equal 1672 or exceed, in the aggregate, two thousand five hundred dollars 1673 (\$2,500). 1674 b. Commits a Class C felony, punishable as provided by 1675 law, as to each contract on which the payments collected are 1676 between, in the aggregate, five hundred dollars (\$500) and two 1677 thousand five hundred dollars (\$2,500). 1678 c. Commits a Class A misdemeanor, punishable as provided by law, as to each contract on which the payments 1679 1680 collected do not exceed, in the aggregate, five hundred Page 60



1681 dollars (\$500).

1682 (2) In addition to the criminal penalty imposed under
1683 subdivision (1), upon conviction of an offense under
1684 subdivision (1), a person may not thereafter obtain a
1685 certificate of authority or register as a preneed sales agent.

(b) (1) A person who willfully fails to timely deposit the amount required to be so deposited under this chapter in a preneed merchandise and services trust or endowment care trust:

a. Commits a Class B felony, punishable as provided by here a solution to a solution a solution and the amount due for deposit in trust equals or exceeds, in the aggregate, two thousand five hundred dollars (\$2,500).

b. Commits a Class C felony, punishable as provided by hav, as to each contract on which the amount due for deposit in trust is less than, in the aggregate, two thousand five hundred dollars (\$2,500).

1698 (2) In addition to the criminal penalty imposed under
1699 subdivision (1), upon conviction of an offense under
1700 subdivision (1), the certificate of authority or preneed sales
1701 agent registration held by the person shall be automatically
1702 revoked and the person may not thereafter obtain a certificate
1703 of authority or register as a preneed sales agent.

(c) (1) A person who knowingly withdraws funds or assets from a preneed merchandise and services trust or endowment care trust in a manner or under circumstances not authorized by this chapter or rule of the board:

1708

a. Commits a Class B felony, punishable as provided by

law, if the aggregate amount withdrawn in any single

1709



1710 transaction or series of related transactions equals or 1711 exceeds two thousand five hundred dollars (\$2,500). 1712 b. Commits a Class C felony, punishable as provided by 1713 law, if the aggregate amount withdrawn in any single 1714 transaction or series of related transactions is less than two 1715 thousand five hundred dollars (\$2,500). 1716 (2) In addition to the criminal penalty imposed under 1717 subdivision (1), upon conviction of an offense under subdivision (1), the certificate of authority or preneed sales 1718 1719 agent registration held by the person shall be automatically 1720 revoked and the person may not thereafter obtain a certificate of authority or register as a preneed sales agent. 1721 1722 (d) A person commits a Class C felony, punishable as 1723 provided by law, if any of the following occur: (1) The person knowingly delivers to the commissioner 1724 1725 board any official form, report, record, data, or other 1726 document required by the commissioner board containing a false statement or false information concerning a matter material to 1727 1728 the commissioner board in the exercise of his or her its 1729 authority to administer and enforce this chapter. 1730 (2) Incident to, or during the course of, an 1731 examination, inspection, investigation, or other inquiry 1732 authorized by this chapter, the person knowingly makes 1733 available to a representative of the commissioner board any 1734 official form, report, record, data, or other document required by the commissioner board containing a false 1735 1736 statement or false information concerning a matter material to



1737 the purpose of the examination, inspection, investigation, or 1738 inquiry.

1739 (3) With respect to the business records of a person 1740 engaging in, or who has at any time engaged in, the sale of a 1741 preneed contract, a person, with a purpose to use deception as 1742 defined in subdivision (1) of Section 13A-8-1, makes false 1743 entries in such the records or alters, erases, obliterates, 1744 deletes, or removes a correct entry in such the records, fails 1745 to make a correct entry in such the records, or prevents the making of a correct entry, or causes the omission of a correct 1746 1747 entry in such the records.

(e) Except as otherwise provided in this section
chapter, the willful violation of this chapter is a Class A
misdemeanor, punishable as provided by law.

1751 (f) The duties and authority of the insurance fraud 1752 unit created under Section 27-12A-40, including the powers of 1753 the unit's investigators, shall extend to investigations into 1754 violations of this section."

1755

"\$27-17A-23\$34-13-204

1756 The commissioner board, the Attorney General, or any 1757 person may bring a civil action against a person or company 1758 violating this chapter or rule of the board in Montgomery 1759 County or the appropriate court of the county in which the 1760 alleged violator resides or has his or her or its principal 1761 place of business or in the county wherein the alleged 1762 violation occurred. Upon adverse adjudication, the defendant shall be liable for actual damages caused by the violation. 1763 1764 The court, as provided by common law, may award punitive



1765 damages and may provide equitable relief as it deems proper or 1766 necessary, including enjoining the defendant from further 1767 violation of this chapter or rule of the board." 1768 "\$27-17A-24\$34-13-205 1769 The provisions of this chapter are cumulative to rights under the general civil and common law, and no action of the 1770 commissioner board may abrogate the rights to damages or other 1771 1772 relief in any court." "\$27-17A-25\$34-13-206 1773 (a) All fees collected by the commissioner board 1774 1775 pursuant to this chapter shall be deposited into the State Treasury to the credit of the Insurance Department Alabama 1776 1777 State Funeral Service Fund. (b) All fines collected by the commissioner board 1778 1779 pursuant to this chapter shall be deposited into the State Treasury to the credit of the State Ceneral Alabama State 1780 1781 Funeral Service Fund. 1782 (c) The commissioner board may use funds available from 1783 any source including, but not limited to, grants, 1784 appropriations, and gifts, for any purpose in the enforcement 1785 of this chapter." 1786 Section 6. The following heading is added to Division 1787 3, commencing with Section 34-13-230, of Article 5, Chapter 1788 13, Title 34, Code of Alabama 1975: 1789 "Division 3. Funeral Merchandise and Services Trust 1790 Fund." Section 7. Sections 27-17A-30, 27-17A-31, 27-17A-32, 1791 1792 27-17A-33, and 27-17A-34 of the Code of Alabama 1975, are



