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WAYS AND MEANS EDUCATION SUBSTITUTE TO SB31 OFFERED BY REPRESENTATIVE KIEL

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SNOPSIS:

Under Act 2023-560 of the 2023 Regular Session, the Distressed Institutions of Higher Education Revolving Loan Program was established under the State Treasurer to provide loans to certain eligible institutions experiencing financial hardship that could lead to closure of the institution.

This bill would define the purpose of the program, change the administrator of the program to the Alabama Commission on Higher Education, more specifically define eligible institutions to which loans shall be made, and establish certain terms and conditions of loans to eligible institutions.

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A BILL

TO BE ENTITLED

AN ACT

Relating to education; to amend Sections 1 through 6 of Act 2023-560 of the 2023 Regular Session, now appearing as Sections 16-65A-1 through 16-65A-6, Code of Alabama 1975, as the Distressed Institutions of Higher Education Revolving Loan Program; to state the purpose of the program; to change the administrator of the program to the Alabama Commission on Higher Education; to more specifically define eligible

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- 29 institutions to which loans shall be made; and to establish
- 30 certain terms and conditions of loans to eligible
- 31 institutions.
- 32 BE IT ENACTED BY THE LEGISLATURE OF ALABAMA:
- 33 Section 1. Sections 1 through 6 of Act 2023-560 of the
- 34 2023 Regular Session, now appearing as Sections 16-65A-1
- 35 through 16-65A-6, Code of Alabama 1975, are amended to read as
- 36 follows:
- 37 "\$16-65A-1
- 38 There is created the Distressed Institutions of Higher
- 39 Education Revolving Loan Program to be administered by the
- 40 State Treasurer Executive Director of the Alabama Commission on
- 41 Higher Education.
- 42 "\$16-65A-2
- 43 (a) The term "eligible institution" as used in this
- 44 section shall mean any public or private college or university
- in Alabama, including any state-related college or university,
- 46 that meets all of the following criteria:
- 47 (1) Has been operating for more than 50 years in
- 48 Alabama.
- 49 (2) Has a significant impact on the community in which
- 50 it is located.
- 51 (3) Is experiencing financial hardship that could lead
- 52 to closure of the institution.
- (4) Whose governing body has adopted a resolution
- 54 authorizing the application for a loan from this program to
- 55 maintain operations as it replenishes its endowment through
- 56 private gifts.



- 57 (5) Has assets sufficient to pledge as collateral to 58 secure the amount of the requested loan. Collateral shall be deemed sufficient if a college or university provides an 59 60 opinion letter from a state or national bank that is not a current creditor of the college or university making 61 62 application and that is registered to do business in the State 63 of Alabama which states that, in the bank's opinion based on 64 the bank's own loan approval standards, the collateral offered 65 by the college or university is sufficient to secure the requested amount of the loan. The bank shall require reports 66 67 and documents reasonably necessary for the bank to offer its opinion, including appraisals, and environmental and other 68 69 reports as deemed appropriate by the bank. The bank is 70 entitled to be paid a reasonable amount related to the 71 issuance of its opinion, including, without limitation, all 72 costs incurred by the bank for reports.
 - (b) An eligible institution seeking a loan from this program shall make application on forms prescribed by the State TreasurerExecutive Director of the Alabama Commission on
 Higher Education. The institution shall certify that it meets
 all criteria provided by this section.

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(c) The State Treasurer Executive Director of the Alabama Commission on Higher Education shall review all applications for loans and shall make a careful and thorough investigation of the ability of each applicant to repay a loan under the program. Any institution applying for a loan shall provide any information requested by the State

84 Treasurer Executive Director of the Alabama Commission on



85 Higher Education relevant to the determination of ability to 86 repay. Before awarding a loan to any applicant, the 87 Treasurer Executive Director of the Alabama Commission on 88 Higher Education shall require the applicant to submit a 89 written financial restructuring plan documenting the 90 applicant's ability to repay the loan. The restructuring plan 91 shall include specific facts demonstrating the applicant's 92 ability to repay the loan as required by the Executive 93 Director of the Alabama Commission on Higher Education. (d) Any loan made pursuant to this program shall 94 95 require the recipient to pay interest at the published rate for the State Revolving Loan Fund at the time the loan is 96 97 made. Any loan made pursuant to this program shall be paid back within 20 years. Any loan made pursuant to this program 98 99 must be secured by a first perfected security interest in all assets pledged as collateral for the loan. 100 101 (d) The State Treasurer may establish the terms and 102 conditions of any loan made pursuant to this program, 103 including: the amount of private funds committed prior to loan 104 funds being drawn; the timing and amounts of disbursements; 105 and the terms of repayment. Any loan made pursuant 106 program shall require the recipient to pay interest. 107 made pursuant to this program shall be secured by perfected security interest in all collateral assets. 108 109 (e) The State Treasurer may Executive Director of the 110 Alabama Commission on Higher Education may award a loan to any eligible institution that meets the requirements provided in 111

this section upon approval of the loan within 30 days of the

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113 date the institution submits its application and shall be responsible for the administration of the loan, subject to 114 115 this section. The 30-day period to reach a decision on the 116 approval of a loan may not be extended for any reason. Once a 117 loan is approved, funds shall be transferred to the applicant within a reasonable period of time. In administering a loan, 118 119 the Treasurer Executive Director of the Alabama Commission on 120 Higher Education shall release funds to the recipient only 121 pursuant to a written financial restructuring plan, submitted by the recipient to the <u>Treasurer</u> Executive Director of the 122 123 Alabama Commission on Higher Education, that includes specific steps the recipient must take to achieve financial soundness 124 125 and specific benchmarks the recipient mustintends to meet to receive loan funds. 126