1793 amended and renumbered as Division 3 of Article 5 of Chapter 1794 13 of Title 34, Code of Alabama 1975, to read as follows: 1795 "\$27-17A-30\$34-13-230 1796 To comply with the trust requirement of subsection (a) 1797 of Section 27-17A-13 34-13-194, all certificate holders providing preneed contracts for funeral services or funeral 1798 1799 merchandise shall be subject to this article chapter." 1800 "\$27-17A-31\$34-13-231 (a) Any person who is paid, collects, or receives funds 1801 under a preneed contract for funeral services or funeral 1802 1803 merchandise to be funded by trust shall deposit in trust an amount at least equal to the sum of 75 percent of the amount 1804 collected on the purchase price for all funeral services and 1805 1806 funeral merchandise sold, transportation, and facilities 1807 rented other than outer burial containers, 60 percent of the 1808 amount collected on the purchase price for outer burial 1809 containers, 110 percent of the wholesale cost of memorials 1810 from the amount collected on the purchase price of memorials, 1811 and 100 percent of the amount collected on the purchase price 1812 for all cash advance items sold.

1813 (b) All deposits shall be made within 30 days after the 1814 end of the calendar month in which the preneed contract is 1815 paid in full, unless, prior to that time, all liabilities of 1816 the seller under the preneed contract to deliver the specific 1817 funeral merchandise or funeral services, or both, or the 1818 specific cash advances, identified by the preneed provider as properly allocated to the payment, have been satisfied, or the 1819 1820 preneed contract is validly cancelled.



(c) The trustee shall take title to the property
conveyed to the trust for the purpose of investing,
protecting, and conserving it for the certificate holder;
collecting income; and distributing the principal and income
as prescribed in this article chapter.

(d) The certificate holder is prohibited from sharing in the discharge of these responsibilities, except that the certificate holder may appoint an adviser to the trustee or elect tax free investments. Nothing in this chapter shall prohibit a trustee from electing the qualified funeral trust option under the Internal Revenue Code.

(e) The trust agreement shall be submitted to the
 commissioner board for approval and filing.

(f) The funds shall be held in trust, both as to principal and income earned thereon, and shall remain intact, except that the cost of the operation of the trust or trust account authorized by this section may be deducted from the income earned thereon.

(g) The contract purchaser shall have no interest whatsoever in, or power whatsoever over, funds deposited in trust pursuant to this section.

(h) In no event may such the funds be loaned to a certificate holder, an affiliate of a certificate holder, or any person directly or indirectly engaged in the burial, funeral home, or cemetery business. Furthermore, the certificate holder's interest in the trust shall not be pledged as collateral for any loans, debts, or liabilities of the certificate holder and shall not be transferred to any



1849 person without the prior written approval from the 1850 commissioner board and the trustee. Even though the 1851 certificate holder shall be deemed and treated as the settlor 1852 and beneficiary of the trust for all purposes, all of the 1853 trust funds are exempt from all claims of creditors of the 1854 certificate holder except as to the claims of the contract 1855 purchaser, his or her representative, or the commissioner 1856 board.

1857 (i) For all preneed contracts written or entered into on or after January 1, 2015, all required deposits in trust 1858 1859 shall commence not later than 30 days after the end of the calendar month in which the sum of the monies collected on the 1860 1861 preneed contract exceeds the amount that is not required to be 1862 deposited in trust as determined under subsection (a) unless, 1863 prior to that time, all liabilities of the preneed seller 1864 under the preneed contract have been satisfied, or the preneed 1865 contract is validly cancelled. Further required deposits on 1866 the contract shall thereafter be made not later than 30 days 1867 after the end of the calendar month in which each contract 1868 payment is collected by the seller."

1869

"\$27-17A-32\$34-13-232

(a) If amounts paid by the purchaser under a preneed
contract for funeral merchandise have previously been
deposited in trust, the seller may withdraw the principal
amount and trust appreciation attributable to the delivered
item at such time as the funeral merchandise is delivered or
installed or, if comprised of materials designed to withstand
prolonged, protected storage without deterioration, the



1877 merchandise is placed in storage with a responsible third 1878 party bonded and insured for the wholesale value thereof and 1879 evidenced by a receipt specifically identifying the item, the 1880 specific preneed contract, the location of the item, and the 1881 identity and address of the bonding and insuring parties. For 1882 purposes of this subsection only, caskets and alternative 1883 containers may not be held in storage by the seller or a third 1884 party storage facility prior to the death of the funeral 1885 beneficiary.

(b) The trustee shall make regular valuations of the 1886 1887 assets it holds in trust and provide a report of the valuations to the certificate holder at least quarterly. At 1888 1889 all times, the certificate holder shall be able to determine 1890 the amount held in trust attributable to each contract holder. 1891 For all contracts effective on or after January 1, 2015, the determination shall be based upon the fair market value of the 1892 1893 trust at the time and the proportionate share of the fair 1894 market value attributable to each contract holder. For all 1895 contracts in effect before January 1, 2015, the valuation of 1896 each contract may be calculated using any valuation method 1897 that had been previously approved by the commissioner or the 1898 department Commissioner or the Department of Insurance before 1899 January 1, 2015. Any person who withdraws appreciation in the 1900 value of trust, other than the pro rata portion of such the 1901 appreciation which may be withdrawn upon the death of a 1902 contract's funeral beneficiary or upon cancellation of a preneed contract, shall be required to make additional 1903 1904 deposits from his or her own funds to restore the aggregate



1905 value of assets to the value of funds deposited in trust, but 1906 excluding from the funds deposited those funds paid out upon 1907 preneed contracts which the person has fully performed or 1908 which have been otherwise withdrawn, as provided in this 1909 article_chapter. The certificate holder shall be liable to 1910 third parties to the extent that income from the trust is not 1911 sufficient to pay the expenses of the trust.

1912 (c) The trustee of the trust established pursuant to 1913 this article chapter shall have all of the following powers:

(1) Make investments and exercise necessary investment powers, provided that the <u>commissioner board</u> may by order require the trustee to liquidate or dispose of any investment within 30 days after the order.

(2) Commingle the property of the trust with the property of any other preneed funeral, preneed cemetery, or endowment care trust established pursuant to this article chapter and make corresponding allocations and divisions of assets, liabilities, income, and expenses.

1923 (d) Notwithstanding the provisions of Section 19-3-125, 1924 the trustee may, subject to compliance with the requirements 1925 set forth below, may invest any portion or all of the funds 1926 received under preneed contracts and deposited in trust in life insurance contracts or annuities issued on the lives of 1927 1928 preneed contract purchasers or preneed contract beneficiaries, 1929 hereinafter, the insured or annuitant, without any obligation 1930 to cover at a minimum the retail amount of the preneed contract at the time of purchase of the life insurance 1931 1932 contracts or annuities as set forth in Section 27-17A-3



1933 34-13-171.

(1) Trust funds shall not be invested by the trustee in life insurance contracts or annuities unless the following requirements are met:

a. The company issuing the life insurance contracts or annuities is licensed by the Department of Insurance and the insurance producer or annuity seller is properly licensed within its domiciliary jurisdiction.

b. Prior to the investment, the insured or annuitant consents, in writing, to the investment in life insurance contracts or annuities.

c. For life insurance contracts or annuities issued prior to May 6, 2008, and currently in force, such contracts shall be construed to have been an authorized investment by the trustee under this chapter if the insured or annuitant is notified in writing of the existence of any such contract and provided with a copy of the contract.

(2) Upon request, the insured or annuitant shall be provided with a copy of any life insurance contract or annuity issued to a preened trustee at no expense to the insured or annuitant.

(3) Any life insurance contract or annuity issued in accordance with this subsection and otherwise in compliance therewith shall be valid and in full force according to the terms and conditions thereof.

(4) A trustee that invests all or any portion of the funds received under preneed contracts and deposited in trust in life insurance contracts or annuities issued by one company



1961 licensed by the department State Department of Insurance shall 1962 be considered to satisfy the standards and requirements of 1963 Section 19-3-120.2 and Chapter 3B of Title 19. 1964 (5) It is the intention of the Legislature that this 1965 subsection shall be retroactive and shall apply to all life 1966 insurance contracts or annuities issued prior to May 6, 2008." 1967 "\$27-17A-33\$34-13-233 1968 (a) A purchaser, by providing written notice to the 1969 certificate holder, may cancel a preneed contract within 30 days of the date that the contract was executed provided that 1970 1971 the funeral merchandise and funeral services have not yet been used. Upon providing the notice, the purchaser shall be 1972 1973 entitled to a complete refund of the amount paid, except for 1974 the amount allocable to any funeral merchandise or funeral 1975 services that have been used, and shall be released from all 1976 obligations under the contract. This subsection shall apply to 1977 all items that are purchased as part of a preneed contract. 1978 (b) After 30 days from the date the preneed contract 1979 was executed, a purchaser, by providing written notice to the 1980 certificate holder, may cancel the funeral services, funeral 1981 merchandise, facilities, and cash advance items portions of a 1982 preneed contract at any time, and shall be entitled to the

1983 refund defined in the preneed contract allocable to those 1984 items. Any accumulated earnings allocable to the preneed 1985 contract shall be paid to the certificate holder upon the 1986 cancellation.

1987 (c) Upon breach of contract or failure of the1988 certificate holder to provide funeral merchandise or services



under a preneed contract, the contract purchaser shall be entitled to a refund of 100 percent of all money paid on the contract. The refund shall be made within 30 days after receipt by the certificate holder of the contract purchaser's written request for refund.

(d) If a purchaser is 90 days past due in making 1994 1995 payments on a preneed contract, the contract shall be 1996 considered to be in default, and the certificate holder shall 1997 be entitled to cancel the contract and withdraw all funds in trust. Upon making the withdrawal, the certificate holder 1998 1999 shall refund to the purchaser the amount defined in the preneed contract in the event of default of the purchaser, 2000 2001 provided that the certificate holder has provided the 2002 purchaser with 30 days' written notice of its intention to 2003 exercise any of its rights under this provision.

(e) All preneed contracts are cancelable and revocable as provided in this section during the lifetime of the purchaser, provided that a preneed contract does not restrict any contract purchaser who is a qualified applicant for, or a recipient of, supplemental security income, temporary cash assistance, or Medicaid from making his or her contract irrevocable.