Executive Director of the Alabama Commission on Higher

Education of a loan under the program, each applicant shall enter into a written contract with the State Treasurer

Executive Director of the Alabama Commission on Higher

Education. Breach of contract by the recipient shall make the recipient immediately liable for the unpaid balance of the loan.

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- (g) Any institution receiving a loan shall be required

 to meet the following milestones during the first five years

 of the loan term:
- (1) The institution must have average annual growth of

 at least 10 percent in its full-time student population. The

 full-time student population in October of the calendar year



141 in which the loan is made shall provide the baseline year for 142 this calculation. This metric shall be evaluated on an annual 143 basis every October starting in the calendar year following 144 the year in which the loan is made. An institution may meet 145 this requirement so long as the average full-time student 146 population growth in the years following the baseline year is 147 10 percent, regardless of whether such growth is less than 10 148 percent in a given year. 149 (2) The institution must demonstrate improvement in its 150 deficit over the first five years of the loan with an average 151 annual decrease in deficit of 15 percent over that five-year period. The institution's deficit (net assets from operations) 152 153 in the institution's fiscal year in which the loan is made shall provide the baseline year for this milestone 154 155 calculation. The calculation of the deficit milestone will be based on the institution's change in net assets from 156 157 operations including endowment contributions for each fiscal 158 year. This metric shall be evaluated over the five-year period 159 on an annual basis each October based on the institution's 160 audited financial statements. An institution may meet this 161 requirement so long as the annual rolling average decrease in 162 deficit in the years following the baseline year is 15 163 percent, regardless of whether such decrease is less than 15 164 percent in a given year. 165 (h) If an institution fails to meet any milestone set 166 forth in (q)(1) and (2), the state may deem the loan in default and the state may demand payment of the full amount of 167 168 principal and interest owed.



(i) If the amount of a loan to a qualified institution

exceeds fifteen million dollars (\$15,000,000), the collateral

pledged by that institution to secure that amount exceeding

fifteen million dollars (\$15,000,000) shall be U.S.

Treasuries.

Alabama Commission on Higher Education shall forward copies of executed loan contracts to the Chairs of the Senate Finance and Taxation-Education Committee and the House Ways and Means-Education Committee, the Finance Director, and the Legislative Fiscal Officer.

"\$16-65A-3

Annually, on or before the first day of December, the State Treasurer Executive Director of the Alabama Commission on Higher Education shall file a report regarding the operation of the program, including all loans issued and the status of any repayments, to the Governor, Lieutenant Governor, Speaker of the House of Representatives, President Pro Tempore of the Senate, the minority leaders of the Alabama Senate and House of Representatives, the Chairs of the Senate Committee on Finance and Taxation-Education and the House Ways and Means-Education Committee, the Legislative Fiscal Officer, and the Finance Director.

192 "\$16-65A-4

The Distressed Institutions of Higher Education Loan
Program Fund is created in the State Treasury to receive
appropriations from the Legislature for the funding of loans
and to be administered by the State TreasurerExecutive



197 Director of the Alabama Commission on Higher Education, as 198 provide by this section. Proceeds from loan repayments shall 199 be deposited into this fund and may be used in the same manner 200 as any other funds provided for this program. Any monies 201 remaining in the fund, including any interest earned or any 202 contributions from other sources, at the end of a fiscal year 203 shall not revert but shall remain in the fund and are 204 reappropriated for the purposes authorized by this section. 205 Any monies appropriated into the fund pursuant to Act 2023-560 206 that remain in the fund on the effective date of this act, 207 shall be reallocated to the Alabama Commission on Higher Education for the purposes authorized by this section. The 208 209 expenses of making and administering loans, including legal, 210 consultant, and administrative expenses, shall be payable from 211 the fund. "\$16-65A-5 212 213 The Attorney General, upon request of the State 214 Treasurer Executive Director of the Alabama Commission on 215 Higher Education, shall institute proceedings in the name of 216 the state for the purpose of recovering any amount due the 217 state under this section. All proceedings involving default or 218 dispute of the contract shall be brought in the appropriate 219 court of jurisdiction in Montgomery County, Alabama. "\$16-65A-6 220 221 In addition to the powers granted by any other provision of this chapter, the State Treasurer Executive 222 Director of the Alabama Commission on Higher Education shall 223 224 have the powers necessary and convenient to carry out the

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225	purposes and provisions of this chapter, including the power
226	to enter into and execute contracts, agreements, and other
227	instruments."
228	Section 2. This act shall become effective immediately
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