(f) In the event that the preneed contract is made irrevocable pursuant to subsection (e), the purchaser or the authorizing agent shall have the right to appoint a provider other than the seller of the preneed contract. In the event that a provider is appointed pursuant to this subsection, the seller shall transfer to the appointed provider the amount



2017 paid by the purchaser to the seller and those amounts 2018 deposited into trust, less a reasonable transfer fee 2019 determined by the seller board. In the event the preneed 2020 contract was funded by an insurance or annuity policy, the 2021 seller shall cancel and relinquish any assignment of benefits 2022 or beneficiary status under the policy or annuity contract, 2023 and deliver the policy, if in the custody of the preneed 2024 seller, to the policy owner or his or her legal 2025 representative, and the seller may collect a reasonable 2026 transfer fee as determined by rule of the board. No transfer 2027 hereunder shall occur without the acceptance of the appointed provider. 2028

(g) All refunds required to be made under this section to a purchaser who has canceled a contract must be made within 30 days after the date the written notice of cancellation is received by the certificate holder."

2033

"\$27-17A-34\$34-13-234

2034 (a) Disbursement of funds discharging any preneed 2035 contract for funeral services or funeral merchandise fulfilled 2036 after May 1, 2002, shall be made by the trustee to the 2037 certificate holder upon receipt by the trustee of a 2038 certification of the certificate holder that the preneed 2039 contract has been performed in whole or in part or the preneed 2040 contract has been cancelled. Before the trustee may disburse 2041 any trust funds, the certificate holder shall provide to the 2042 trustee a death certificate or other valid proof of death, a 2043 letter from the preneed contract holder cancelling the preneed 2044 contract or valid proof the contract has been cancelled in



2045 accordance with Section 27-17A-33 34-13-233, or valid proof 2046 the merchandise has been delivered and installed, and services 2047 have been performed. Any trustee accepting preneed contract 2048 proceeds under this article chapter may rely upon the 2049 certification of the certificate holder accompanied by the 2050 required proof, and shall not be liable to anyone for such 2051 reliance. If the contract is only partially performed, the 2052 disbursement shall only cover that portion of the contract 2053 performed. In the event of any contract default by the 2054 contract purchaser, or in the event that the funeral 2055 merchandise or funeral service contracted for is not provided, 2056 the trustee shall return, within 30 days after its receipt of 2057 a written request therefor, 100 percent of the funds deposited 2058 into the trust on the contract and the income and accretion 2059 thereon to the certificate holder or to its assigns, subject to Section 27-17A-33 34-13-233. 2060

2061 (b) For all contracts effective on or after January 1, 2062 2015, the amount that may be withdrawn from the trust upon 2063 fulfillment or cancellation of any particular preneed contract 2064 may not exceed the amount attributable to that preneed 2065 contract in proportion to the total amount held in trust for 2066 all preneed contracts as of the date of withdrawal. For all 2067 contracts in effect before January 1, 2015, the valuation of 2068 each contract and the amount that may be withdrawn from the 2069 trust may be calculated using any valuation method that had 2070 been approved by the commissioner or the department 2071 Commissioner or the Department of Insurance before January 1,

2072

2015."



2073 Section 8. The following heading is added to Division 2074 4, commencing with Section 34-13-260, of Article 5, Chapter 2075 13, Title 34, Code of Alabama 1975: 2076 "Division 4. Cemetery Merchandise and Services Trust 2077 Fund." 2078 Section 9. Sections 27-17A-40, 27-17A-41, 27-17A-42, 2079 27-17A-43, 27-17A-44, 27-17A-45, 27-17A-46, 27-17A-47, 2080 27-17A-48, 27-17A-49, 27-17A-50, 27-17A-51, 27-17A-52, 27-17A-53, 27-17A-54, 27-17A-55, 27-17A-56, and 27-17A-57 of 2081 the Code of Alabama 1975, are amended and renumbered as 2082 2083 Division 4 of Article 5 of Chapter 13 of Title 34, Code of Alabama 1975, to read as follows: 2084

2085

"\$27-17A-40\$34-13-260

To comply with the trust requirement of subsection (a) of Section-<u>27-17A-13_34-13-194</u>, all certificate holders who are cemetery authorities providing preneed contracts for cemetery services or cemetery merchandise shall be subject to this <u>article</u> chapter."

2091

"\$27-17A-41\$34-13-261

(a) Any person who receives or collects any funds on
account of a preneed contract in this state for cemetery
services or cemetery merchandise, or both, entered into after
May 1, 2002, shall have the obligation to pay over and
contribute into a trust fund as hereinafter described, those
amounts or proportions of the funds as hereinafter provided.

2098 (b) Whether or not the preneed contract provides for 2099 cemetery merchandise or cemetery services, or any combination 2100 thereof, the trust fund shall be referred to in this section



2101 as the Cemetery Merchandise and Services Trust Fund.

(c) The trustee of the Cemetery Merchandise and Services Trust Fund shall be qualified as such within the definition of the trustee.

(d) The trustee shall take title to the property conveyed to the Cemetery Merchandise and Services Trust Fund subject to this section.

(e) The contract purchaser shall have no interest
whatsoever in, or power whatsoever over, the funds deposited
in the Cemetery Merchandise and Services Trust Fund.

(f) The party contracting to deliver the cemetery merchandise or cemetery services or cash advances, whether or not a preneed provider, shall be referred to in this section as the "seller."

2115 (g) The seller shall be the beneficiary of the Cemetery 2116 Merchandise and Services Trust Fund."

2117

"<u>\$27-17A-42</u>\$34-13-262

(a) The obligation of the seller under a preneed contract shall be to make contributions into the Cemetery Merchandise and Services Trust Fund in accordance with the following formulae:

(1) With respect to all cemetery merchandise, 110percent of wholesale cost.

(2) With respect to outer burial containers, 60 percentof the purchase price specified in the preneed contract.

(3) With respect to cemetery services, 60 percent ofthe purchase price specified in the preneed contract.

2128 (4) With respect to all cash advance items sold, 100



2129 percent of the purchase price specified for the same in the 2130 preneed contract.

2131 (5) With respect to caskets, 75 percent of the purchase 2132 price.

2133 (b) All contributions shall be made within 30 days 2134 after the end of the calendar month in which the preneed 2135 contract is paid in full, unless, prior to that time, all 2136 liabilities of the seller under the preneed contract to 2137 deliver the specific cemetery merchandise or cemetery services, or both, or the specific cash advances, identified 2138 2139 by the preneed provider as properly allocated to the payment, have been satisfied, or the preneed contract is validly 2140 2141 cancelled.

2142 (c) For all preneed contracts entered into on or after 2143 January 1, 2015, all contributions shall be made not later than 30 days after the end of the calendar month in which the 2144 2145 sum of the monies collected on the preneed contract exceeds 2146 the amount that is not required to be contributed as determined under subsection (a), unless, prior to that time, 2147 2148 all liabilities of the seller under the preneed contract have 2149 been satisfied, or the preneed contract is validly cancelled. 2150 Further required trust contributions on the contract shall 2151 thereafter be made not later than 30 days after the end of the 2152 calendar month in which each contract payment is collected by 2153 the seller.

(d) The trustee shall invest and reinvest the CemeteryMerchandise and Services Trust Fund.

2156

6 (e) The trustee shall make regular evaluations of the



2157 fair market value of assets held in and liabilities, if any, 2158 of the Cemetery Merchandise and Services Trust Fund and 2159 provide a report of the evaluations to the seller at least 2160 quarterly. Upon receipt of each quarterly report, the seller 2161 may submit to the trustee a written and detailed analysis 2162 concerning the balance of funds in the Cemetery Merchandise 2163 and Services Trust Fund, certified under oath as being true 2164 and correct upon information and belief by a responsible 2165 officer of the seller.

2166 (f) While the obligation of the seller to make 2167 contributions to the Cemetery Merchandise and Services Trust Fund is set forth in this section, the obligation of the 2168 2169 seller at the time of making certain withdrawals from the 2170 Cemetery Merchandise and Services Trust Fund as herein 2171 provided for shall be calculated with respect to the current 2172 wholesale cost of cemetery merchandise and current retail 2173 price of cemetery services and cash advances at the time of 2174 withdrawal. If the fair market value as reported by the 2175 trustee exceeds 110 percent of the total of the following, the 2176 seller shall be entitled to withdraw and retain from the 2177 merchandise trust fund, the excess funds therein: 110 percent 2178 of the current wholesale cost of the liability to deliver all 2179 cemetery merchandise, 60 percent of the current retail price 2180 for all cemetery services, 60 percent of the current retail 2181 price of outer burial containers, 75 percent of the current 2182 retail price of caskets, and 100 percent of the current retail price of all cash advances, for the total of all preneed 2183 2184 contracts for which the purchasers have paid in full, all



2185 calculated as of the time of withdrawal; and concerning the 2186 total of all preneed contracts for which the purchasers have 2187 not paid in full, 25 percent of the total of the following: 2188 110 percent of the current wholesale cost of the liability to 2189 deliver all cemetery merchandise, 60 percent of the current 2190 retail price for all cemetery services, and 100 percent of the 2191 current retail price of all cash advances, all calculated as 2192 of the time of withdrawal.

2193 (q) At least annually the seller shall make the 2194 aforesaid analysis and certification and provide the same to 2195 the trustee. If the certification discloses that the fair market value of the Cemetery Merchandise and Services Trust 2196 2197 Fund is less than 100 percent of the aggregate calculated 2198 amount the seller shall from its own funds contribute to the 2199 Cemetery Merchandise and Services Trust Fund within the 12 2200 months succeeding the annual computation the amount necessary 2201 to restore the trust fund to an amount equal to not less than 2202 100 percent of the aggregate amount so calculated."

2203

"\$27-17A-43\$34-13-263

2204 (a) Upon cancellation of a preneed contract by mutual 2205 agreement between the seller and purchaser, or upon unilateral 2206 cancellation of a preneed contract by the seller by reason of 2207 default on the part of the purchaser, or other valid 2208 cancellation by reason of transfers to another seller or 2209 otherwise, the seller may, upon submission of a certification 2210 under oath by a responsible officer of the seller to the trustee, may withdraw from the Cemetery Merchandise and 2211 2212 Services Trust Fund and retain an amount equal to the amount



of all funds contributed to the trust fund with respect to the preneed contract. Any trustee accepting preneed contract proceeds under this <u>article chapter</u> may rely on the seller's certification under oath as required herein to be made, and shall not be liable to anyone for such reliance.

2218 (b) At such time as the seller undertakes to perform 2219 its obligations under a preneed contract by delivery or 2220 installation, or both, of cemetery merchandise and the 2221 provision of cemetery services and disbursement on account of 2222 cash advances, or otherwise, upon certification to the trustee 2223 under oath by a responsible officer of the seller that the obligations of the seller under the contract have been 2224 2225 completely fulfilled, the seller may withdraw from the 2226 Cemetery Merchandise and Services Trust Fund and retain an 2227 amount equal to the current wholesale cost to the fund with 2228 respect to the preneed contract.

(c) At such time as the seller has fulfilled all of its obligations under all preneed contracts with respect to which funds have been contributed to the trust fund, and certification under oath to the trustee by a responsible officer of the seller of those facts, the seller may withdraw from the trust fund and retain all of the remaining assets thereof."

2236

"\$27-17A-44\$34-13-264

If the amounts paid by the purchaser under a preneed contract for cemetery merchandise have previously been deposited in trust, the seller may withdraw the principal amount there, at such time as the cemetery merchandise is



delivered or installed or, if comprised of materials designed 2241 2242 to withstand prolonged, protected storage without 2243 deterioration, the merchandise is placed in storage with a 2244 responsible third party bonded and insured for the wholesale 2245 value thereof and evidenced by a receipt specifically 2246 identifying the item, the specific preneed contract, the 2247 location of the item, and the identity and address of the 2248 bonding and insuring parties. For purposes of this section 2249 only, caskets and alternative containers may not be held in 2250 storage by the seller or a third party storage facility prior 2251 to the death of the funeral beneficiary."

2252

"\$27-17A-45\$34-13-265

An endowment care fund and all payments or 2253 2254 contributions to it are expressly permitted as and for 2255 charitable and eleemosynary purposes. No payment, gift, grant, bequest, or other contribution for endowment care is invalid 2256 2257 by reason of any indefiniteness or uncertainty of the persons 2258 designated as beneficiaries in the instruments creating the 2259 fund, nor is the fund or any contributions to it invalid as 2260 violating any law against perpetuities, or the suspension of 2261 the power of alienation of title to property."

2262

"\$27-17A-46\$34-13-266

Any cemetery now existing or hereafter established, excluding those operated by governmental agencies or religious institutions, shall be may be qualified as an endowment care cemetery, except those <u>cemeteries</u> which do not charge fees <u>or</u> sell plots, interment rights, or any related cemetery." "<u>\$27-17A-47</u>\$34-13-267



2269 (a) Every cemetery authority operating an endowment 2270 care cemetery shall establish an endowment care fund which 2271 shall be placed with and held by a bank, trust company, 2272 savings and loan association, or other financial institution 2273 authorized to provide trust services under Title 5, as 2274 amended, or under the applicable laws of the United States or 2275 any other state, or a board of trustees, consisting of at 2276 least three members, who shall reside in the State of Alabama, 2277 one of whom is engaged in outside cemetery management, and 2278 each of whom shall be bonded to honestly perform the duties of 2279 trustee under a formal trust agreement.

(b) Except as specifically provided in this subsection, 2280 2281 commencing on July 1, 2014, a person serving on a board of 2282 trustees or cemetery authority may not also serve as a trustee 2283 of an endowment care fund for the cemetery authority. A board of trustees in existence on July 1, 2014, may continue to 2284 2285 serve as the trustee of an endowment care fund if the board of 2286 trustees otherwise complies with this subsection. Unless 2287 exempted by the commissioner board pursuant to this 2288 subsection, on or before January 1, 2015, each member of a 2289 board of trustees in existence on July 1, 2014, shall furnish 2290 the bond required by subsection (a) in the greater of one 2291 hundred thousand dollars (\$100,000) or the amount in each 2292 endowment care fund for which the board of trustees acts as 2293 trustee as of December 31, 2014. Thereafter, the amount of the 2294 bonds shall be increased on January 1 of each succeeding year 2295 to equal the amount in each endowment care fund as of the 2296 immediately preceding December 31. The commissioner board



shall exempt a board of trustees from the bond requirement if the board of trustees provides to the <u>commissioner board</u> an annual audit report that satisfies all of the following criteria:

(1) The report is prepared by a certified publicaccountant authorized to practice in Alabama.

(2) The report evidences that the review made the subject of the report by the accountant encompasses each endowment care fund for which the board <u>of trustees</u> acts as trustee.

(3) The report notes relating to the endowment care fund or funds are in a form that is reasonably acceptable to the <u>commissioner</u> board.

(4) The report does not evidence any material violation of or noncompliance with this chapter relating to an endowment care fund.

2313 (c) The corporate trustee or board of trustees shall be 2314 referred to as a qualified trustee. Unless otherwise specified 2315 in this article chapter or in the terms of the trust 2316 instrument, the trustee of any trust established under or 2317 pursuant to this article chapter shall have all powers granted 2318 to trustees under Article 14 of Chapter 3 of Title 19. The 2319 incorporation herein of such powers shall not be deemed to 2320 imply any duties of trustees of trusts established under or 2321 pursuant to this article chapter not expressly delineated in 2322 this article chapter.

2323 (d) The cemetery authority may employ a person to 2324 advise the trustee in the management of the fund.



(e) The cemetery authority may enter into a contract with the qualified trustee for the management and investment of the endowment care fund, which contract may provide for the payment of income from the fund of reasonable fees or commissions to the trustee, and its reasonable expenses for administering the trust.

(f) As often as <u>he or she the board</u> may deem necessary, the <u>commissioner board</u> may examine the records or facilities, or both, of any cemetery authority operating an endowment care cemetery."

2335

"\$27-17A-48\$34-13-268

"\$27-17A-49\$34-13-269

(a) Each cemetery authority shall <u>comply with this</u>
<u>chapter and</u> maintain at each place of business a list of the
names and addresses of its owners and directors, which shall
be available to the public.

(b) Each cemetery authority shall maintain a record of 2340 2341 all property interment space owners by name and last known 2342 address with a description of merchandise and location of 2343 burial lots, crypts, or niches and the records shall be on a 2344 form or in a format prescribed by the board and shall detail 2345 all information required by the board. A plat map shall be 2346 maintained for each cemetery location at the cemetery business 2347 office. A book or file shall be kept as to the date, location 2348 by lot, and space number of each person interred or entombed 2349 in the cemetery. A written copy of the cemetery rules and 2350 regulations shall be maintained at each location and made available to the public upon request.-" 2351

2352



2353 (a) From the sale price of each plot, crypt, or niche 2354 sold by the cemetery authority, of an endowment care cemetery, 2355 it shall pay an amount, not less than as determined in 2356 accordance with the following schedule, to the trustee of the 2357 endowment care fund, which payment shall be paid over to the trustee not more than four months after the close of the month 2358 2359 in which the total or final payment on the sale has been 2360 received:

2361 (1) Fifteen percent of the <u>sale net sales</u> price of each 2362 grave or lawn crypt space.

2363 (2) Five percent of the <u>sale net sales</u> price of each 2364 mausoleum crypt or niche.

2365 <u>(3) If a cemetery donates or gives a free space,</u>
2366 <u>mausoleum, or niche, a minimum of fifty dollars (\$50) shall be</u>
2367 paid to the endowment care fund.

2368 (3) (4) The amount received for special care funds, 2369 gifts, grants, contribution devises, or bequests made with 2370 respect to the separate or special care of a particular lot, 2371 grave, crypt, niche, mausoleum, monument, or marker or that of 2372 a particular family, as distinguished from the general endowed 2373 care of a cemetery or of a garden.

(b) In addition to subsection (a), a cemetery authority
may receive, and transfer to the trustee, as a part of or
incident to the endowment care fund, any property, real,
personal, or mixed, bequeathed, devised, given, or otherwise
contributed to it for endowment care purposes. Any contractual
endowment care deposits shall fall under this article chapter.
(c) Any cemetery authority which is organized and



engaged in business prior to May 1, 2002, shall qualify as an endowment care cemetery if the following occur:

2383 (1) Not already placed, it shall within 90 days of May 2384 1, 2002, have placed the entire principal of any endowment 2385 care fund in its possession, custody, or control, into the 2386 hands of a qualified trustee designated by it, to be 2387 administered as set forth in this article chapter; and 2388 principal of its endowment care fund, or the aggregate 2389 principal of its endowment care funds, if more than one, shall 2390 have a fair market value on either May 1, 2002, or on the date 2391 of transfer to the trustee of not less than twenty-five thousand dollars (\$25,000); or it shall substitute 25 percent 2392 2393 for each percentage of each sale for the next five years or 2394 five thousand dollars (\$5,000) per year, whichever is greater, 2395 until the balance of twenty-five thousand dollars (\$25,000) is 2396 reached. In such case, the entire amount of twenty-five 2397 thousand dollars (\$25,000) shall be paid into the fund before 2398 the end of the fifth year, and no interest may be removed from 2399 the fund until the twenty-five thousand dollars (\$25,000) 2400 minimum has been reached.

(2) It shall at all times after May 1, 2002, comply
with the minimum requirements for payments to the trustee for
endowment care.

(d) Any cemetery authority organizing a cemetery after
May 1, 2002, whether it be by incorporation, association,
individually, or by any other means, or having its first
burial after May 1, 2002, before disposing of any burial lot
or right or making any sale thereof or making its first



burial, or both, shall cause to be deposited with a qualified trustee, in cash, the sum of twenty-five thousand dollars (\$25,000) in the endowment care fund.

2412 (e) When a cemetery authority has placed with a 2413 trustee, pursuant to this article chapter, a sum of money in 2414 excess of the aggregate which would be required only under 2415 subsection (a), the cemetery authority shall not be required 2416 under this article chapter to make further payments to the 2417 trustee until such time thereafter as, taking into account all sales of plots, crypts, and niches in the cemetery property 2418 2419 since the first of the sales, the aggregate of payments to the trustee if made in accordance with subsection (a) would equal 2420 2421 the applicable minimum amount paid to the trustee under 2422 subdivision (1) of subsection (c)_{τ} or subsection (d) of this 2423 section.

(f) Any deposit previously made, or represented to be made to an existing endowment care fund which exceeds 10 percent of the gross selling price of all plots, crypts, and niches sold since representation of endowment care shall be made a permanent part of the endowment care fund and transferred to the qualified trustee under this article chapter."

2431

"\$27-17A-50\$34-13-270

(a) No cemetery authority may directly or indirectly
require or direct the investment, reinvestment, or retention
by a qualified trustee of any part of an endowment care trust
in any asset or business in which the cemetery authority or
any officer, director, owner, partner, or employee of the



2437 cemetery authority has a financial interest. Nothing contained in this subsection shall prevent the trustee, subject to the 2438 2439 provisions regarding investment and reinvestment of the trust 2440 estate as are contained in the governing instrument creating 2441 the trust, from investing, reinvesting, or retaining any asset 2442 or business in which the cemetery authority or any officer, 2443 director, owner, partner, or employee of the cemetery 2444 authority has an insubstantial or nonmaterial financial 2445 interest, provided that the trustee, in the exercise of the 2446 trustee's discretion, deems the investment, reinvestment, or 2447 retention to be for the best interest of the trust estate.

(b) The net income from the endowment care fund, to the extent that the same is distributed from the fund, shall be used exclusively for covering the costs of endowment care of the cemetery.

(c) For the purposes of this section, net income does 2452 2453 not include realized or unrealized capital gains or losses. 2454 All realized capital gains and losses shall be recorded to corpus, which is the sum of deposits made by a cemetery 2455 2456 authority into an endowment care fund, pursuant to Section 2457 27-17A-49 34-13-269, and all realized capital gains or losses. 2458 Capital gains taxes, if any, may be paid from the corpus. 2459 Unrealized capital gains and losses, if any, shall be recorded 2460 as an adjustment to the fair market value of the endowment 2461 care fund."

2462

"\$27-17A-51\$34-13-271

The trustee shall not be required to inquire into the propriety of the expenditures made by the cemetery authority



in connection with endowment care of the cemetery, and it shall not be held responsible in any manner whatsoever for and on account of payments of the income from the endowment care fund made to the cemetery authority."

2469

"\$27-17A-52\$34-13-272

The trustee shall, not less than annually, shall file with the cemetery authority an account which shall include a complete disclosure of all activity since the previous account and a statement detailing fund investments."

2474

"\$27-17A-53\$34-13-273

To the extent that any endowment care trust existing on May 1, 2002, includes investments or assets, the retention of which the trustee in the free exercise of its discretion deems not in the best interest of the trust estate, the trustee shall dispose of the investments or assets as soon as practicable without undue sacrifice to the trust estate, and in any event within two years after May 1, 2002."

2482

"\$27-17A-54\$34-13-274

2483 An annual report of the endowment care fund shall be 2484 made to the commissioner board by each cemetery authority 2485 within 90 days of the close of each calendar year. This report 2486 shall include the qualified trustee's name or names, the bond 2487 numbers if individual trustees or the name and address of the 2488 financial institution in which the fund is maintained, and the 2489 affidavit of the cemetery authority affirming compliance with 2490 this article chapter. Prior to the sale or transfer of a cemetery, the cemetery authority shall report and document to 2491 2492 the commissioner board that the endowment care fund is



2493 currently funded in accordance with this article chapter."

2494

"\$27-17A-55\$34-13-275

2495 A cemetery authority shall start construction of that 2496 section of a mausoleum or bank of below-ground crypts in which 2497 sales, contracts for sale, reservations for sale, or 2498 agreements for sale are being made, within five years after 2499 the date of the first sale or when 75 percent of the mausoleum 2500 or below-ground crypts have been sold and the purchase price 2501 has been received, whichever occurs first. The construction 2502 shall be completed within six years after the date of the 2503 first sale made. Extensions for completion, not to exceed one year, may be granted by the commissioner board for good cause 2504 2505 shown. If the units have not been completely constructed at 2506 the time of need or the time specified herein, unless 2507 otherwise specified in the preneed contract, all monies paid shall be refunded upon request, plus interest earned thereon 2508 2509 if deposited by the cemetery authority in an escrow or trust 2510 fund, and if not so deposited in an escrow or trust fund 2511 earning interest, then plus interest in an amount equal to the 2512 interest or discount which would have been earned thereon had 2513 the funds been invested in United States Treasury Bills having 2514 a 90-day maturity."

2515

"\$27-17A-56\$34-13-276

(a) <u>Cemetery Each cemetery shall adopt</u> rules and regulations <u>are adopted</u> for the mutual protection of the cemetery owners and the owners of interment rights in the cemetery. All owners of interment rights and other persons within the cemetery shall be subject to these rules and



regulations as they now exist and as they may be amended or altered by the cemetery. The cemetery authority has the right to shall enforce these rules and regulations. The cemetery authority expressly reserves the right and, at any time and without prior notice to any owners, to may adopt new rules and regulations or to amend, modify, or repeal any section, paragraph, or sentence of these rules and regulations.

(b) This section shall not apply to the officers, directors, shareholders, partners, employees, agents, or representatives of a cemetery authority who intentionally commit an act of vandalism or other illegal act.-"

2532

"\$27-17A-57\$34-13-277

The <u>commissioner board</u> shall have the same jurisdiction over funeral establishments, funeral directors, cemetery authorities, or third party sellers who sell preneed contracts without a preneed certificate of authority as <u>he or she the</u> <u>board</u> has over those preneed sellers who possess a preneed certificate of authority."

2539 Section 10. Beginning with the 2024 fiscal year, the 2540 Department of Insurance may transfer to the Alabama Board of 2541 Funeral Service and Cemetery Service quarterly, for deposit by 2542 the board into the Alabama Board of Funeral Services Fund, the 2543 total amount of three hundred thousand dollars (\$300,000) per 2544 fiscal year, to defray costs associated with the 2545 administration and operation of the Alabama Preneed Funeral 2546 and Cemetery Act of 2023 by the board. Unless extended by an 2547 act of the Legislature, this section shall be repealed at the 2548 end of the 2027 fiscal year.



Section 11. Although this bill would have as its 2549 2550 purpose or effect the requirement of a new or increased 2551 expenditure of local funds, the bill is excluded from further 2552 requirements and application under Section 111.05 of the 2553 Constitution of Alabama of 2022, because the bill defines a 2554 new crime or amends the definition of an existing crime. 2555 Section 12. This act shall become effective on the 2556 October 1, 2023, following its passage and approval by the 2557 Governor, or its otherwise becoming law.



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    to the Senate committee on Fiscal
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     Responsibility and Economic
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    Development
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    2567
     on the calendar:
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     1 amendment
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     Read for the third time and passed ......06-Apr-23
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     as amended
          Yeas 31
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         Nays O
         Abstains 0
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                            Patrick Harris,
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                            Secretary.
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